

THE PUBLISHERS' WEEKLY

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"A Journie"

(The following Mss. was found by one of our reporters under a bush in the middle of Times Square, New York.)

An accounte of a journie to Bury Nottinghame and other places and divers reflections thereon by a peddler of bookes frome London Towne sometyme of a pryntyng guild—at the signe of the Goldyne Booke—taken from divers old paypers and allowynge much lisense, now presented for a guide to subsequent peddlers, A. D. 1607.

NO TRUE ACCOUNTE OF MY JOURNIE would be compleat dyd I not relate the circumstances of its being.

On a brighte May mornynge, was I called to the greate hall by the head man in the presence of all members of the Guild.

"Hear ye, varlet," quoth he, "This daie hath the Guild made a certain contracte withe a foreygne prynter called Gutenberg to importe severalle bailes of Bibles in Latine to distribut to the Bishopp and his henchmen in Westmornester. Know ye also, knave, that our attiks are fulle to burstynge of divers profane and popish bookes wiche must be got rid of ere the bote arrives from the Lowe Countreys, whence the Bibles come. Know ye, therefore, that thou hast been selected, being of tart and readye tongue, to sell these plugs amongst the populace of the nothern counties. It is our pleasure that you undertake a journie to severalle playces and peddle the bookes for a pryce, equitable to all, and assuryng a profite to eache who buies. Demande the price in shillins and pense and byte well each piece, lest it be of lead or of other base metall offered. Take withe you one eache of thy bookes that they may knowe whereof they buie; and keepe strict accounte of moneys spent for lodgynge, and tarry not in ale Houses bye the way (and if thou dost, pai for thy brawlynges frome thine own purse.)

So to horse to Great Hamstead where I dyd wish to stoppe the night. In that playce were five ale Houses, also known as Inns, where might reste the traveller and his horse; but all were fulle, there beeynge no more roomes quoth the Hoste that I queeried, in an Inn called Stattle.

"Dyd'st but have a card or toyken," said one, "a reservation priviledge, so would'st thou be prefered above all othere in matters of lodgynge, food and entertainment." And they gaped at me like moultynge sparrows.

All the people wondered at me as if I were some beaste out of Afric, at wiche most uncivill and barbarous treatmente, I beegane to bee angrie and tolde the Hoste that I would honestlie paie for what I tooke and if I could not have bedd, yet was I sure of a roof over my heade, and that I would not move: nowhat came. Whereat a saucie knave called House Dick tolde me if I would not goe, he would throw me out, at wiche wordes my choler grew high so that I turned and dared him to the Combatte, where upp on the Hoste (withe feare and tremblyng) desired me to bee quiet and I should have bedd indeede, at wiche wordes my anger was appeased and my wrath asswaged; and mine Hoste dyd furnishe me withe what was called a Card of Courtesie, a bit of payper nicely made wiche, I'll sweare, saed the towne was mine and that the Inn, and all

others of that name in divers places, would move the moon to please my meereft whim, a bit of balderdash no man could believe.

I dyd retire, when two dyd sit upp all or the greatest parte of the night, disorderlie, drynkynge and quarrelynge, hoopynge to the greate disturbance of the Godly folk who were to bedd. Some of the lodgers were foarced to rise out of their bedds, doubtynge least there might bee a murder amongst them, and came unto said parties hoopynge, requireynge them to leave their disorders and betake themselves away, and who were by said tipplers, affronted by verie contemptuous language and uncivill speeches, saucie and obstinate. Then dyd the sheriff come, and the watche, and the knaves dyd take to their heels, but one, the saucie Dick, who hath affronted me the evenynge before, was caught; and put to stocks, wiche pleasethe me muche. T'was said the other was a Conventioneer, noe doubt some foreygne man.

The next daie, partakynge gude beefe to breake my faste dyd I goe to one whoe kept a shope where bookes were solde, a "Booke Shoppe" the signe o'er the dore dyd read, but saw fewe except on one shelve in the rear, behinde tables of wrytynge payper, toies, and all manner of grimcracks; and Gode knoweth wot else except bookes. An olde and haggared Dame dyd keepe the place. "Gude hearte to ye, Dame," quoth I, feelynge the gudeness of the springe in my blood and the beefe within my ribs. Then I stated my bussiness whilst the gude Dame became more and more like unto a witche, "Wretch," says she, "dyd'st knowe I keepe four of yon five bookes thy Guild dyd foist on me the last tyme?" Where upp on I asked her whereat they bee and she lookes long bothe high and low and found two at last beneath a cheste and the others holdynge upp a chair, whereat I says the Bishopp and all else must bee like unto cats (wiche in the dark can see) to view them there; and like unto the greate Merlin to know them there or anywhere in all Englande; whereat we quarrelled: and in tryumph dyd she take but one new booke albeit she knew the verger taketh alway seven for the librarie in the abbeye. Beeynge sore pressed of temper I dyd leave her to stew in her owne lean fatte when the verger should call for them, reflectynge the while that all her kind dyd thus like little spoyled chyl dren act. Her shillin, wiche she gave, and I dyd not byte till noon, was lead!

The next daie pausynge by the side of the pike for my bread and Stilton I once more looked at the orders that the Guild hath given me. 'Jump next to Bury Nottinghame,' the payper dyd read—and I paused to reflecte upp on the worde, and the neede for more than seven league boots to 'jump' the space, else I bee a jumpynge-jack at their beck and call, wiche mayhap bee true.

Arrived at Bury Nottinghame and at once to see a seller famed for his store, astute, and well known. It was situate in the middle of a block, although the name saed otherwise and dyd indicate the age of the playce. He saw my bookes and was mighty pleased withe one.

"Ha," he saed, "A goodlie booke! I'll sell a hundred of it sure, so send me three wiche I do buie, and forty-seven on consignment, the ownership to rest withe you, also posters for twentie playces and nine free copies so my staff may knowe whereof they sell. It is a braw goode breake for you, my man."

I told him noe, it would not bee honoured back in towne, t'was no use to ask. There upp on he shewed me bookes of Hotter-Muffin, Doublediem, Scribbler's and from some vikings, saed to bee a Nordic House, all of wiche were so given him (and I'll wot were plugs, though I dyd not say it to his face.) Then I asked him for an order for my older bookes, religious, on birds, and bridges, and cookerie, and the like. There upp on he hit the seilynge and waved his arms like one mad. He pointed out aboute to shew wiche he hadd, but none were from my Guild, for they were solde. Howbe, it made no change in his desire. He saed that he first would sell whereof he hadd. I thought him to bee like a baker havynge bread and cake, of wiche the bread was solde, and the people wanted more; but says in fulle effecte: 'Damne, buie first the cake for there will bee no more bread till the cake be gone, whatever I may lose.'

Ho! T'is a merrie life, if viewed correklie. The town dyd boast another store wiche was owned by a Scot, a man of verie dour mein; he dyd see the bookes and dyd hum and haw and saed his buyer was out of towne, but I believed him not, and so he knew. Soone he saed he would take but five, gyvynge reason that there were but fiftie buyers in his sphere for such a worke. But havynge hadd a pinte of beere before I came upp on him I let my tongue waggle ende on ende

till he tooke all and more that the Guild may have hadd, saygne that he could use them wel to decorate the walls of his ware House, wiche were bare, and dank, and of low esteem. I gave him beere and we tarried long ere we went to his countynge roome to fix the price. He tried to paie me withe coin of the House of Orange, wiche Dutch florins were of no reporte, and we quarrelled until at laste he payed in shillins and pense, wiche I dyd byte wel and founde many indeede to bee of base lead, cleverlie contrived to appeare as coin of the realme. I parted withe him, the cannie Scot, me withe my saddle bags burstynge withe the coin, he withe his skin tight withe beere.

And so to Boston, a little towne on the eastern coaste bie the sea, where t'was saed the trayde was gude for bookes; and where the shope was kept by one who was poor to looke upp on, but was brighte withal: a verie Collossus of intelect for a Dame so younge. She was of the local Manor born and called her shope a "League" of wiche she was a junior member. My Shakespear booke she frowned upp

on and saed it would not live, but that my Livy (in the Latine) would mount in yearlie sales. For aught that I could sac of the best sellynges in York, London towne and else, she would twentie Livy have; and

naught more, except a discourse: "Livynge Death", a pamphlet by some Puritan. And I, not likynge this dyd take the order withe tongue in cheek. (But damme, she sold them all ere I arrived againe!)

And so, my business done I dyd sell the nag for one pound ten and four and tooke passage on a bote for London towne. My feelynge of fine fetle dyd not last me long as the seas were monstrous high and I was syke. A sad and dolefull tyme it was. We dyd arrive at Tillbury docks and I left to

bote to hurrie to the Guild hall to give reporte. There in the hall dyd I put down the monney bags, but no one seemed to noatice that I hadd been on a fearsome journie to far partes, for the head man, spyng me saed he dyd not see me yesterdaie, and was I out brawlyng on Guild tyme? "Damme," quoth he. "Will dock ye one daies paie!"

(And damn my eies, he dyd!)



Reproduced from a very rare book, "Macer floridus, De viribus Herbarum." Courtesy of Roy V. Sowers

The Most Popular Books of Fiction Year by Year in the Postwar Period—1919 to 1932

IRVING HARLOW HART

Director, Extension Division, Iowa State Teachers' College

IN THE FOLLOWING TABLES are listed for each year from 1919 to 1932, inclusive, the books of fiction ranking highest in popularity as measured by statistical summaries of the reports of booksellers submitted to the *Publishers' Weekly* during this period. The compilation of scores is made in accordance with a system adopted and used by the writer for thirty-seven years, ever since in matter of fact as a callow college youth he ran across the first number of the *Bookman* in January, 1895, and was instantly intrigued by the first list of "best sellers." From that day to this he has consistently recorded and tabulated the scores of books of fiction (and later of non-fiction) using a system of scoring best adapted in his judgment to an accurate evaluation of these data on demand for fiction. Since 1919 the tabulations have been based upon data furnished monthly by the *Publishers' Weekly*.

The failure since 1899 of any book of fiction to approximate the total score of 12014 made by "Quo Vadis," published in 1896, had led the compiler of these data to certain conclusions now proved to be erroneous. In 1899-1900 the total scores for "David Harum" reached the figure 10556. For more than twenty years these two books outranked all others in this measure of popularity, leading to the conclusion that differences in the number of booksellers reporting in the early days of this study together with possible essential but undeterminable differences in reading taste and with the smaller output of fiction then published would serve to prevent any modern book of fiction from reaching so high a score. Then in 1920 came "Main Street" which rose to third rank with a score of 10004 and in the following year "If Winter Comes" with an ultimate score of 9934. These books challenged but did not displace the leadership of the two earlier novels and the failure in the next ten years of any book

again to reach so high a score reinforced the earlier conclusions. But now in the year 1931 appears a book entirely unheralded, written by an unknown author, an American but a stranger for years to our land and our ways, a story of the simple life of a people whose civilization was old before ours began to be brewed in the crucible of time, by an author who frankly acknowledges her indebtedness for style to the King James Bible, a book affecting nothing of that ultra-modernity which we have come to consider an essential characteristic of our age, a book in fact which contradicts almost every conception of probable acceptability by present day readers and which contravenes almost all ideas and theories based upon the study of the phenomena of popularity in fiction. These comments are critical not of the book in question but of the apparent reading taste of a public which raised "Gentlemen Prefer Blondes" to first rank in 1926 and which for years made Harold Bell Wright and Gene Stratton Porter its literary god and goddess respectively. This book, awarded the Pulitzer fiction prize in 1931 "for its epic sweep, its distinct and moving characterization, its sustained story interest, its simple, yet richly colored style," adopted by the Book-of-the-Month Club, listed by the American Library Association as among the fifty notable books of the year, praised by practically every major and minor critic (including Will Rogers), appeared first in the *Publishers' Weekly* lists in March, 1931, and has continued to rank among the best of the best sellers to the end of 1932. The current score of Pearl S. Buck's "Good Earth" is 11595, placing it in second rank above "David Harum" in the thirty-seven-year record of popular fiction. The popularity of this book nullifies the adverse criticisms of American reading taste based upon the records of its past preferences and gives the lover of literature renewed faith in

the character and judgment of the reading public. It is interesting to note that nine of the ten books ranking highest in the lists since 1895 have been first books so far as the general reading public is concerned, and in no case may the popularity of any one of them be attributed to preliminary advertising or to anything approaching in its nature the modern "bally-hoo." Evidently the American reader reads what he reads when he reads it and declines to be largely influenced by anything other than the book itself. The book's the thing.

The appended tables list the one hundred most popular books of fiction for the period

1919 to 1932 in order of popularity for each year. The numbered columns present the following data:

- (1) Author
- (2) Title
- (3) Number of months in which each book appeared in the monthly lists
- (4) Inclusive dates of appearance in the monthly lists
- (5) Total score
- (6) Rank for the year
- (7) Rank for the period 1919-1932
- (8) Rank for the period 1895-1932
(No ranks below 100 are given)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<i>1919</i>							
Blasco-Ibañez	Four Horsemen of the Apocalypse	15	Jan '19-Apr '20	6796	1	8	19
Wright	Recreation of Brian Kent	11	Sep 19-Jul 20	5565	2	14	34
Rinehart	Dangerous Days	7	Aug 19-Feb 20	3193	3	59	
Ashford	Young Visitors	8	Oct 19-May 20	2872	4	79	
Curwood	River's End	9	Dec 19-Oct 20	2806	5	81	
<i>1920</i>							
Lewis	Main Street	16	Dec 20-Mar 22	10004	1	2	4
Grey	Man of the Forest	10	Apr 20-Jan 21	4416	2	28	70
Wharton	Age of Innocence	9	Dec 20-Aug 21	3536	3	46	
Kyne	Kindred of the Dust	8	Jul 20-Feb 21	3445	4	51	
Bachelor	Man for the Ages	12	Feb 20-Feb 21	3417	5	53	
Oppenheim	Great Impersonation	8	Mar 20-Oct 20	3045	6	69	
Curwood	Valley of Silent Men	6	Nov 20-Apr 21	2893	7	77	
Porter, E.	Mary Marie	6	Jul 20-Dec 20	2528	8	99	
<i>1921</i>							
Hutchinson	If Winter Comes	18	Aug 21-Jan 23	9934	1	3	5
Hull	Sheik	17	Mar 21-Jul 22	8860	2	4	8
Canfield	Brimming Cup	11	Mar 21-Jan 22	5647	3	11	28
Porter, G.	Her Father's Daughter	9	Aug 21-Apr 22	5431	4	16	36
Grey	Mysterious Rider	9	Jan 21-Sep 21	4891	5	22	53
Wright	Helen of the Old House	9	Aug 21-Apr 22	4413	6	29	71
Kyne	Pride of Palomar	8	Sep 21-Apr 22	4167	7	32	78
Curwood	Flaming Forest	7	Aug 21-Feb 22	3729	8	42	97
Norris, C.	Brass	11	Sep 21-Jul 22	2975	9	71	
Tarkington	Alice Adams	8	May 21-Dec 21	2889	10	78	
Lincoln	Galusha the Magnificent	7	Jun 21-Dec 21	2640	11	94	
<i>1922</i>							
Keable	Simon Called Peter	16	Mar 22-Jun 23	5209	1	19	43
Hutchinson	This Freedom	7	Sep 22-Mar 23	4745	2	23	54
Rinehart	Breaking Point	8	Aug 22-Mar 23	4437	3	27	68
Lewis	Babbitt	7	Sep 22-Mar 23	4152	4	34	80
Curwood	Country Beyond	9	Aug 22-Apr 23	3679	5	43	
Cather	One of Ours	11	Sep 22-Jul 23	3244	6	57	
Tarkington	Gentle Julia	6	May 22-Dec 22	3005	7	70	
Wharton	Glimpses of the Moon	7	Jul 22-Jan 23	2935	8	73	
Grey	To the Last Man	6	Jan 22-Jun 22	2799	9	82	
Burnett	Head of the House of Coombe	6	Mar 22-Aug 22	2595	10	97	

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<i>1923</i>							
Atherton	Black Oxen	10	Feb 23-Nov 23	5577	1	13	33
Wright	Mine with the Iron Door	9	Jul 23-Mar 24	3780	2	41	93
Bailey	Dim Lantern	9	Jan 23-Sep 23	3458	3	49	
Arnim	Enchanted April	8	Jan 23-Aug 23	3455	4	50	
Grey	Wanderer of the Wasteland	7	Jan 23-Jul 23	2916	5	75	
Train	His Children's Children	6	Mar 23-Aug 23	2830	6	80	
Curwood	Alaskan	7	Aug 23-Feb 24	2780	7	86	
Porter, G.	White Flag	6	Aug 23-Jan 24	2658	8	93	
Fabian	Flaming Youth	10	Mar 23-Jan 24	2614	9	96	
Kyne	Never the Twain Shall Meet	6	Oct 23-Mar 24	2553	10	98	
<i>1924</i>							
Ferber	So Big	15	May 24-May 25	8470	1	5	12
Sedgwick	Little French Girl	12	Sep 24-Aug 25	6685	2	9	21
Arlen	Green Hat	11	Sep 24-Jul 25	4458	3	26	67
Galsworthy	White Monkey	6	Nov 24-Apr 25	3317	4	56	
Marks	Plastic Age	8	Mar 24-Oct 24	3123	5	65	
<i>1925</i>							
Gibbs, A.	Soundings	12	Mar 25-Feb 26	5306	1	18	42
Erskine	Private Life of Helen of Troy	14	Dec 25-Feb 27	5048	2	21	47
Kennedy	Constant Nymph	8	Mar 25-Oct 25	4590	3	25	62
Parrish, A.	Perennial Bachelor	7	Sep 25-Mar 26	4304	4	30	74
Porter, G.	Keeper of the Bees	7	Aug 25-Feb 26	3616	5	44	
Lewis	Arrowsmith	6	Feb 25-Aug 25	3565	6	45	
Barrington	Glorious Apollo	7	Jul 25-Jan 26	3205	7	58	
Wren	Beau Geste	18	Mar 25-Sep 26	3168	8	62	
Ostenso	Wild Geese	7	Oct 25-May 26	3080	9	67	
Hutchinson	One Increasing Purpose	6	Sep 25-Feb 26	2703	10	92	
<i>1926</i>							
Loos	Gentlemen Prefer Blondes	10	Jan 26-Oct 26	5613	1	12	81
Deeping	Sorrell and Son	18	May 26-Jan 28	5386	2	17	38
Ferber	Show Boat	7	Aug 26-Feb 27	3793	3	40	92
Wren	Beau Sabreur	8	Jul 26-Feb 27	3511	4	47	
Erskine	Galahad	7	Oct 26-Apr 27	3322	5	55	
Galsworthy	Silver Spoon	7	Jul 26-Jan 27	2753	6	87	
Ertz	Afternoon	6	Apr 26-Sep 26	2473	7	100	
<i>1927</i>							
Lewis	Elmer Gantry	7	Mar 27-Sep 27	4295	1	31	75
DelaRoche	Jalna	7	Oct 27-Apr 28	4159	2	33	79
Deeping	Kitty	6	Oct 27-May 28	3437	3	52	
Tarkington	Plutocrat	7	Jan 27-Jul 27	3374	4	54	
Cather	Death Comes to the Archbishop	7	Sep 27-Mar 28	3190	5	60	
Deeping	Doomsday	7	Feb 27-Aug 27	2786	6	85	
Lehman	Dusty Answer	7	Sep 27-Mar 28	2625	7	95	
<i>1928</i>							
Wilder	Bridge of San Luis Rey	10	Jan 28-Oct 28	7378	1	6	16
Galsworthy	Swan Song	7	Jul 28-Jan 29	4085	2	36	85
Van Dine	Greene Murder Case	10	Apr 28-Feb 29	3935	3	38	88
Walpole	Wintersmoon	7	Mar 28-Sep 28	3913	4	39	89
Deeping	Old Pybus	7	Sep 28-Mar 29	3463	5	48	
Delmar	Bad Girl	8	Apr 28-Nov 28	2966	6	72	
Peterkin	Scarlet Sister Mary	10	Nov 28-Oct 29	2792	7	84	

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(8)

(1)

(2)

(3)

(4)

(5)

(6)

(7) (8)

1929

33
93

Remarque	All Quiet on the Western Front	13	Jun 29-Aug 30	7366	1	7	17
Lewis	Dodsworth	7	Mar 29-Sep 29	4101	2	35	81
Deeping	Roper's Row	6	Aug 29-Jan 30	3130	3	63	
Hemingway	Farewell to Arms	6	Oct 29-Mar 30	3128	4	64	
Sedgwick	Dark Hester	6	Mar 29-Aug 29	3086	5	66	
Van Dine	Bishop Murder Case	5	Feb 29-Jun 29	2794	6	83	
Aldrich	Lantern in Her Hand	18	May 29-Dec 31	2753	7	87	
DelaRoche	White Oaks of Jalna	5	Sep 29-Jan 30	2733	8	89	
Ertz	Galaxy	6	Aug 29-Jan 30	2717	9	91	

1930

12
21
67

Barnes	Years of Grace	16	Jul 30-Oct 31	5677	1	10	27
Ferber	Cimarron	8	Mar 30-Feb 31	4076	2	37	86
Priestley	Angel Pavement	7	Sep 30-Mar 31	3189	3	61	
Deeping	Exile	6	Mar 30-Aug 30	3080	4	67	
Wilder	Woman of Andros	6	Feb 30-Jul 30	2729	5	90	

1931

42
47
62
74

Buck	Good Earth	21	Mar 31-Dec 32	11595	1	1	2
Cather	Shadows on the Rock	8	Aug 31-Mar 32	5203	2	20	44
Aldrich	White Bird Flying	10	Aug 31-May 32	4650	3	24	59
Baum	Grand Hotel	6	Feb 31-Jul 31	2917	4	74	
Galsworthy	Maid in Waiting	5	Nov 31-Mar 32	2897	5	76	

1932

81
38
92

Morgan	Fountain	6	Jun 32-Dec 32	5545	1	15	35
Golding	Magnolia Street	6	Mar 32-Aug 32	2337	2		
Glasgow	Sheltered Life	3	Sep 32-Nov 32	2001	3		
Buck	Sons	3	Sep 32-Nov 32	1851	4		
Deeping	Old Wine and New	4	Apr 32-Jul 32	1825	5		
Bridge	Peking Picnic	3	Sep 32-Nov 32	1721	6		
Cronin	Three Loves	5	Mar 32-Aug 32	1697	7		
Bromfield	Modern Hero	4	May 32-Aug 32	1672	8		
Peterkin	Bright Skin	4	Apr 32-Jul 32	1645	9		
Rinehart	Miss Pinkerton	4	Feb 32-May 32	1568	10		
Tarkington	Mary's Neck	4	Feb 32-May 32	1544	11		

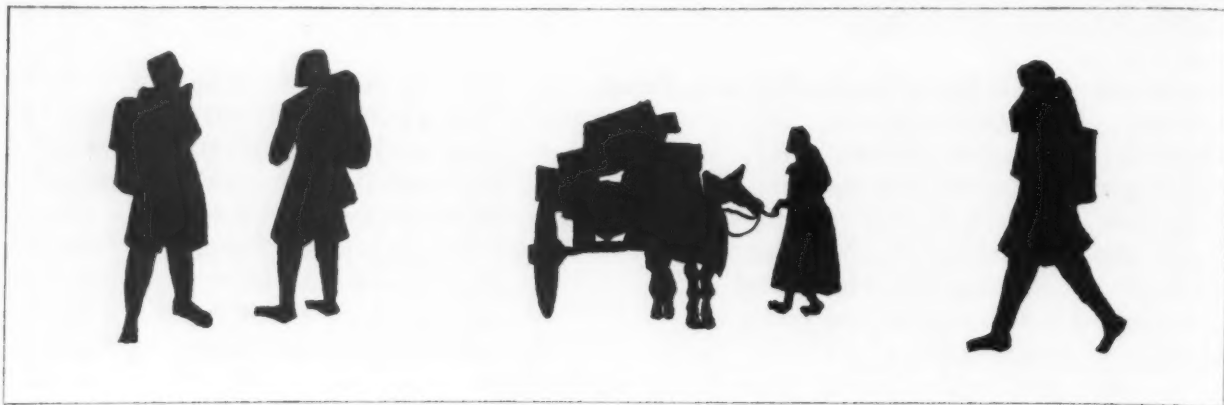
75
79

Only one book appearing first in the lists in 1932, Morgan's "The Fountain," has as yet accumulated a total score ranking it among the first hundred books of the period. A number of titles entering the lists late in the year, such as Glasgow's "Sheltered Life," Buck's "Sons," a sequel to "Good Earth," and Galsworthy's "Flowering Wilderness"

give promise of attaining relatively high rank. As each other year of this period has furnished five or more titles to the preferred list succeeding months should raise the records of these and other books to relative pre-eminence. The total scores for all 1932 books except "The Fountain" do not include the scores for December.

16
85
88
89

An analysis by Professor Hart of the 100 most popular non-fiction titles published since 1921, selected from a tabulation similar to the one presented here, will appear in next week's issue



Decoration from the jacket of "The Book of Vagabonds," a Coward-McCann Omnibus

The Spring's Omnibus Fare

WHAT WITH EVERYONE insisting on all he can get for his money—and more besides—it's not surprising to find publishers' lists this spring announcing more than the usual number of omnibus books. The lure of *multum in parvo* has particular force in these days when, as Charles M. McLean so nicely put it, "50 cents is 50 cents and a ten dollar bill a very rare engraving."

Omnibus books apparently began in England. Stanley Morison, the great English printer, discussing this type of book with the Book Clinic last week, said that they were probably there to stay. The depression, he said, "began in England 15 years ago and in my humble opinion we will not see the end of it in my time on this perishing planet." With the depression came the omnibus and the "pantechnicon," the former a collection of various novels or stories by one author, the latter a collection of stories by a number of authors but bound together as one subject. Both types go under the name of "omnibus" in this country. We shall include also for the sake of economy, other collections which might not ordinarily be considered as omnibus books.

In England, now, the masses do not buy books unless they can get them as bargains, Mr. Morison stated. All of the most popular authors are read from circulating libraries and are only bought when they appear in omnibus form. There were more than 150 omnibus books on English lists last year. Conditions in this country are somewhat different, but with 18 titles on publishers' spring

lists which might be called omnibus titles we may look forward with perhaps a little bit of apprehension to the day when the bookshops' tables will have to be specially built to sustain the weight of hundreds of omnibuses.

Three distinct types of omnibus are apparent in this season's crop: those containing several works of one author, those containing one work of each of several authors, and those which include the collected works of one or more authors, not strictly omnibus books, but we'll mention them anyway.

Detective story fans may be exposed to the lure of a number of their favorite authors done up in omnibus form. Longmans, Green has already published "Novels of Mystery" by Mrs. Belloc-Lowndes, a collection of three of her well-known mystery tales: "The Lodger," "The Story of Ivy" and "What Really Happened." This week "The Father Brown Omnibus," by G. K. Chesterton (Dodd, Mead), containing four full-length books of the inimitable Father Brown's deductions, made its appearance. "Mary Roberts Rinehart's Crime Book," a collection of five of her mystery stories including "The Buckled Bag," "The After House," "Locked Doors," "The Red Lamp," and "The Window at the White Cat," will be released January 31st by Farrar & Rinehart. Two months later, on March 31st, admirers of Earl Derr Biggers will be elated by the publication of "Celebrated Cases of Charlie Chan" by Bobbs-Merrill. Knopf will have an omnibus of J. S. Fletcher, also to be released this spring.

No western story omnibuses have made an

appearance this year, but those who like historical romances and adventure stories will find a number to choose from. Blue Ribbon Books will publish "The Favorite Novels of H. Rider Haggard"; "The Historical Romances of H. Stanley Weyman," published by Longmans, Green, has already made a place for itself; Macmillan will publish "The Desert Island Adventure Book," and Coward-McCann has just released "The Book of Vagabonds" which contains three non-fiction adventure titles: "Pearls, Arms and Hash-eesh," "Vagabonding at Fifty" and "From Job to Job Around the World." For the youngsters, and for a number of older people who may or may not want to admit it, Brentano's has published a collection of animal stories by numerous authors, edited by Ernest

Thompson Seton under the title "Famous Animal Stories."

Three of Galsworthy's earlier novels are being published by Scribner in March in omnibus form. "The Dark Flower," "Saint's Progress" and "Beyond" will all appear under the title "Three Novels of Love."

A collection of the O. Henry Prize Stories from 1919 to 1932 will appear on February 15 under the Doubleday imprint, entitled "Great American Short Stories."

Two of the *Modern Library* Giants scheduled for spring publication may well be classed as omnibus volumes. February will see the publication of "The Complete Novels of Jane Austen" and March, "Famous Restoration Plays (1660-1820)" which will include 12 plays.

Window Lights

A Department Devoted to Advance Information on Window Display Material and Practical Hints on Window Designing

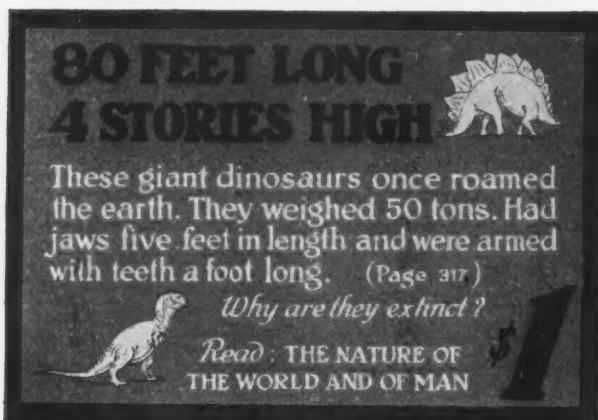
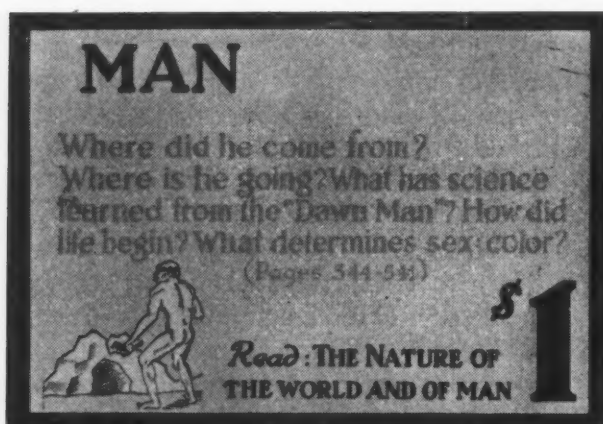
ALFRED VAN AMEYDEN VAN DUYM

Hitting the High Spots

THE QUERY CAME UP the other day whether publishers are not spending too much money on display material. Unequivocally I want to put myself on the side of those who do not think so. Money judiciously applied on display cards and posters for distribution in those places where they'll catch the public eye is decidedly of as great importance to the satisfactory sale of a book as the more expensive way of advertising through the news media (newspapers and magazines). In these meager days bookshops might as well fold up if they are confronted with the likelihood of publishers cutting down on their display material. We need these posters to focus the public's attention. They are of invaluable use in giving design to a window and magnifying the sales appeal. The trouble is that in this instance, as in many others, one has a tendency to look on the wrong side of the ledger. The saving is obvious, but the ensuing loss is hard to figure out. Through our windows we mean to attract additional people. Advertising supplements poster appeal and vice versa. The window should be a reminder of the ad-

vertisements in the newspapers, the outward manifestation of the response to the advertisement inside of the bookshop. Posters amplify the display of a given book, and allow a considerable number of books to be gained for display inside the shop.

Technocracy is still holding public attention to an almost overwhelming degree, but with Valentine's day in the offing, romance will soon again reign supreme. *Books as Gifts for Valentines* isn't such a bad idea after all. I have picked a few books out at random which might have a special Valentine appeal and head the list with a charming new book by Robert Nathan, "One More Spring" (Knopf), following which I thought about "A Marriage of Convenience" by Ann Greene (Dutton), "Never Ask the End" by Isabel Paterson (Morrow), "The Provincial Lady in London" by E. M. Delafield (Harper), "The Bridge" by Naomi Royde Smith (Doubleday), "Mother and Four" by Isabel Wilder (Coward-McCann), and Francis Stuart's "The Coloured Dome" (Macmillan). A book which also seems to have a Valentine appeal, which however is published ten days



Two of the four window cards 6½" x 9½", supplied by The Garden City Publishing Co. for use with "The Nature of the World and of Man"

later is "Marriage in Heaven" by Ronald Fraser (Scribner). This book has a superb jacket. Of course any other book of recent popular appeal with a Valentine band around it might offer an inducement.

By this time you will be wondering why I headed this article "Hitting the High Spots." Well, in addition to the three fiction books I talked about in my preceding article, I would like to mention four more books which perhaps for less obvious reasons ought to increase the bulk of our sales, the sort of books which meet a minimum of sales resistance. Two fiction titles "Erie Waters" by Walter D. Edmonds, author of "Rome Haul" (Little, Brown), "Pageant," a novel of Tasmania by G. B. Lancaster (Century), and two non-fiction titles, "British Agent" by R. H. Bruce Lockhart (Putnam), and "Psychology of Sex" by Havelock Ellis (Long & Smith). For the two fiction titles there are superb posters and for "British Agent" Putnam will issue a poster very much like the advertisement which appeared on pages

6 and 7 of the *Publishers' Weekly* for January 7th.

These four books combined with the three I mentioned before, "Ann Vickers," "The Bulpington of Blup," and "The Kennel Murder Case" ought to be adequately represented in our windows during the spring season. Naturally there will be some surprises and the shrewdest guesses sometimes fail to materialize, but we may at least expect of all these books that they will be represented on all best seller lists throughout the country. We reserve our greatest hopes however for "Ann Vickers," and by the time this article comes out I am sure we will begin to find these hopes realized and I have a sneaking suspicion that "British Agent" will top the best seller non-fiction list. The final sales figures this year for Ellis' book I am sure will run a close second to Van de Velde's "Ideal Marriage" last year. These are the kind of reliable books on sex information which ought to run to ground the sort of tripe published on this very much abused subject.

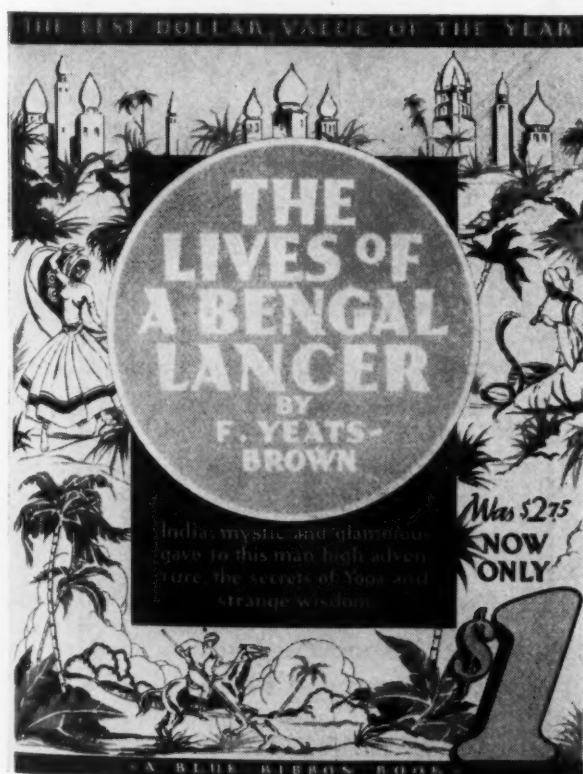
Macmillan is providing a large colored poster for window display of "The Bulpington of Blup," as well as the four striking window cards which are shown on the sec-



This poster in red and blue is for use with "Pageant" (Century), one of the season's promising novels

ond page following. These can be used inside the store, on counters, etc., in addition to their use in the show window. Besides these dealer-helps Macmillan is running a promotional campaign as intensive and sustained as was the one for "Inheritance." The initial advertising appropriation was one of the largest the company has ever made for any one book. Macmillan will supply interested dealers with imprinted postcards and circulars for mailing. The advertising campaign for this book in newspapers was started three weeks before publication with "teaser copy" which was run every day. On publication day a smash ad appeared in every important trade center. During this week there have been at least two newspaper display ads in every trade center, with small reminder ads run daily.

In the market of cheaper books there are three books I would like to mention and for which the publishers are furnishing exceedingly attractive and effective display material, all dollar books. These three books are "The Lives of a Bengal Lancer" (Blue Ribbon), "The Nature of the World and of Man," and "Masters of Destiny" (Garden City). The *Modern Library* is also adding



One of the outstanding dollar books of the Spring is "The Lives of a Bengal Lancer" (Blue Ribbon) for which this poster is available



A striking poster designed for use with "Atlantic Murder" (McBride) which ought to attract customers to your window

some important titles and furnishing new posters. We would like very, very much to reproduce all these posters, but our space is restricted. I would only like to refresh your memory in this case that posters are available and may be obtained for the asking.

As there are many posters and cards which I want to reproduce in this article there won't be any room for the schematic drawings I promised for this issue. What I would like to stress at this point is what the general make-up of our windows for the next few weeks should be:

The High Spots (that is, adequate representation of the seven chosen titles with alternating display material).

Technocracy.

Single Titles. Mostly non-fiction. A front row of them.

Occasional prominent display of reprints and dollar books.

On the level of the eye and in the center of your window should be the book you want to feature prominently.

Of course it is quite possible that you do not agree with me on the titles which I think will be the high spots. In that case substitute your own. What sells best in New York may not have the same success in the Middle West or on the Coast.

Another subject which will continue to be very much in the public eye during the next few months and probably this whole year will be the Far Eastern question and books on this question ought to rouse considerable interest. There will be many radio talks and lectures delivered on this critical situation and it would pay to tie these up with your window displays. Breathing spells from the world's serious plight will be offered by the spring flower shows and all kinds of seasonal appeals.

Remember also that maps never fail to attract public attention and that in the instance of the Far East it might be a good idea to show a comprehensive map of China.

Let your window serve as a focus of public discussion. And I cannot repeat it enough: KEEP THE NEWS ELEMENT IN YOUR WINDOW. ELICIT LAUGHTER AND ADMIRATION BY YOUR DISPLAYS. BE UP-TO-DATE AND NEVER LAG IN PROVIDING ENTERTAINMENT WITH YOUR WINDOW SHOW.

Remember . . .

**"The Research
Magnificent"**

?

The same expert
artisanship is in

THE
BULPINGTON
/BLUP

Remember . . .

**"Mr. Britling
Sees It
Through"**

?

The same fine
understanding is in

THE
BULPINGTON
/BLUP

Remember . . .

**"Tono-
Bungay"**

?

The same inimitable
imagery is in

THE
BULPINGTON
/BLUP

Remember . . .

**"Joan and
Peter"**

?

The same high
courage is in

THE
BULPINGTON
/BLUP

Macmillan is furnishing these four arresting window cards in black and white for the new Wells book. There is also a large colored poster available.

In and Out of the Corner Office

THOMAS F. MAHONY, sales manager of Frederick A. Stokes Company, was recently made a director of the firm. Mr. Mahony first became connected with Stokes in 1909, when he was 14 years old. He worked through several departments finally becoming salesman on the Pacific Coast and the larger cities in the Middle West. Following a period overseas during the War, he joined the Bobbs-Merrill Company as a traveler where he remained until 1922 when he rejoined the Stokes Company, as salesman, covering all important accounts in New York City. In 1931 he was made Sales Manager. ❖ ❖ ❖

Francis Evans, who was for many years head of the Eastern office of Volland, has returned to that post after spending three years at the production office in Joliet in reorganizing and systematizing production. The New York office is at 9 East 46th Street. ❖ ❖ ❖

Joseph W. Lippincott, president of J. B. Lippincott Company, sailed from New York this week on the S.S. *Lafayette*. Mr. Lippincott will renew contacts with authors and book publishers in England and on the Continent. ❖ ❖ ❖

William C. Robinson, who has recently been a traveler for the J. B. Lippincott Company, has joined the staff of the L. C. Page Company as head salesman, covering the principal Eastern cities. His office is in New York at 66 Fifth Avenue. Before his connection with the Lippincott Company, Mr. Robinson traveled for five years with David McKay, and before that was connected with Stern Brothers, Hooper & Jackson and Wanamaker's. It is anticipated that at the next directors' meeting Mr. Robinson will be elected vice-president of the L. C. Page Company in charge of merchandising to take the place of J. R. Peck, who is no longer with the firm. ❖ ❖ ❖

John J. Trounstone, formerly of Longmans, Green has joined the staff of Alfred H. King, Inc., as assistant editor. The King office is doubling its floor space. The address remains the same, 432 Fourth Ave., New York. ❖ ❖ ❖

S. A. Everitt, who was active in the building up of the Doubleday organization, and

who was a vice-president of the firm until a few years ago, has returned to the Doubleday office, where he will give the organization in which he has continued to be a large stockholder the benefit of his experience. ❖ ❖

Lyman Beecher Stowe, 1 Beekman Place, New York City, is at work on a book on the Beecher family which will be called "Saints, Sinners and Beechers." He writes the Corner Office that he would greatly appreciate any pertinent information about the family or suggestions as to where such material may be found. ❖ ❖ ❖

The joint lecture tour of Harold Nicolson and V. Sackville-West is proving a great success. They are an effective and delightful team on the platform, and even the almost record price of \$750 per lecture has not deterred the entrepreneurs. *Houghton Mifflin* has contracted with Mr. Nicolson for a new book of diplomatic memoirs. ❖ ❖ ❖

A. Kroch, Chicago's well-known bookseller, was presented recently with a parchment scroll from his staff, commemorating his twenty-fifth business anniversary. The scroll read "On the occasion of the Twenty-fifth Anniversary of Kroch's Bookstore, we, the employees, extend the heartiest congratulations to our beloved President, Mr. Adolph Kroch, whose genius and vision have built this great institution of world wide fame." ❖ ❖ ❖

W. Stanley Murrell, manager of the recently enlarged and modernized University of London Press, Ltd., was recently presented, on behalf of forty authors connected with the Press, a portrait in oils which had been executed by R. R. Tomlinson, R.B.A., A.R.C.A. S. L. Loney, Chairman of the Press and Chairman of Convocation of the University, presided at the presentation, while directors of the Press were represented by R. P. Hodder Williams, chairman of Hodder & Stoughton and J. Crowlesmith, chairman of the Master Printers' Association. In presenting the portrait, Dr. P. A. Ballard spoke of the prominent part which the Press had taken in the great advance which has been made in the production of educational textbooks in England in recent years. ❖ ❖ ❖

THE Publishers' Weekly

The American BOOK TRADE JOURNAL
Founded by F. Leypoldt

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January 28, 1933

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto. —BACON.

Spring Announcements

THE PUBLICATION of the Spring Announcement Number of the *Publishers' Weekly* on the last Saturday of January marks a development in the *Publishers' Weekly* book listing service for which much praise has been received since the idea was announced the first of the year. The publishers have been very quick to cooperate in sending in to the editors the fullest possible lists of new books for the next four months, and, while there have probably been a number of books of which news was not received until too late to be put in this index, it will be found that in the case of most publishers the listing is quite complete and the index will answer all questions that the bookseller will have put to him in the next few months.

The next announcement index will be four months later and will give similar data for the entire summer season. The bookseller finds that the customer who walks into a store and asks for a book not in stock is very likely asking for a book that has just been announced but of which the stock has not been received or offered to the bookseller. The announcement number offers the first court of appeal in giving proper information to booksellers, and extra copies of this index

should be placed conveniently on the sales floor as well as in the buyer's office.

Because of the change of date and the different period thus covered, no comparison can be made between the number of titles included last year and those of 1933. The number of actual entries in the index, including author, title and series entries, is this year 5,151 as against 6,087 in 1932. This means approximately 2,300 titles to be published in the next four months.

The Travelers Should Be Welcome

OUT OVER THE COUNTRY by train and by automobile will proceed the salesmen who have been in the past few weeks given all kinds of information about new lines and all kinds of incentive to sales efforts. It might be thought that the traveler was less needed this year than in other years, as so much buying is done from hand to mouth, but it would be much more to the point to say that never was the traveler of such great importance as he is in these troublesome times.

The traveler is the one who can bind the trade together, as the trade paper tries to do each week, giving the bookseller the feeling that he is not an isolated struggler, working against the indifference of an unbookish public, but a member of a fraternity, the most interesting fraternity in the world, the fraternity of the book including authors, publishers, booksellers, librarians, teachers, all having the common cause of making books available in every part of the country.

The importance of these visits every bookseller admits, and yet it might be well to point out that sometimes he does not give as much evidence of his appreciation of them as he might. We are not referring solely to a question of orders but to the courtesies that can be extended to anyone representing a desirable business contact. If a city wants to make itself famous, and, we believe, prosperous, it should coach everyone of its merchants to be hospitable to the traveler. The travelers fill the hotels, increase activity in restaurants, amusement houses, etc., but, looking at it from an even more selfish point of view, travelers make sure that the cities visited get the latest news of selling methods from other cities as well as from the manufacturer himself.

There are fewer travelers going out this year in the book field than ever before. In some cases it has been almost impossible with

the amount of business available to make traveling expenses possible. This makes it the more important that the booksellers who are placing orders should give every encouragement they can to those who come.

For a Thinking America

"SEES BOOK PROFITS IN NEW DOCTRINES," was the heading which the *New York Times* used in giving a full report of the interesting annual meeting of the publishers last week. "There are signs," said President Canfield in his address, "that public interest in economic books and the building of a new prosperity may be a boon to publishers. Intelligent people are no longer sure of the social order as it is at present organized and therefore turn with eagerness to the individual or group with a new doctrine to expound. The public's interest in such matters will be satisfied largely through books, and publishers will benefit thereby as they will from a return of purchasing power."

This increasing interest in books on economics has been consistently evident in reports as they are coming in from day to day. From the Business Department of the Newark Public Library, always in close touch with the demands of the business man, the report is that of the ten books most in demand in 1932 the four in the lead fell in the field of economics, including Chase's "New Deal," Woodward's "Primer of Money," Salter's "Recovery," Graves' "Great Depression and Beyond."

In 1930 not a single one of the books most in demand fell in the field of economics. Books on such subjects have previously been found in the bookstore on the counter of miscellaneous books, one copy at a time being crowded in with books of many sorts. Today they can claim a front counter space with continued emphasis in the window display. This is indeed a new element.

Publishers Are Optimists

A VERY CONCISE and admirable statement of the publisher's case appears as the preface to the spring catalog issued by Covici-Friede. Inasmuch as this preface should be of value to both publisher and bookseller it is reprinted here in almost its entirety:

"Publishers are incurable optimists—their trade makes them so. We all deal in futures, and if we did not believe in the future, we

would be defeated before we ever began. Very often two or three years intervene between the conception and the publication of a book, and even under the best of circumstances, several months is the normal interval between acceptance of a manuscript and its eventual appearance in book form. Given this constant and unavoidable preoccupation with the future, we must either have faith in our ability to circumvent it by good judgment or else take to mysticism and numerology. Three years of depression have done much to shake the publishers' (and the booksellers') conviction of a benign Providence, and the signs are few that point to any measurable improvement in our common lot. But books go on being written and there must be publishers to bring them out; if we are to remain in business, we must continue to stake our money and judgment against the habits and proclivities of an always unpredictable public.

"The books described in the following pages constitute what we believe to be the most interesting seasonal list we have thus far been privileged to publish. It brings to their first fruition plans for a publishing policy inaugurated two years ago, and it is thus an indication of the kind of books that we shall hereafter be concerned with. Out of all the uncertainties incidental to the business of book publishing, several facts emerge as incontrovertibly true: that good work eventually makes its own way; that insincere work in any branch of writing is in the long run unsuccessful; and that the publisher who publishes 'down' to what he conceives to be the public taste must sooner or later come as great a cropper as the writer who does the same thing. Most of the books in the present catalog were selected with these principles in mind. The questions which had to be answered in the affirmative in each case were: Is it a good book in its own field? Does it fill a particular need? If we have been right in assuming that they do, then we may confidently look forward to their reaching the natural audience for which they were written.

"No one list can be all-inclusive, nor can any one publisher bring out all the good, or even significant, books of any given year. But he can attempt to maintain his list on a certain high level of quality and to keep it in consonance with the realities of modern life. This we have tried to do, and this list seems to us to approximate that ideal."

Customers' Choice

THERE'S A GOOD DEAL of encouragement in the way the new spring books are starting out. "The Last Adam," for instance, published a little over two weeks ago, has sold 13,000 through the trade already, and is appearing on best seller lists from all the important cities. Isabel Paterson's "Never Ask the End," started out so briskly in New York that *Morrow* had to engage Hurd Whitney as an added salesman to take care of the metropolitan demand. The Technocracy books have all seen such splendid sales immediately on publication that most booksellers are pragmatically convinced that Technocracy is the way out of the depression.



Dale Warren points out to us that Technocracy is not a new discovery. He advances Edward Bellamy as the first Technocrat and "Looking Backward," published 45 years ago as first enunciating the principles of Technocracy. "Looking Backward" had a wider sale and a deeper influence in its day than any other book except "Uncle Tom's Cabin," but although societies sprang up throughout the country to put Bellamy's principles into effect they failed because the ideas were too novel for people then to grasp. During the last week *Houghton Mifflin* has sold more than 2000 copies of "Looking Backward."



One of the major problems of the bookseller this year is to devise means of attracting people to his shop. Mrs. E. Kooker, the buyer for the Strawbridge & Clothier Book Department in Philadelphia, told us when we were in Philadelphia a short time ago of two schemes she had used before Christmas. The first happened almost accidentally. About three weeks before Christmas Mrs. Kooker bought a small assortment of jigsaw puzzles which had been made by crippled boys under the direction of the Philadelphia Shut-In Society. In a day or so they were completely sold out. This gave Mrs. Kooker her idea. She called the Shut-In Society and asked if they could make her 500 puzzles right away. They could and did, working day and night shifts and sending out cars to bring crippled boys from homes and hospitals

to the workshop where the puzzles were made. In the book department Mrs. Kooker took a corner usually devoted to fine bindings and set up a display of the puzzles, centered about a jig saw operated by one of the boys from the Society. In less than three weeks Strawbridge & Clothier sold not only all the puzzles the Society could supply, working all the time, 3000 of them at prices ranging from \$1 to \$10, but 10,000 cheaper cardboard puzzles as well. Crowds came to the book department and the Shut-In Society hails Mrs. Kooker as a real benefactress.



The second scheme was more deliberately planned. The Philadelphia Chapter of the Red Cross has an extremely active Braille Department and there is a school for the blind in Overbrook, a suburb of the city. With the cooperation of these two institutions Mrs. Kooker arranged a display of Braille books. Every day three blind students from the school came in to read aloud from Braille books and to write on their Braille slates. In addition there was an exhibition of how Braille books were made. Mrs. Kooker told us that there was a constant crowd around the exhibit, and that it not only brought people into her department but that it aided in making known the work that was being done for the blind.



Another timely subject is the income tax, as the picture on the next page of one day's response to a coupon ad run by *Winston* for "Your New Income Tax" shows. *Winston* ran the ad merely as a test to find out what public interest in the book would be. The results were so good that the back cover of the *New York Times* Book Section was contracted for and plans were immediately laid for running further ads in the *New York* papers tying up with the large ads and directing prospects to go to the bookstores. This is the kind of book that window displaying will sell.



One of the newest *Star Dollar Books*, "The Nature of the World and of Man," has been

selected by the Chicago World's Fair for special commendation. It is to be one volume in the Century of Progress Series of four books. This book, originally published by the *University of Chicago Press*, as a means of giving each freshman a groundwork of modern knowledge, was written by sixteen men, outstanding in their own fields, who sat about a conference table reading, re-reading and criticizing each chapter before it was put into print.



The depression is the source of two chuckles this week. The Russell Sage Foundation recently received an order from a bookseller in Chattanooga for a copy of "Emergency Book Relief." What he wanted was "Emergency Work Relief" by Joanna C. Colcord. The other concerns an offer from the subscription office of a group of magazines to supply "a mailing list of successful business men broken down by different industries."



You may have noticed that books are getting the benefit of a nation-wide cigarette advertising campaign. The R. J. Reynolds Tobacco Company is going to spend over a million dollars in a campaign based on

magic, and in almost every ad the explanation of a feat of legerdemain is quoted from a book on magic. Some of the titles which will be used are "Later Magic" and "Modern Magic" by Professor Hoffmann, "Paper Magic" by Harry Houdini, "Miracle Mongers and their Methods" also by Houdini, "Secrets of Conjuring and Magic" by Professor Hoffmann, "Effective Conjuring" by Will Blyth, "Tricks and Illusions" by W. Goldston and "Easy Conjuring Without Apparatus," by Will Baffell. These are all published by Dutton.



A new and ingenious idea is "The Cross Word Tracer" devised by the ingenious firm of *William Morrow and Co.* This little book, so we are told, makes obsolete the well-known simile, as useless as a filled-in cross word puzzle. The idea is this. You open the book, choose your puzzle, tear out a sheet of the tracer paper from the back of the book and lay it over your puzzle. Tear out two of the perforated gummed stickers from the front of the book and paste down the tracer paper on the puzzle page where indicated, stretching the puzzle paper nice and even. When you have finished, tear away the tracer sheet and the puzzle page is clean



One day's mail at the Winston office held these responses to a coupon ad for "Your New Income Tax"

and ready for Aunt Mary. This is the first cross word puzzle book practical for libraries. Ingenious? The puzzles were all chosen with care by Peter Piper. Peter Piper, needless to say, is a pseudonym.



H. Ashbrook, *Coward-McCann's* publicity director, assures us that Freeman Lincoln's "Nod" will positively be published this March. It was scheduled for publication in the spring of 1932 and again in the fall, but after having completed the manuscript the author didn't like it, so he tore it up and started all over again. Now the manuscript's in the hands of the publishers and all is serene.



A friend of ours walked into a rather well-known bookstore not so long ago and asked a clerk about a new mystery story he was thinking of buying. "Oh," said the clerk, "that's a swell book. It kept me guessing all the way through. It wasn't until the last page that I learned the valet did it!"

The League's January Dinner

IN THIS PERIOD of shifts and changes, the new rendezvous of the Booksellers League must be noted. After a great number of years at the old Brevoort Hotel on lower Fifth Avenue for meetings, a change has been made to the Hotel Wentworth in West 46th Street where the January Dinner was given. About eighty members and guests were in attendance. This location is much more central for the majority of members and judging from the good service at the Hotel there will be few or no regrets for the change.

In the absence of the president, John Macrae, Jr., A. B. Carhart of Rogers Bookstore, Brooklyn, substituted. The first speaker was Allen Raymond, author of "What Is Technocracy?" As a reporter on the *Herald-Tribune*, he was assigned to study the whys and wherefores of the new-born cult and to trace the records of those backing this mysterious novelty. Next came Dr. George E. Raiguel, whose subject was "Soviet Dream and Reality." His address was deeply interesting and highly illuminating of the Russian situation. The third guest of honor was John M. Holzworth, author of "Twin Grizzlies of Admiralty Island," who exhibited his colored movie films of bears.

Technocracy Reading List

A SELECTED READING LIST for laymen from the literature of science is contained in the "Introduction to Technocracy" by Howard Scott and others issued this month by the John Day Company. The books recommended are:

Number: the Language of Science, by Tobias Danzig. *Macmillan*, \$3.50.

Matter and Motion, by James Clerk Maxwell. *Macmillan*, \$2.00 (Imp.).

The Mechanism of Nature, by E. N. da C. Andrade. *Bell* (London), 6s.

A History of Physics in Its Elementary Branches, by Florian Cajori. *Macmillan*, \$3.50.

This Mechanical World, by Morton Mott-Smith. *Appleton*, \$2.

The Wisdom of the Body, by Walter B. Cannon. *Norton*, \$3.50.

Social Life in Ancient Egypt, by Flinders Petrie. *Constable* (London), 6s.

Minerals in Modern Industry, by Walter A. Voskuil. *Wiley*, \$3.75.

World Minerals and World Politics, by C. K. Leith. *Whittlesey House*, \$2.

A History of Mechanical Inventions, by Abbott Payson Usher. *McGraw-Hill*, \$5.

Wealth, Virtual Wealth and Debt: The Solution of the Economic Paradox, by Frederick Soddy. *Dutton*, \$3.50.

Beginners' Session Added to Book Designing Course

BECAUSE OF THE large number of people registering for the Workshop Course in book designing problems opened by Robert S. Josephy on January 16th, a second group, for the less experienced participants, has been organized to meet on Tuesdays, at 7:30. Both the Monday and Tuesday sessions are now held at the offices of the *Publishers' Weekly*, 62 West 45th Street. Interested persons may join either group at any time.

Unemployment Relief Bibliography

THE DECEMBER BULLETIN of the Russell Sage Foundation Library is devoted to a bibliography of books, pamphlets and articles dealing with unemployment relief in the United States and Canada, compiled by Margaret Otto. It may be obtained from the Foundation for 20 cents.

British Best Sellers

A TABULATION of the British best sellers of 1932 appearing in the January 6th issue of the *Publisher & Bookseller* contains a number of facts interesting to the American trade. Indication that the saturation point for American authors in the English market has by no means been reached may be deduced from the fact that out of 107 titles which were mentioned more than twice in the monthly best selling lists there were only three American authors. The first, T. S. Eliot, appeared 28th on the list. Alex J. Morrison's "A New Way to Better Golf" appeared 38th on the list, and Willa Cather's "Shadows on the Rock" the only other book by an American author was in 88th place.

The first ten English best sellers offer an interesting comparison with the American best sellers which may be found on page 190 of the January 21st issue of the *Publishers' Weekly*. The ten English best sellers with their American publishers are:

Down the Garden Path, by Beverly Nichols. (Doubleday)

The Fountain, by Charles Morgan. (Knopf)

Calvacade, by Noel Coward. (Doubleday)

Brave New World, by Aldous Huxley. (Doubleday)

The House Under the Water, by Francis Brett Young. (Harper)

Famous Plays of 1932.

Flowering Wilderness, by John Galsworthy. (Scribner)

Lord Carson, Volume I, by E. Marjoribanks. (Harper)

For Sinners Only, by A. J. Russell. (Harper)

And Now All This, by Sellers and Yeatman. (Dutton)

Joan Greeves' Book Talk

A NEW RADIO BOOK REVIEW, under the title of "Joan Greeves' Book Talk," has just been inaugurated over radio station WIP-WFAN, in Philadelphia, under the sponsorship of the Philadelphia Chamber of Commerce, and the Retail Booksellers' Association of Philadelphia. This review will be a regular feature each Wednesday.

Miss Greeves has made practical plans for the closest possible publicity tie-up among publishers, booksellers and the radio audience. In addition to giving entertaining reviews of the newest books, she will introduce certain

authors who will speak about their own books. She will also give short biographical talks about other authors, and will take her audience behind the scenes of publishing houses in brief anecdotes about their activities. Her audience will be invited to compete for prizes in various original competitions she will arrange from time to time in connection with the books she reviews.

Joan Greeves was introduced to the radio audience of Philadelphia last year when she broadcast book reviews during the summer.

Trade Note

BRUCE HUMPHRIES, INC., of Boston, announces that from now on it will act as American publisher for the books of St. Dominic's Press, producers of rare and limited editions, with special emphasis to fine typography and presswork. The Press was founded by H. D. C. Pepler in January, 1916, and owes much of its early success to the interest of Edward Johnston, the calligrapher, and the contributions of his pupil, Eric Gill. All the publications are printed by hand, from hand-set type, on hand-made paper, and illustrated with the work of such artists as Eric Gill, David Jones, Philip Hagreen, and Thomas Derrick. "A Catechism of Christian Doctrine," published by the Press, was chosen as one of the Fifty Best British Books of 1931.

30 Years of Bookmaking

A VERY COMPLETE EXHIBIT of the work of Carl Purington Rollins, designer of printing, has been opened by the Jones Library of Amherst, Mass., for the month of February, a full thirty years of Mr. Rollins' work including the product done at the old mill at Montague in 1911-1918 and at the Sign of the Chorobates in New Haven. Mr. Rollins as printer to Yale University has a national influence on the standards of typographical output, and through his column in the *Saturday Review of Literature* he now talks to bookmen, collectors and librarians. Besides still using the press at his summer home at Montague and his work table at the beautiful colonial house in which the business offices of the Yale University Press are located, Mr. Rollins has an old Caslon hand press in the house in New Haven and a great variety of the most beautiful types, and here he experiments with book pages, broadsides, and bookplates on special order.

Two Publishers Included in New Volume of American Biography

WITH THE RELEASE of Volume 10 of the "Dictionary of American Biography" by Scribner, this enterprise reaches a halfway point. Among points of interest in the new volume (Jasper to Larkin) are the biographical sketches of two publishers, establishing this work as a source for publishing information.

Orange Judd (1822-1892), described in this volume as "agricultural editor and publisher," was a pioneer in the study of the relationship between chemistry and farming. He was editor and publisher, at one time, of the *American Agriculturist* as well as agricultural editor of the *New York Times*. Later he expanded his activities to include agricultural book publishing and several other farm magazines. The Orange Judd Publishing Company is still in existence in New York City.

Patrick J. Kenedy (1843-1906), the other publisher included in the volume, was a Catholic bookseller and publisher. He became actively associated with his father's publishing and bookselling concern in New York in 1860, assuming sole control on his father's death in 1866, remaining in that position until 1904 when the business was incorporated under the name of P. J. Kenedy and Sons. As a reward for his services in publishing Catholic works, Mr. Kenedy was designated by the Sacred Congregation of Propaganda in 1895 as a "publisher to the Holy See." This firm is also active today.

Merle Johnson Injured

MERLE JOHNSON, the well known bibliographer and author of "American First Editions," was hit by a taxicab at the corner of Lexington Avenue and 53rd Street, New York, on the evening of Saturday, January 21st. Mr. Johnson was taken to the Flower Hospital where he is being treated for a fractured skull and other injuries.

The driver of the cab has disappeared and has made no report of the accident to the police authorities. Unfortunately no witnesses of the accident have come forward. It is believed that the cab was one of an independent chain and although the police authorities have thus far made no effort to identify the driver it is still hoped that witnesses will come forward to testify.

Typography Competition

THE MUSEUM OF MODERN ART, 11 West 53rd Street, New York, announces a competition in typography. The competition, open to all, is for a design, exclusively in type, of an announcement for an exhibition. The winning designs will be exhibited at the Museum's galleries, and \$100 in prizes will be awarded as well as honorable mentions. The full program of the competition, which ends on March 15th, may be obtained by applying to Philip Johnson, Chairman of the Department of Architecture, Museum of Modern Art, 11 West 53rd Street, New York.

"John Henry" on the Air

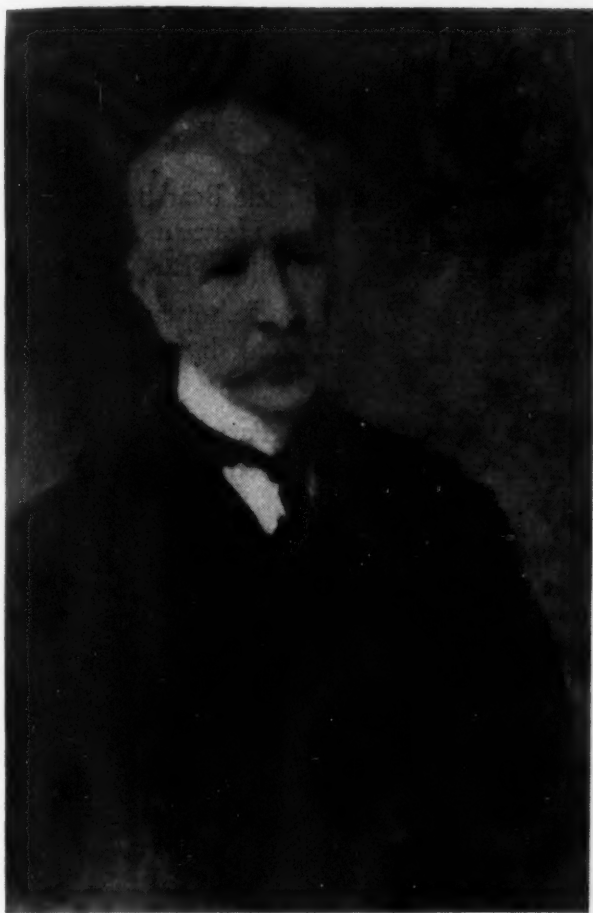
A DRAMATIZED VERSION of Roark Bradford's "John Henry" published two years ago by Harper is being given over the Columbia Broadcasting System's nation-wide network in two 15-minute periods every Sunday night. The radio adaptation was made by Geraldine Garrick and Juano Hernandez, and the cast includes Rose McClendon, an outstanding Negro actress, and Mr. Hernandez who created the rôle of Crown in "Porgy." The broadcast is made every Sunday evening from 8 to 8:15 and from 8:45 to 9.

Cash In on Income Tax

SOME OF THE READY PENCILS that have given most of their time to figuring bridge scores or Technocracy statistics will be turned in the next six weeks to the problem of income taxes and income tax allowances. The average individual is well aware by this time that the law is completely different from what it was a year ago and that he cannot blindly follow his last year's duplicate in filling out the new form. Particularly are the higher rates spurring taxpayers to take increased advantage of possible deductions. Any man with an income tax of \$3,000 or more may well spare the price of an income tax book because of the information it makes available. This is a practical merchandising suggestion to every bookseller with an eye to February sales.

Correction

THE CORNER OFFICE, on page 125 of the January 14th issue, temporarily lost its mind and credited Morrow with the publication of "Call Home the Heart" by Fielding Burke. It's a Longmans, Green book, of course.



GEORGE MOORE
From a painting by J. F. Yeats

Obituary Notes GEORGE MOORE

GEORGE MOORE, the Irish novelist, poet and playwright, died in London January 21 of bronchitis at the age of 80. Mr. Moore was at the same time a ruthless satirist and an impeccable stylist. He was regarded as a rebel by Victorian critics and has been consistently criticized for his lack of restraint, yet the beauty of his prose and his keen insight have admitted him to the ranks of truly great British artists.

Mr. Moore was born in 1852 in Ireland and spent the first 18 years of his life in Moore Hall, County Mayo. In 1870 he went to Paris where he spent 10 years studying art, writing poetry and forming friendships with such artists as Degas, Pissarro, Renoir and Monet, and such writers as Gautier, Mallarmé, Verlaine, Baudelaire, Balzac and Zola. Although he intended to be a painter he discovered himself unable to find expression through that medium and turned to writing, instead. Two volumes of verse, "Flowers of Passion" and "Pagan Poems" appeared dur-

ing these formative years. In 1882 he left Paris to return to London, where he took up journalism and turned to English prose as a medium. His first book of prose, "A Modern Lover," was published in 1883. His three mature novels, "Esther Waters" (Brentano), "Evelyn Innes" (Appleton), and "Sister Theresa" (Brentano), appeared ten years and more later.

Mr. Moore's later works included "Memoirs of My Dead Life" (1905) (Appleton), "Hail and Farewell" (1914) (Appleton), "A Story Teller's Holiday" (1918) (Liveright), "Avowals" (1919), "The Brook Kerith" (Macmillan), "Heloise and Abelard," "Conversations in Ebury Street" (1924) (Liveright), "Ulich and Soracha" (1926) (Liveright), and "Aphrodite in Aulis" (1930) (Brentano). His critical studies included "Impressions and Opinions" (1891), "Modern Painting" (1893) and "Reminiscences of Impressionist Painters" (1906).

GERALD J. KENT

GERALD J. KENT, genealogist and associate editor of the American Historical Society of New York, died January 21 in Toronto, Ontario, at the age 68. He had just completed a "History of Canada" which will be published in the spring. Mr. Kent was also the author of "The History of Greater New York" and "Newark and Its Environs."

Sixty-Year-Old Bookstore Destroyed by Fire

THE SIXTY-YEAR-OLD bookstore of Crawfordsville, Indiana, was completely burned out in the million dollar fire on January 10th. The store was organized in 1872 and has been in the same location ever since, as Dickey & Brewer, Harry Pontius, Pontius & Lacey, Schultz & Scott and Schultz & Schultz.

The firm did a large textbook business in Crawfordsville, seat of Wabash College, and had many customers living in surrounding counties. It also had a general line of books to which it had added a year ago a department of old and rare books, specializing in Indiana items.

The loss was partly covered by insurance. It is expected to reopen the store as soon as a suitable location can be found. As all records were lost, the firm would appreciate correspondence from firms to which it may be indebted.

Communications

A COUPLE OF ORCHIDS

Teachers College,
Columbia University,
New York,
January 13, 1933.

Editor, *Publishers' Weekly*:

I must take time this busy morning to send you a note to say how much I have enjoyed the first issue of the *Publishers' Weekly* in its new format. Aside from the joy of the page I have found the Weekly Record much easier to check in this new set-up. Thank you for giving us this improvement.

Sincerely yours,
ELEANOR N. WILMER.

University of Minnesota,
Minneapolis, Minn.
January 12, 1933.

Editor, *Publishers' Weekly*:

Permit me to congratulate you on the appearance of the new dress of *Publishers' Weekly*. It is most encouraging that you are giving booksellers an object lesson through a well-printed good-looking trade organ. Success to the experiment.

FRANK K. WALTER,
University Librarian.

Warning to Booksellers

DUTTON'S, INC., warns the trade of a man who, having obtained the card of some firm connected with the publishing business, presents it as a means of identification when asking for a trade discount. He tells a plausible story and then asks that his check be accepted to cover the amount of a small bill for books which he needs immediately. His check turns out to be drawn on a non-existent bank. This artifice has been used with other firms besides Dutton's, the name given and the card presented being different in each case. The man is described as being below medium height, with black hair and eyes. He is lean and swarthy-skinned.

Notice to Control Card Users

PLEASE NOTE THAT "Cheerful Weather for the Wedding" by Julia Strachey (Viking Press) originally scheduled for publication on Feb. 20th, will be published instead on Feb. 6th.

Business Notes

BALLINGER, TEXAS—The Little Book Shop, owned by Mrs. George Pearce, is out of business.

BERKELEY, CAL.—The Little Bear Book Nook has moved from 1250 Howard Ave., Burlingame, to 107 Tamalpais Rd., Berkeley.

BOISE, IDAHO—Wing's Bookshop at 820 Idaho St. has been purchased by Mrs. Nettie Eiden.

BROOKLYN, N. Y.—The Paramount Lending Library has been opened at 678 54th St. by Mrs. G. J. McCall.

CORVALLIS, ORE.—The Springer Book Store at 121 E. Third Street has been sold to W. R. Craig.

HARTFORD, CONN.—The Lewis Street Bookshop at 27 Lewis St. has been purchased by the former owner of the shop, Edwin Valentine Mitchell, and the name of the shop will be changed to Edwin Valentine Mitchell, Inc.

HOUSTON, TEXAS—The stock and fixtures of the Wit and Wisdom Book Shop, 1010 Holman Ave., have been added to the retail department of The Anson Jones Press, 801 San Jacinto Street, Houston.

PORTLAND, ORE.—The Children's Bookshop at 343 Salmon St. owned by Helen Zimmerman has gone out of business. The stock was taken over by the J. K. Gill Company.

ST. PAUL, MINN.—Our Neighborhood Rental Library was opened by Mrs. H. Cryderman at 767 Hague Ave. on Jan. 10.

SAN ANTONIO, TEXAS—Mary Walthall's Circulating Library, 222 West Commerce Street, was opened last August.

SEATTLE, WASH.—Harry Hartman has opened a branch store at 811 Second Ave. The shop will have books for sale and a lending library.

Changes in Price

W. W. NORTON & COMPANY, INC.

"Economics in the 20th Century," by Theo Suranyi-Unger was \$5.00, now \$4.75.

OXFORD UNIVERSITY PRESS

Holmes: "Caesar's Conquest of Gaul" now \$10.00 list.

Who's Who Among the Travelers

The Abingdon Press

Travelers:

HARRY F. KEISER (New England).
W. N. EDWARDS (East).
W. C. PRICE (West and South).
J. J. RITT (Michigan).
E. R. HENDRIX (Chicago and North West).
C. B. PENNEY (Pacific Northwest).

Henry Altemus Co.

Travelers:

A. M. MACMILLAN (Principal cities of West and East, Boston to Kansas City).
A. G. ZERBE (Pacific Coast, Denver, West).
A. O. MORSE (Smaller cities in the East).

American News Company, Inc.

Travelers:

MILTON G. LANPHEAR (New York City and Brooklyn, large accounts).
ALBERT I. SCHWARTZ (New York City, Brooklyn and Richmond).
RAYMOND B. MCGOVERN (Bronx and Westchester).
A. W. MCCONKEY (New Jersey).
R. D. SIMPSON (Brooklyn, Queens and L. I.).

American Technical Society

Traveler:

D. N. MCCARL (General).

D. Appleton & Co.

Travelers:

G. E. CURRAN.
EMIL HEIKEL.
R. A. MACDONALD.
LEON WELKER.
J. T. WITSIL.
F. A. CLINCH.
RYERSON PRESS (Canadian Agent for Trade Publications).

The Baker & Taylor Co.

Travelers:

THOMAS J. DORAN.
HARRY HASS.
E. F. LA FONTAINE.
WILLIAM S. MCKEACHIE.
GEORGE F. RITTENHOUSE.
F. J. SHORT.

Robert O. Ballou, Publisher

Travelers:

DAVID W. DUNLAP (East and Middle West).
WILLIAM H. HOBSON (Pacific Coast).

Barnes & Noble

Traveler:

A. N. FOX, Glen Ellyn, Ill.

The Beacon Press, Inc.

Travelers:

W. H. DAVIES (Baltimore, Washington, Richmond).
M. C. GODKIN (Connecticut, New York, Pennsylvania).
HERMAN A. NEWMAN (Chicago).
BERKELEY B. BLAKE (Pacific Coast).

Blue Ribbon Books

Travelers:

JOSEPH V. CARROLL (Principal cities New England and Middle West).
JACK D. HURDON (New York, Philadelphia, Washington, etc.).
LLOYD PASSAGE (New England).
WILLIAM POOLE (New York City).
JOHN D. CHASE (Far West).
JOHN HATFIELD (Middle West).
EDWARD A. HODGE (Middle West).
HENRY HALL (Pennsylvania).
HENRY K. YOUNG (N. Y. and New Jersey).
D. T. UREN (Long Island).
H. E. YEAKLE (South).
HARRY DENNIS (New England).
SAM DORSEY (Special Sales).
FREEMAN LEWIS (New York City).
McCLELLAND & STEWART (Canada).
HENRY M. SNYDER (Far East).
HAMISH HAMILTON (London & Europe).
WATSON SPEYER (Bermuda & Caribbean).

Bobbs-Merrill

Travelers:

HOBART T. OLSEN (N. Y., Boston, Phila.).
R. G. BAKER (Chicago, Cleveland, Pittsburgh, Rochester, Buffalo, Springfield, Washington, Baltimore, Trenton, Wilmington, Detroit, New York City).
L. W. HARVISON (Kansas City, Southwest and Pacific Coast).
A. H. HEPBURN (Middle West).
MELRICH V. ROSENBERG & Co. (Southeast and Atlantic States and Middle West).

Albert & Charles Boni

Travelers:

PERCY A. LORING (Sales Manager) (Larger cities in the East and larger accounts in New York City).

WALLACE W. WACHOB (Pacific Coast).
 JAMES L. CROWDER (Middle West).
 MELRICH V. ROSENBERG & Co. (Southern
 States, smaller cities in the Middle West
 and New England).
 GEORGE J. McLEOD, LTD. (Canada).
 HENRY HORWOOD (Europe).
 HENRY M. SNYDER (The Orient).

Milton Bradley Company

Travelers:

NEW ENGLAND

FREDERICK SPAULDING. CHARLES JORDAN.
 W. R. BUKER. CHARLES PAIGE.

NEW YORK AND NEW JERSEY

FRED IMHOFF. WM. McINNIS.
 W. L. MARTIN. WM. JONSTONE.
 FREDERICK FISCHER.

MIDDLE ATLANTIC STATES

WM. W. CONNER. W. A. DOWNING.
 FRANK AUSTIN. M. H. JOHNSTON.
 GEO. BRADY. GEO. F. DUNN.

SOUTH

ROY CARTER.

NORTH CENTRAL STATES

HARRY NOTT. D. W. KONOLD.
 W. G. DIX. F. R. GIGAX.
 GEO. CAPPELLER. JOSEPH ROBERTS.
 ARNOLD CORNE.

PACIFIC COAST

L. VAN NOSTRAND. HARRY HALE.
 CARL JOHNSON. FRANCIS SLEEPER.
 J. VAN NOSTRAND.

Brentano's

Travelers:

JOHN T. HOTCHKISS (Pacific Coast).
 SAM L. CURL (New York City and large
 cities of the East and Middle West).
 MRS. C. GSOVSKI (Smaller accounts in New
 York City).

A. L. Burt Company

Travelers:

E. F. BURT (New York City, Brooklyn and
 Newark).
 EDGAR W. PORTER (Chicago, Pittsburgh and
 large cities in the Middle West).
 HARRY A. SMITH (Pacific Coast).
 JOHN C. VOSE (New England, Philadelphia).
 CLARENCE E. JORDON (West and North West
 except Pacific Coast).
 WILLIAM P. HALL (Pennsylvania).

R. U. CARRUTHERS (South West).
 JOHN R. HATFIELD (Ohio, Indiana, Illinois
 and West Virginia).
 F. T. J. NUNAN (Territory covered by New
 York Central and Lake Shore Railroads
 and Upper Michigan).
 M. L. ARNALL (South East).
 HENRY K. YOUNG (New Jersey and Northern
 New York other than the towns on the
 New York Central Railroad).
 GEORGE J. McLEOD, LTD. (Canadian Agents).
 HARRY BAUER (New York City, Baltimore
 and Washington, D. C.).
 E. A. KERRY (New York City, Bronx and
 Westchester Counties).
 HARRY O. BURT (New York City).
 J. P. GEISSLER (Chicago).
 ALBERT M. TRACY (Long Island, Brooklyn,
 N. Y.).

The Century Co.

Travelers:

JOHN F. WINTERS (Sales Manager).
 CHARLES H. MOLLOY (Larger cities in East
 and Middle West, New York City).
 JOHN DAVENPORT (New England and New
 York City).
 WILBUR F. GOUBEAUD (South and Smaller
 Cities in Middle West).
 HUGH S. ELLIOTT (Denver to Pacific Coast).
 GEORGE J. McLEOD, LTD. (Canada).

Chelsea House

Travelers:

O. F. LARSON (New England States).
 A. E. FROST (New York State and New
 Jersey).
 J. T. WILLIAMS (Pennsylvania, Ohio, Mich-
 igan).
 S. S. THORPE (Illinois, Wisconsin, Minne-
 sota).
 J. S. WHITHAM (Iowa, Nebraska, Missouri).
 J. G. WILSON (Northwestern States).
 M. J. HANCHETTE (Southwestern States).
 B. B. FRANCIS (Southern States).
 A. WHELPLEY (Missouri, Kansas, Colorado).
 THOS. R. BEST (Pacific Coast States).
 JOHN A. CHARLTON (Sales Manager, New
 York).

Edward J. Clode

Travelers:

MICHAEL S. MILL (New York City, Phila-
 delphia, Boston and New England).
 EDWARD J. FLYNN (Principal Mid-Western
 Cities).
 E. K. BAKER (West Coast).

Cokesbury Press*Travelers:*

JOSEPH V. PILKINGTON (Religious and General Booktrade).

CECIL D. JONES (Religious and General Booktrade).

Wm. Collins Sons & Co., Ltd.*Travelers:*

D. CAMPBELL (New York City, Boston, Philadelphia, Baltimore, Washington).

A. E. FRAHM (South, New England).

GEO. SULLY (Principal cities Middle West).

JAMES R. HOUSTON (Pacific Coast).

Columbia University Press*Travelers:*

DONALD PORTER GEDDES (Sales Manager).

JOSEPH A. DUFFY, JR.

Covici, Friede Inc.*Travelers:*

JOSEPH A. MARGOLIES (Middle West, New York City).

DONALD S. FRIEDE (New England, Rochester, Buffalo, Pittsburgh, Baltimore, Washington, New York City).

ROBERT S. RAU (Philadelphia, Trenton, New York City).

CARL J. SMALLEY (Pacific Coast).

MELRICH V. ROSENBERG & COMPANY (South, Small towns in Middle West, and New England).

HENRY M. SNYDER (The Orient).

Coward-McCann, Inc.*Travelers:*

WILBUR GOUBEAUD (South and Middle West).

JAMES A. McCANN (Large Cities).

JAMES BELL (New York, Pennsylvania, New England).

LOUIS HARVISON (Southwest and Pacific Coast).

HARRY M. SNYDER (The Orient).

HENRY A. HORWOOD (Europe).

The Thomas Y. Crowell Co.*Travelers:*

GEORGE R. HOBBY (New York, Chicago, Philadelphia, Detroit, Washington, Baltimore, New York State, and the Pacific Coast).

ERNEST J. BUNCE (New England, the Middle West, and the South).

ROBERT L. CROWELL (The Middle West).

**JAMES D. BLAKE***Representing Harper & Brothers*

James D. Blake was born in Boston, Mass., sometime A. D., exact century unknown; studied for the ministry but decided to enter the army; served under General Coxey in '93; deserted in '94 to make his home in California where he has been happy ever since. Interests literary and financial; writes for the Saturday Evening Post (unbroken record of rejections) and is a welcome contributor to the Red Cross, Community Chest and National Relief for the Unemployed; author of innumerable EXPENSE REPORTS remarkable for their plausible presentation of abstruse fiscal problems and in recent years has produced many brochures on BIBLIOPOLES AND THEIR INHIBITIONS. Actively engaged in commercial research and believes that his present position is entirely due to the 200 or more ORDER BOOKS which he has written in the past fourteen years dealing with the publishing activities of Harper & Brothers and Bigelow, Brown & Co. in the territory West of the Rockies.

Cupples & Leon Company*Travelers:*

H. M. CALDWELL (Pacific Coast).

M. F. GALLON (Large Cities and New England).

WALTER T. LEON (New York City).

A. E. FELLER (New York City).

C. Z. HELLER (South and Middle West).

C. W. WALLACE (Middle West, Pennsylvania, New York State and New England).

HENRY M. SNYDER (The Orient).

The John Day Company*Travelers:*

KENNETH H. MEEKER (New York, New England, Middle West).

HAROLD MORSE (New York and New Jersey).

WALLACE WACHOB (Pacific Coast and Southwest).

M. V. ROSENBERG & Co. (South).

DeVorss & Co.*Travelers:*

DOUGLAS K. DEVORSS.
L. W. HARVISON.
DON SCRIVENER.



Q. A. BOSSI

Representing G. P. Putnam's Sons

Mr. Bossi's first job was in Italy where he was director of publicity for the Italian branch of the Victor Talking Machine Co. Subsequently he was with the Artist and Repertoire Co. and then with Collings & Co., in Newark, as sales manager of records. He joined Putnam's as assistant credit manager which position he held until June when he was transferred to the sales force.

Lincoln MacVeagh
(The Dial Press)

Travelers:

E. J. VASS (Sales Manager) (Middle West).
STANLEY WALKER (Pacific Coast).
H. B. DUNLAP (Eastern Territory).
LOUIS SOLOMON (South).
H. A. HORWOOD (Europe).
GEORGE J. MCLEOD, LTD. (Canada).

Dodd, Mead and Co., Inc.*Travelers:*

HOWARD C. LEWIS (Sales Manager).
J. RUSSELL LEWIS (N. Y., Boston and Phila.).
JESSE CARMACK (Pacific Coast).
EDWARD D. BERGEN (Chicago, Midwest).
NEVIN J. STEVENSON (South).
CURTIS H. BROWNLOW (New York, Pennsylvania & New England).
EDWARD H. DODD, JR. (New York City).
HENRY M. SNYDER (The Orient).
H. A. HORWOOD (Europe, except England).

M. A. Donohue & Co.*Travelers:*

WM. J. BYRNES (Eastern Territory and Middle West).
L. M. LEVY (New York City, Eastern States).
MACLEAN and SMITHERS (Canada).
JOHN COYLE (Middle West and Pacific Coast).

Dorrance & Co. Inc.*Travelers:*

HUGH S. ELLIOTT (Pacific Coast).
W. H. DORRANCE (Sales Manager, East).
J. R. HOUSTON (Middle West).
EDWARD E. GRAY (New England).

Doubleday, Doran & Company*Travelers:*

F. C. HENRY (Sales Manager).
G. V. SEIFFERT (New York, Boston and Philadelphia).
E. H. ZIEGLER (Buffalo, Rochester, Chicago, Detroit, other larger Middle West cities).
W. A. BRITTON (Pacific Coast).
W. T. HOPKINS, JR. (New England, smaller New York State and Pennsylvania).
G. A. HECHT (Smaller New York City, New Jersey, South and smaller Middle West).
C. O. CHISHOLM (Junior Books).

Duffield & Green*Travelers:*

GEORGE W. STEWART (Sales Manager, Metropolitan District, New England, Baltimore, Philadelphia, Washington).
JAMES L. CROWDER (Chicago and Middle West).
WALLACE WACHOB (Pacific Coast).

E. P. Dutton & Co., Inc.*Travelers:*

CHARLES G. GIFFIN (Chicago and West Coast).
ALBERT P. MITCHELL (New York City, Boston, Philadelphia).
JAMES F. HEIDELBERGER (New York City and Eastern States).
CARLETON E. McMACKIN (New England and Middle West).
JOHN D. MCGREW (Educational and Library Books).
ARCHIBALD G. OGDEN (Everyman's Library and Special Accounts).
CARL J. SMALLEY (Middle West and West Coast).
MELRICHS V. ROSENBERG & Co. (South, Middle West and part of New England, Smaller cities of Middle West).

H. H. WEINSTOCK (Smaller cities of New England).

McLEAN & SMITHERS (Canada).

H. A. HORWOOD (Paris, Berlin and other Continental cities).

Farrar & Rinehart, Inc.

Travelers:

PHILIP G. HODGE (Sales Manager, New York City, Boston, Springfield, Philadelphia).

DAVID BRAMBLE (Chicago, New England, Pacific Coast).

RICHARD G. MAY (New York City, Middle West).

GEORGE O'HARA (New York City, New Jersey, New England).

MELRICH V. ROSENBERG & Co. (South, New England, Middle West).

ELLIS K. BAKER (Far West).

OXFORD UNIVERSITY PRESS (Canada).

HENRY M. SNYDER (The Orient).

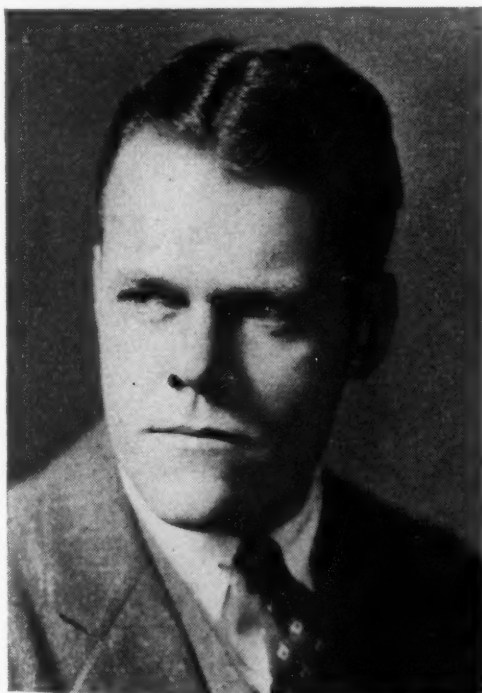
H. A. HORWOOD (Paris).

Funk & Wagnalls

Travelers:

A. M. FLETCHER (Greater New York and Middle Western Cities).

ARTHUR J. CROWLEY (Eastern States).



STORER B. LUNT

Representing W. W. Norton & Co., Inc.

Mr. Lunt was born in Portland, Me., and was graduated from Yale. After his service in the World War he spent a year at Cambridge University, England. In 1925 he entered the firm of Doubleday, Page & Co., and the following year with George H. Doran, and then two years with Doubleday, Doran. In 1930 he joined the firm of W. W. Norton of which he is at present Secretary and Sales Manager.



JACK HURDON

Representing Blue Ribbon Books

Mr. Hurdon was born in Canada and spent his early life in Minnesota. In 1923 he joined the firm of Grosset & Dunlap's Sales Department, and in 1930 the firm of Blue Ribbon Books. He is still unmarried and lives in Babylon, L. I.

Sam'l Gabriel Sons & Co.

Travelers:

J. SIDNEY ADAMS (New England).

T. K. BAGSTER (Australasia).

HAROLD A. CLARK (Greater New York, New York State and New Jersey).

CHARLES A. CONRATH (New York and Pennsylvania).

B. A. GABRIEL (Middle West, Canada and Pacific Coast).

HENRY M. SNYDER (Hawaii and the Orient).

CHAS. Z. HELLER (South and Middle West).

C. W. WALLACE (Middle West).

Greenberg, Publisher, Inc.

Travelers:

ROBERT SIMON (New York, New England and Middle West).

JOHN T. HOTCHKISS (Pacific Coast).

GEORGE J. McLEOD, LTD. (Canada).

HENRY SNYDER (Orient).

H. A. HORWOOD (France).

Hale, Cushman & Flint

Travelers:

LYMAN M. HUTCHINS (New England).

ARTHUR E. WETHERBEE (New York and Middle Atlantic States).

ROBERT A. SHIRLEY (South).

STANLEY S. GLASS (Pacific Coast).



E. C. DELAFIELD, JR.

Representing Alfred A. Knopf, Inc.

Mr. Delafield, who is twenty-eight years of age, started in the book business with Harper's in 1929. In 1931 he was with Bobbs-Merrill for a short time and joined the Knopf sales force in 1932.

C. S. Hammond & Co.

Travelers:

GEORGE M. DAVIS (East and Middle West).
ROBERT S. HAMMOND (Special).
JOHN STRNAD (South and Pacific Coast).
JOHN S. MILLER (New England, New York).

Harcourt, Brace & Co.

Travelers:

GEORGE W. AMIS (Boston, Philadelphia and larger cities Middle West and East).
JOHN D. CHASE (Pacific Coast).
WILBUR F. GOUBEAUD (South and Second Cities Middle West).
HASTINGS HARCOURT (New York City and New England).
GEORGE L. MCLEOD, LTD. (Canada).
H. M. SNYDER (Far East).
HENRY A. HORWOOD (Continental Europe).
AUGUST H. GEHRS (Sales Director).

Harper & Brothers

Travelers:

A. W. BURGER (Sales Manager).
P. H. EARLY (Chicago, Detroit, Cleveland, Philadelphia, Kansas City).
J. D. BLAKE (Pacific Coast and all cities west of Denver).
WILLIAM H. ROSE, JR. (Baltimore, Washington, Pittsburgh, Cincinnati, Minneapolis, St. Paul).

CHARLES E. BARTLETT (South including Texas and Middle West).

L. E. BALLARD (New England, New York State, Pennsylvania and Middle West).

E. R. BUELL and WILLIAM T. EMMET (New York City).

EUGENE EXMAN (Head of Religious Book Department).

A. J. LAWLER (Religious Book Department).

H. M. SNYDER (Orient).

Harter Publishing Company

Travelers:

J. WARREN WILEY (East).
E. A. HANCOCK (West Coast).
R. M. FORESTER (State of Georgia).
F. G. BLUMENTHAL (State of Louisiana).
R. S. BARLETT (State of Missouri).
WM. SHEPARD (State of Texas).

Harvard University Press

Travelers:

WILLIAM WARREN SMITH, JR.

Norman W. Henley Publishing Co.

Travelers:

ROBERT O. BALDWIN (Coast and West).
LOUIS LANDAU (East).

A. J. Holman Co.

Travelers:

A. J. HILT.
E. W. LUCKMAN.
A. L. MORSE.
W. M. ALLEN.
I. L. HOBDEN.

Henry Holt & Co.

Travelers:

JAMES M. TERRELL (New York, Boston, Philadelphia, Chicago, large cities of Mid-West, and New England).
MELRICH V. ROSENBERG & Co. (Pacific Coast, South, small towns of Mid-West and New England).
McCLELLAND and STEWART (Canada).
H. A. HORWOOD (Continental Europe).

Houghton Mifflin Company

Travelers:

FRANK BRUCE (New York City and Philadelphia).
CLIFTON BRUCE (New York City).
HARRISON LEUSSLER (Pacific Coast).
HENRY O. HOUGHTON (New England).
HARDWICK MOSELEY (Middle West).
MANLEY H. JONES (East and Middle West).
LE BARON R. BARKER (South).
THOMAS ALLEN (Canada).

HENRY M. SNYDER (The Orient).
H. A. HORWOOD (European Continent).

Maurice Inman, Inc.

Travelers:

JOHN T. HOTCHKISS (Pacific Coast).
MAURICE INMAN (Large cities, East, and Middle West).
NATHAN LADDEN (New York City).

Alfred H. King, Inc.

Travelers:

DAVID W. DUNLAP (Sales Manager) (New York, New England, large cities of Middle West, Philadelphia and Washington).
WILLIAM F. HOBSON (Pacific Coast).
S. W. YEAKLE (South).
ALFRED H. KING (New York City).

Marshall Jones Co.

Travelers:

R. O. BALDWIN (Coast).
A. M. JONES (East, Boston and Mid-West).
SAMUEL WHITING.
MRS. NORA KILLEN (Coast).

The Judson Press

Travelers:

JOHN W. BERSCH (East, South and Middle West).
WILEY J. SMITH (Southwest).
THOS. J. STRATTON (Manager of Sales).

H. C. Kinsey & Company

Travelers:

J. V. MALLOY (Pacific Coast).
W. F. GOUBEAUD (South and small towns in the Mid-West).
H. M. SNYDER (The Orient).
H. C. KINSEY (Larger cities from Boston to Kansas City).
COPP CLARK Co., LTD. (Canada).

Afred A. Knopf

Travelers:

JOHN J. MULLEN (Larger cities of the East and Middle West and New England).
ALLAN GORDON ULLMAN (Small cities of East and New York City).
WALTER V. McKEE (New York City and Pacific Coast).
E. C. DELAFIELD, JR. (New York City).
W. F. GOUBEAUD (South).
HENRY M. SNYDER (The Orient).

J. B. Lippincott Co.

Travelers:

HAROLD F. GARTLEY (New England, Baltimore, Washington and South, Middle West and West).
WILLIAM P. YOUNG (Philadelphia and Pennsylvania east of Pittsburgh, Trenton and New Jersey towns, New York and New York central).



HARRY F. KEISER

Representing the Abingdon Press

Harry Keiser came to the Abingdon as a boy. He went from the Cincinnati office to the Detroit office and from there covered the territory of Northern Ohio and Michigan. In 1926 he became head of the Boston branch of the Abingdon Press.



CHARLES Z. HELLER

Representing Cupples & Leon and Samuel Gabriel

Mr. Heller has been in the book business for the past seventeen years, his first connection being with Ned Leavens. He was connected with the Dodge Publishing Co. for a good many years and with Cupples & Leon for the past five years.

COPP CLARK Co. (Canada).
HERBERT M. GASKILL (Sales Director).

Little, Brown and Company

Travelers:

ALBERT W. STEVENS (Sales Manager) (Canada).
JOSEPH F. GREENE (New York City).
FRANK JONES (Larger cities of Middle West).
ARTHUR H. THORNHILL (Larger Eastern cities except New York City).
ARTHUR F. JOHNSTON (Far West and Pacific Coast).
CLAYTON C. ADAMS (South and Southwest, smaller cities New England and Middle West).
PAUL C. LOIZEAUX (Connecticut, New Jersey, Pennsylvania, New York with exceptions noted above).

Liveright, Inc.

Travelers:

JAMES T. COLLINS.
LOUIS AUERBACH (Boston, Philadelphia, Baltimore, Washington and New York City).
JAMES L. CROWDER (Large cities in the Middle West).
DESMOND FITZGERALD (Pacific Coast).
LOUIS SOLOMON (South).
JOSEPH CONSOLINO (New England, New York State, Pennsylvania, New Jersey).

Ray Long & Richard R. Smith, Inc.

Travelers:

RUSSELL I. GARTON (Sales Manager, New York City and East).
JOSEPH CLARK (New York City).
ELLIS K. BAKER (Larger cities of Far West and Pacific Coast).
JAMES L. CROWDER (Larger cities of the Middle West).
JAMES G. DAVIS (Smaller cities of the Middle West).
WILBUR C. GORHAM (Smaller cities of Southwest and Pacific Coast).
RAY CRITCHLOW (South and smaller cities in East).

Longmans, Green & Co.

Travelers:

WILBUR GOUBAUD (South and Middle West).
JAMES A. McCANN (Large Cities).
JAMES BELL (New York, Pennsylvania, New England).
LOUIS HARVISON (Southwest and Pacific Coast).
HARRY M. SNYDER (The Orient).
HENRY A. HORWOOD (Europe).

Lothrop, Lee & Shepard Co.

Travelers:

EDWARD W. JERVIS (Eastern cities, Chicago, and St. Louis).
WILLIAM F. HOBSON (Pacific Coast).

Robert M. McBride & Company

Travelers:

STANLEY WALKER (Sales Manager) (Pacific Coast, Chicago, and large Middle Western Cities).
EDWARD J. VASS (Middle West).
LOUIS SOLOMON (South).
HENRY M. SNYDER (Orient).
GEORGE J. McLEOD, LTD. (Canada).
HARRY B. DUNLAP (New England, etc.).
HENRY A. HORWOOD (Europe).

David McKay Co.

Travelers:

ALEXANDER MCKAY (New York, Philadelphia, Boston).
JAMES S. MCKAY (Pacific Coast).
F. F. MATTISON (South, Middle West and New England).

McLoughlin Bros., Inc.

Travelers:

GEORGE M. FOX (Pacific Coast).
WM. D. HIMSEL (New York office).
H. A. BRESKY (Western Central States).
C. H. PERKINS (Metropolitan New York).
DAVID M. PROCTER (Middle West).
WM. R. WALKER (Canada and Southern States).
HERBERT WOODWARD (North Eastern States).

The Macmillan Company

Travelers:

EASTERN TERRITORY (New York)
A. J. BLANTON (Sales Manager).
WILLIAM P. ALBRECHT (Special Sales).
THOMAS CUTHBERTSON (New York City).
J. H. DURGIN (New York City).
NORMAN BERG (New York City, New Jersey, New York State).
VICTOR CAMPBELL (New York City).
JACK MELL (New York City).
SILAS K. PEAVY (New York State, Pennsylvania, Washington, D. C., Virginia, West Virginia).
NEW ENGLAND TERRITORY (Boston)
CECIL A. SCOTT (Sales Manager).
MID-WESTERN TERRITORY (Chicago)
CHARLES J. TRENKLE (Sales Manager).
JOHN G. HAMER (Large towns, Wisconsin, Kansas, Nebraska, Iowa, Missouri, Minnesota, Colorado).

K. B. RICHARDS (Large towns, Michigan, Ohio, Indiana, Kentucky).
 BEN L. HUME (Iowa, Illinois, Minnesota, North and South Dakota, Wisconsin).
 W. H. FAIRBANK (Indiana, Michigan, Ohio).

WESTERN TERRITORY (San Francisco)

LOUIS FREEDMAN (Sales Manager).
 OPAL STANGLAND (Sales Promotion).

SOUTHERN TERRITORY (Atlanta)

JACK PHILLIPS (Sales Manager).

SOUTHWESTERN TERRITORY (Dallas)

JACK PHILLIPS (Sales Manager).

Macrae Smith Company

Travelers:

D. L. MACRAE (Principal cities, East and Middle West).
 ELLIS K. BAKER (Pacific Coast).
 MICHAEL MILL (New England, New York City and vicinity, small accounts).
 A. H. TROXELL (South).

The Macaulay Company

Travelers:

JOHN T. HOTCHKISS (West of Denver).
 EDWARD I. FURMAN (Middle West and large cities in the East).
 RALPH LULL (New York and vicinity, New England States).



MARSHALL McCLINTOCK

Representing The Viking Press

Marshall McClintock began his work in the book business with the Doubleday Doran Book Shops, for whom he worked in New York City, Springfield, and Cleveland. He has covered the East, New England, and New York City for The Viking Press for over two years. He is also the author of a book, "We Take to Bed," published in 1931.



LOUIS AUERBACH

Representing Liveright, Inc.

Mr. Auerbach joined the Liveright sales staff a year and a half ago, but back of that is ten years of thorough publishing experience with the same firm. He is proud of two accomplishments—record bookselling, and championship ping-pong.

G. & C. Merriam Company

Travelers:

HARRIS W. BAKER.
 INGHAM C. BAKER.
 WALTON C. BAKER.
 WALTER J. CLARK.
 I. E. McLAREN.
 STEWART ROBERTSON.

Minton, Balch & Co.

Travelers:

JAMES L. NERNEY (Sales Manager).
 F. H. HETTINGER.
 JOHN W. SOMMER.
 ALFRED J. WHITE.
 JAMES V. MALLOY.
 Q. A. BOSSI.
 HENRY M. SNYDER (Orient).

Modern Library, Inc.

Travelers:

BENNETT A. CERF (New York and the East).
 JAMES L. CROWDER (Chicago, Middle West).
 CARL J. SMALLEY (The West).
 HENRY A. HORWOOD (European Agent).
 DONALD S. KLOPFER (Large cities in East).
 MELRICH V. ROSENBERG & Co. (The South).
 MACMILLAN Co. (Canada).
 HENRY M. SNYDER (The Orient).
 HAROLD M. WOLFSON (South America).

William Morrow and Co.*Travelers:*

WILLIAM B. CORRIGAN, Sales Manager (Principal cities).
 WILLIAM F. HOBSON (Pacific Coast).
 HENRY M. SNYDER (Far East).
 JOSEPH S. CONSOLINO (New England and smaller cities New York State, Pennsylvania and New Jersey).
 MELRICH V. ROSENBERG & Co. (South and smaller cities Middle West).
 MCCLELLAND & STEWART (Canada).
 HENRY A. HORWOOD (Continental Europe).

John Murphy Co.*Travelers:*

FRANK HAAS (East and parts of the West).
 HENRY P. MESSER (South).
 J. H. STINNER (Local).

National Publishing Co.*Travelers:*

HARRY V. MEYER (New England, Middle Atlantic and Middle West).
 C. S. REID (South).
 E. C. L. NYE (West Coast).
 W. M. THOMAS (Sales Manager).

Thomas Nelson & Sons*Travelers:*

WILLIAM T. DICKERSON, JR. (Middle West east of Chicago and the South).
 THOMAS F. KYLE (New York City, Brooklyn, and New England).
 HARRY W. TIETZ (Pennsylvania, New York, Ohio, Virginia, West Virginia, and New Jersey).
 THOMAS F. MACLAREN (Central West and Pacific Coast).

W. W. Norton & Company, Inc.*Travelers:*

STORER B. LUNT (Boston, Philadelphia and principal cities of the Middle West).
 WALLACE WACHOB (Pacific Coast).
 GEORGE J. MCLEOD, LTD. (Canada).
 H. A. HORWOOD (Europe).
 HENRY M. SNYDER (Far East).
 MELRICH V. ROSENBERG & Co. (The rest of the U. S.).

Orange, Judd Publishing Co., Inc.*Travelers:*

GEORGE E. EIERMANN, JR. (Chicago and Middle West).
 EDWARD P. VON GOGH (New England, Pennsylvania, Baltimore and Washington).
 WILLIAM H. WOLF (South and Canada).

I. & M. Ottenheimer, Baltimore, Md.*Travelers:*

ISAAC OTTENHEIMER.
 MOSES OTTENHEIMER.
 A. M. SHEFFLER.

Oxford University Press*Travelers:*

C. C. SCHEPMOES (Boston).
 F. F. BAYER (Chicago and near Middle West).
 A. A. ULRICH (Near Middle West, New York and New York State).
 ALLEN TROXELL (South and New York City).
 W. G. GORDON (Pacific Coast).
 H. A. GRANT (Far Middle West and New England).
 H. L. RIPPERGER (Chicago, near Middle West, New York City—trade and educational).
 E. D. LYMAN (Pacific Coast—educational).
 H. C. FRANCIS (New England—educational).

L. C. Page & Company*Travelers:*

WILLIAM C. ROBINSON (New York and principal Eastern cities).
 VICTOR K. WEBB (New England, Pacific Coast and Canada).
 ALBAN P. ROCHE (Texas and adjoining states).
 C. L. PUTNEY (House salesman).

The Penn Publishing Company*Travelers:*

FRED KRAUSS (Pacific Coast and larger cities in South and Middle West).
 ADAM W. PFLIEGER, JR. (Smaller cities in the South, Middle West, New York and New England).
 CHARLES C. SHOEMAKER (New York and Boston).
 THE COPP CLARK Co., LTD. (Agents for Canada).

**Congregational Publishing Society
(The Pilgrim Press)***Travelers:*

CARROLL E. WHITTEMORE (East, Middle West, South, Southwest and Canada).
 FOREST C. FINLEY (Chicago, Nashville, St. Louis and West Coast).

Isaac Pitman & Sons*Travelers:*

CALIFORNIA SCHOOL BOOK DEPOSITORY, San Francisco (Coast).

A. C. McCLURG COMPANY, Chicago (Midwest).

SOUTHERN SCHOOL BOOK DEPOSITORY, Atlanta, Ga. (South).

TEXAS SCHOOL BOOK DEPOSITORY, Dallas, Texas (Southwest).

ROBERT S. LEETE & Co., Chicago, Ill.

ELLIS K. BAKER, 101 Post Street, San Francisco, Calif.

J. R. HOUSTON (Chicago; East).

TECHNICAL BOOK COMPANY, 432 Market Street, San Francisco, Calif.

James Pott & Co.

Travelers:

FREDERICK W. HALLAM (Eastern cities).

WILLIAM L. MEZGER (Middle West).

ARTHUR J. ZERBE (Pacific Coast).

A. LE VAN ZERBE (Pacific Coast).

EDWIN F. WILLIAMS (South).

R. U. CARRUTHERS (Texas and Southwest).

R. M. POTT, JR. (East).

Princeton University Press

Travelers:

KENNARD G. KEEN, JR.

G. P. Putnam's Sons

Travelers:

JAMES L. NERNEY, Sales Manager.

F. H. HETTINGER.

JOHN W. SOMMER.

ALFRED J. WHITE.

JAMES V. MALLOY.

Q. A. BOSSI.

HENRY M. SNYDER (Orient).

Rand McNally & Company

Travelers:

VICTOR E. WIKSTRAND (New England States, New York, Pennsylvania, New Jersey, Delaware, Maryland).

RAYMOND A. McNALLY (Pacific Coast and Rocky Mountain States).

HAROLD H. FRIEDLANDER (Chicago and larger cities in Middle West).

WILLIAM SCHOENBERG (Central and Southwestern states).

PEARSON L. HERRINGTON (Central and Southeastern states).

Random House

Travelers:

BENNETT A. CERF (New York and large Eastern cities).

JAMES L. CROWDER (Chicago and the Middle West).

DONALD S. KLOPPER (New York City).



JOSEPH CONSOLINO

Representing Five Publishers

While studying at college evenings, Joseph Consolino joined the Macmillan Co. in 1923. Five years later he went to Stokes, travelling for the latter firm until the end of 1932. This year he will travel in the East for Morrow, Putnam's, Harcourt, Brace, Liveright, and Sears, making all his trips by automobile.

CARL J. SMALLEY (West).

MELRICH V. ROSENBERG & Co. (The South).

The Reilly & Lee Company

Travelers:

JAMES J. SMITH (East and New England States).

SAMUEL H. DARST (Large cities of the Central West).

CHARLES A. JOHNSON (The Pacific Coast, Colorado, etc.).

GEORGE J. LEA (Chicago, "Loop" District; Southern States, including Oklahoma, Texas, Michigan, Ohio, Pennsylvania).

ROLLIN B. FISK (The Dakotas, Minnesota, Wisconsin, Iowa, Nebraska, Kansas, Missouri, Illinois and Indiana).

Fleming H. Revell Company

Travelers:

J. A. BURNETT, JR. (South and Pacific Coast).

CLARENCE C. DITTMER (New England States, East, Central West and Canada).

William Edwin Rudge, Publisher

Travelers:

JAMES R. HOUSTON (New York, New England and Middle West).



STANLEY RINEHART

President of Farrar & Rinehart

Mr. Rinehart was born thirty-five years ago in Allegheny, Pa. He was graduated from Harvard, and in 1917 enlisted in the World War. He joined the staff of the G. H. Doran Co. in 1919 and when Doubleday Page and G. H. Doran merged, he remained with that organization for two years. In 1929 when Farrar & Rinehart was established he became president of that firm.

The Saalfield Publishing Co.*Travelers:*

R. H. HENDRICK.	BEN SPERO.
JOHN T. HOTCHKISS.	L. W. WYATT.
A. G. SAALFIELD.	J. FOGLESONG.
R. G. BUCKALEW.	

Charles Scribner's Sons*Travelers:*

ALFRED BERGER.
 MARCUS L. BURDICK.
 HAROLD B. EARL.
 STERLING GALT.
 HENRY C. HOHNS.
 ALBERT S. KNAPP.
 WARD McCLELLAND.
 H. M. SNYDER.

Sears Publishing Co., Inc.*Travelers:*

M. BRUCE HOVENDON (Manager of Sales)
 (Large Eastern and Central West Cities).
 W. F. HOBSON (Pacific Coast, East to
 Denver).
 W. F. GOUBEAUD (Southern States).
 GEORGE J. McLEOD, LTD. (Canada).
 T. C. LOTHIAN, LTD. (Australia, New Zealand
 and New South Wales).
 F. D. Mortimer (China and the Orient).

JOSEPH CONSOLINO (New England, New
 Jersey, New York State and Pennsylvania).

Simon & Schuster*Travelers:*

RICHARD L. SIMON (New York City, Chicago,
 Cleveland, Detroit).
 LAWRENCE W. HOYT (All-American roving
 center).
 MELRICH V. ROSENBERG & Co., INC. (South
 and Smaller Cities in East and Mid-west).

Harrison Smith & Robert Haas, Inc.
 Orders will be solicited by Harcourt, Brace
 salesmen.

The Southwest Press*Travelers:*

W. B. GOOLSBY (Middle West and South).
 F. O. MARTIN (Schools and Colleges).
 JOHN HOPKINS and SON (Eastern).

Stanford University Press*Travelers:*

W. F. HOBSON (Pacific coast, west of
 Denver).

Frederick A. Stokes Company*Travelers:*

THOMAS F. MAHONY, Sales Manager.
 BRETT STOKES.
 EDWARD G. LARSON.
 GERARD BURKE.
 EDWARD D. BERGEN.
 NEVIN J. STEVENSON.
 JESSE CARMACK.
 CURTIS H. BROWNLOW.
 HENRY M. SNYDER (Far East).
 H. A. HORWOOD (Europe).

Stratford Company*Travelers:*

J. S. KIRSHEN (East and Middle West).
 JOHN T. HOTCHKISS.
 IRA L. JONES (South).

The University of Chicago Press*Travelers:*

DONALD P. BEAN.
 ROLLIN D. HEMENS.
 G. C. CRIPPEN.
 STANLEY CROONQUIST.
 ALBIN BRO.

University of North Carolina Press*Travelers:*

W. T. COUCH.
 I. C. GRIFFIN.

University of Pennsylvania Press*Travelers:*

PHELPS SOULE (East).

W. G. GORDON (West Coast).
ROLLIN D. HEMENS (Middle West).
G. C. CRIPPEN (Middle West).

Vanguard Press (Macy-Masius)

Travelers:

FRANKLIN WATTS (New York City, New England, Middle West).
JOHN HOTCHKISS (Pacific Coast).
WILBUR F. GOUBEAUD (South).

D. Van Nostrand Company

Travelers:

THOMAS R. FITZGERALD (Middle West and Pacific Coast).
ARTHUR G. HEANY (East).
HENRY M. SNYDER (Orient).

Viking Press

Travelers:

MACMILLAN (Canada).
CORTLAND FITZSIMMONS (Middle West and West).
GEORGE S. OPPENHEIMER.
MARSHALL MCCLINTOCK (East).
MELRICH V. ROSENBERG & Co. (South).
HENRY M. SNYDER (Far East).

The P. F. Volland Company

Offices:

Home Office and Plant (The P. F. Volland Company, Joliet, Ill.).

Branches:

New York Office (The P. F. Volland Company, 706 Straus Bldg., 9 East 46th St., New York City, N. Y.).

FRANCIS H. EVANS.

Chicago Office (The P. F. Volland Company, Room 712 Garland Bldg., 58 E. Washington Street, Chicago, Ill.).

L. F. HANCOCK.

Canadian Representative, Rich E. Wellard,
P. O. Box 55—Station B., Montreal,
Canada.

Frederick Warne & Co., Inc.

Travelers:

CYRIL W. STEPHENS (New York, Boston, Philadelphia and the East).
DESMOND FITZGERALD (Pacific Coast and Far West).
E. J. FLYNN (Chicago, Omaha, Middle West).
A. E. FRAHM (South).

Ives Washburn, Inc.

Travelers:

IVES WASHBURN (Larger cities in East).
JAMES L. CROWDER (Middle West).

WILLIAM F. HOBSON (Pacific Coast).
WILBUR F. GOUBEAUD (South).
M. J. McLEAN (Canada).
GEORGE SMITHERS (Canada).
H. A. HORWOOD (Continental Europe).

W. A. Wilde Company

Travelers:

R. W. KENDALL (East).
W. J. SANFORD (Middle West).
ALLAN H. WILDE (Boston, New York City and Philadelphia).



DONALD S. KLOPFER

Representing the Modern Library

Mr. Klopfer was born in Cairo, Egypt in 1903, and was educated at Williams College and Heidelberg University. He enlisted in the Foreign Legion after his graduation from Heidelberg from which he was honorably discharged in 1925. He starred on the Williams football team the year that Columbia was held to a 55-0 score.

Albert Whitman & Company

Travelers:

F. D. KNAPP (General Sales Manager).
ALBERT WHITMAN (East and West—special).
WILLIAM H. HELT (New York City, eastern New York State, Philadelphia and New England).
MRS. ANNA McAULIFF (Chicago and Ill.).
JOHN F. MCGONAGLE (Chicago—special).
MERLE M. FREDERICK (Washington, Baltimore, the Central States).
ROSCOE M. BRADY (Southern States).
W. S. MCKENZIE (West of Chicago to Colorado).
ROBERT O. BALDWIN (Denver to the Pacific Coast).

Willett, Clark & Co.

Travelers:

JOHN H. HOPKINS.
IRVING G. HOPKINS.
WILLIAM C. ROBINSON.
JAMES R. HOUSTON.

The John C. Winston Co.

Travelers:

JOHN R. FRASER (Vice-president in charge of Trade Department).
B. F. HITCHENS (Western Manager Chicago and the Pacific Coast).
RUDOLPH G. KORNBAU (Religious and Special Trade).
H. RODNEY FOSS (New England, New York State and part of Canada).
ARTHUR P. SWIFT (South and Middle West).

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- Whittemore, Carroll E., Pilgrim Press.
- Wikstrand, Victor E., Rand McNally & Co.
- Wilde, Allan H., W. A. Wilde Co.
- Wiley, J. Warren, Harter Publishing Co.
- Williams, Edwin F., James Pott & Co.
- Williams, J. T., Chelsea House.
- Wilson, J. G., Chelsea House.
- Winters, John F., Century Co.
- Witsil, J. T., D. Appleton & Co.
- Wolf, William H., Orange, Judd Publishing Co.
- Wolfson, Harold M., Modern Library.
- Woodward, Herbert, McLoughlin Bros.
- Wyatt, L. W., Saalfield Publishing Co.
- Yeakle, H. E., Blue Ribbon Books.
- Yeakle, S. W., Alfred H. King, Inc.
- Young, Henry K., Blue Ribbon Books, A. L. Burt Co.
- Young, William P., J. B. Lippincott Co.
- Zerbe, A. G., Henry Altamus Co.
- Zerbe, A. Le Van, James Pott & Co.
- Zerbe, Arthur J., James Pott & Co.
- Ziegler, E. H., Doubleday, Doran & Co.

P. W. Form-Sheet

Neck and Neck

- THE LAST ADAM, by James Gould Cozzens. *Harcourt, Brace*, \$2.50. Leading the best sellers in New York and St. Louis, 13,000 copies sold to date.
- FLOWERING WILDERNESS, by John Galsworthy. *Scribner*, \$2.50. Heads the *Times* best seller list in Philadelphia and New Orleans; second in Boston and St. Louis.
- THE BRIGHT LAND, by Janet Ayer Fairbank. *Houghton Mifflin*, \$2.50. Boston and Chicago readers like it especially.
- THE KENNEL MURDER CASE, by S. S. Van Dine. *Scribner*, \$2. Van Dine's public is not fickle. After two years it comes back stronger than ever.
- NEVER ASK THE END, by Isabel Paterson. *Morrow*, \$2.50. The *Herald-Tribune's* famous critic has written a winner. On New York and Chicago's best seller lists.
- THE A.B.C. OF TECHNOCRACY, by Frank Ark-right. *Harper*, \$1. New York, Boston, Philadelphia and San Francisco head their lists with this title—Washington places it second.
- VAN LOON'S GEOGRAPHY, by Hendrick W. Van Loon. *Simon & Schuster*, \$3.75. The Flying Dutchman is maintaining its momentum.
- THE MARCH OF DEMOCRACY, by James Truslow Adams. *Scribner*, \$3.50. It looks as though this title would remain a best seller until the second volume appears in March.
- LIFE BEGINS AT FORTY, by Walter B. Pitkin. *Whittlesey House*, \$1.50. Chicago's best seller last week and a staple item everywhere.
- CAN AMERICA STAY AT HOME? by Frank H. Simonds. *Harper*, \$3. A best seller in Washington last week. The subject is especially timely.

Betting Favorites

- THE BULPINGTON OF BLUP, by H. G. Wells. *Macmillan*, \$2.50. An advance of 10,000, a front page review in the *Times* and a full page in the *Herald-Tribune's Books* ought to boost the new Wells into immediate best-sellerdom.
- ANN VICKERS, by Sinclair Lewis. *Doubleday, Doran*, \$2.50. Published this week, but a natural best seller with the added benefit of a tremendous advertising campaign.
- THE BOAT OF LONGING, by O. E. Rølvaag. *Harper*, \$2.50. Radio reviews by Harry Hansen and Lewis Titterton gave Rølvaag's posthumous novel a good send-off.
- THE PROVINCIAL LADY IN LONDON, by E. M. Delafield. *Harper*, \$2.50. All the readers of the "Diary" are coming back for more.
- MUTINY ON THE BOUNTY, by Charles Nordhoff and James Norman Hall. *Little, Brown*, \$2.50. Heads the Washington best-seller list for the past week.
- 100,000,000 GUINEA PIGS, by Arthur Kallet and F. J. Schlink. The Doubleday, Doran shop in the Grand Central Terminal, New York, sold fifty copies the first week.
- LIFE IN A TECHNOCRACY, by Harold Loeb. *Viking Press*, \$1.75. Riding the wave of publicity, this popular account of the Technocratic Utopia is finding many readers.
- INTRODUCTION TO TECHNOCRACY, by Howard Scott and others. *John Day*, \$.90. Official dicta from the Sanctum Sanctorum.
- SHERMAN, FIGHTING PROPHET, by Lloyd Lewis. *Harcourt, Brace*, \$3.50. Again second in Chicago for the past week.
- THE CULBERTSON BLUE BOOK FOR 1933, by Ely Culbertson. *Bridge World*, \$2. Bigger and better Culbertson. There's apparently a customer in every home.

P. W. Form-Sheet

At the Post

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|---|---|
| BRITISH AGENT, by R. H. Bruce Lockhart. <i>Putnam</i> , \$2.75. | Published this week, this has the earmarks of a sure best seller. |
| MOTHER AND FOUR, by Isabel Wilder. <i>Coward-McCann</i> , \$2. | A novel of family life by Thornton Wilder's sister. |
| FROM PILLAR TO POST, by Helen Martin. <i>Dodd, Mead</i> , \$2. | An entertaining novel of life in a Pennsylvania town. |
| THE FATHER BROWN OMNIBUS, by G. K. Chesterton. <i>Dodd, Mead</i> , \$3. | Four volumes of the adventures of the inimitable Father Brown under one cover. |
| SUDDEN SWEETHEART, by Berta Ruck. <i>Dodd, Mead</i> , \$2. | The publishers tell us this author's sales are increasing with each title. |
| A MARRIAGE OF CONVENIENCE, by Anne Green. <i>Dutton</i> , \$2.50. | Wherein the author returns to the spontaneous gaiety of "The Selbys." |
| MRS. VAN KLEEK, by Elinor Mordaunt. <i>John Day</i> , \$2.50. | Mrs. Van Kleek is one of the season's more colorful characters. |
| THE HISTORY OF THE RUSSIAN REVOLUTION, Volumes 2 and 3, by Leon Trotsky. <i>Simon & Schuster</i> , \$3.50 ea. | The second volume deals with the attempted counter-revolution; the third and final one with the triumph of the Soviets. |
| JEALOUSY, by Norah C. James. <i>Covici-Friede</i> , \$2.50. | Being groomed to repeat the success of the author's previous book, "Sleeveless Errand." |

Dark Horses

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|---|---|
| OTHER WOMEN, by Katharine Brush. <i>Farrar & Rinehart</i> , \$2. | Feb. 14. Deft portraits of the women of Renwood, in the best Katharine Brush manner. |
| THE U. S. IN WORLD AFFAIRS, 1932, by Walter Lippmann, Charles Merz and William O. Scroggs. <i>Harper</i> , \$3. | Feb. 15. The chief commentator of our times surveys the past year. |
| CROSS WORD PUZZLE BOOK, Series 27. <i>Simon & Schuster</i> , \$1.35. | Feb. 15. No comments necessary. |
| HARDY PERENNIAL, by Helen Hull. <i>Coward-McCann</i> , \$2. | Feb. 24. A new novel with New York as a background, by the author of "Heat Lightning." |
| PAPA LA FLEUR, by Zona Gale. <i>Appleton</i> , \$2. | Feb. 24. A novel of the conflict between the older and younger generations. |
| CANDELABRA, by John Galsworthy. <i>Scribner</i> , \$2. | Feb. 24. A collection of essays and addresses on literature, the drama and other topics by the 1932 Nobel Prize Winner. |
| FLAWED BLADES, by P. C. Wren. <i>Stokes</i> , \$2. | Feb. 27. Stories of the Foreign Legion told by some of Wren's most popular characters. |

The Weekly Record

Describes and Indexes the New Books of all Publishers in a Convenient Reference and Buying List for Bookstores and Libraries

Acremant, Albert

Ces dames aux chapeaux verts; ed. by Robert Fouré and Hélène Fouré. 213p. il. S (Internat'l modern lang ser.) [c. '33] [Bost.] Ginn 80 c

Alverdes, Friedrich

The psychology of animals, in relation to human psychology [tr. from the German by H. Stafford Hatfield] 164p. (3p. bibl.) O (Internat'l lib. of psych., phil. and scientific method) '32 N. Y., Harcourt \$2.25

A scientific study of the many and various relations existing between human and animal psychology.

American folk art; the art of the common man in America 1750-1900. various p. (6p. bibl.) il. O [c. '32] N. Y., Norton \$3.50

Reproductions of the pictures and sculptures in the Museum of Modern Art's exhibition of the work of American craftsmen and amateurs of the 18th and 19th centuries who supplied a popular demand for art. A descriptive essay and catalogue are included.

Austen, Jane

Jane Austen's letters to her sister Cassandra and others; ed. by R. W. Chapman; 2 v. il., maps O '32 N. Y., Oxford \$12.50; \$17.50

Bacon, John Lord

Forging; a practical treatise on hand forging of wrought iron, machine steel, and tool steel; drop forging; and heat treatment of steel, including annealing, hardening, and tempering; rev. by Carl Gunnard Johnson. 113p. il., diagrs. O '33, c. '32 Chic., Amer. Technical Soc. \$1.25

Baird, Beatrice M.

Adventures in music-land. 107p. il. D '32 [N. Y.] Macmillan \$1.50
A story which introduces the principles of music to children.

Barnes, Albert Coombs and De Mazia, Violette

The art of Henri-Matisse. 480p. il. O (Pubns. of Barnes Found.) c. N. Y., Scribner \$5
A comprehensive study of the work of Matisse, based upon analyses of his most important existing paintings here and abroad.

Barrow, F. L.

Building science. 242p. diagrs. D '32 N. Y., Longmans \$1.75
A textbook in building science for technical students.

Basile, Giambattista

The pentamerone of Giambattista Basile, 2 v.; tr. from the Italian of Benedetto Croce and ed. by N. M. Penzer. 384p.; 339p. (bibl. notes) il. Q '32 N. Y., Dutton buck., \$10.50 set

A translation into modern English of a collection of European fairy stories and folk tales originally published in the early 17th century in Neapolitan dialect.

Bax, Clifford

Farewell, my muse [verse]. 203p. O '32 N. Y., Macmillan \$2

Beebe-Center

The psychology of pleasantness and unpleasantness. 427p. il. O '32 N. Y., Van Nostrand \$3.75

Bond, F. Fraser

Breaking into print; modern newspaper technique for writers. 233p. O c. N. Y., McGraw-Hill \$2
A textbook in news writing by a professor of journalism at Columbia University.

Book of vagabonds, The. 1023p. O [c. '16-'30] N. Y., Coward-McCann \$2.50

An omnibus volume containing three true vagabond tales—"Pearls, Arms and Hashish" by Henri de Monfreid and Ida Treat, "Vagabonding at Fifty" by Helen Calista Wilson and Elsie Reed Mitchell, and "From Job to Job Around the World" by Alfred C. B. Fletcher.

Bradby, Godfrey Fox

The Brontës, and other essays. 137p. D '32 N. Y., Oxford \$1.50

Brown, Carleton, ed.

English lyrics of the eighteenth century. 354p. O '32 N. Y., Oxford \$3

Brown, Lawrence Guy

Immigration; cultural conflicts and social adjustments. 431p. (bibls. and bibl. footnotes) O (Longmans' social science ser.) c. N. Y., Longmans

lea. cl., \$3
The history of immigration in this country studied from the point of view of social science.

THIS LIST aims to be a complete and accurate record of American book publication. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place, not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from the title-page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case the word "apply" is used. When not specified the binding is "cloth."

Imprint date or copyright date is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

★ indicates a translation from a foreign language, a key used at the request of the International Institute of Intellectual Cooperation of the League of Nations.

Byron, George Gordon Noël, 6th baron

Fugitive pieces; reproduced from the first edition, with a bibl. note by Marcel Kessel. 66p. D (Facsimile Text Soc., ser. 1, Lang. and lit., v. 8) '33 N. Y., Columbia Univ. Press \$2

Carroll, Lewis, pseud. [Charles Lutwidge Dodgson]

The hunting of the Snark; il. by Edward A. Wilson [lim. ed.] 79p. il. (col.) O [n.d.] New Rochelle, N. Y., Peter Pauper Press bds., \$5

Chayes, Sally

Jail bait. 229p. D c. N. Y., Godwin \$2
A story of Pat Barry and her seductive girl friends all of whom were under eighteen.

Chesterton, Gilbert Keith

The Father Brown omnibus. 1214p. D '33, c. '10-'27 N. Y., Dodd, Mead \$3
A complete collection of the exploits of the famous detective-priest, including "The Innocence of Father Brown," "The Wisdom of Father Brown," "The Incredible of Father Brown," and "The Secret of Father Brown."

Clark, Evans

How to budget health; guilds for doctors and patients. 344p. (3p. bibl., bibl. footnotes) diagrs. O (Twentieth Century Fund pub'n.) c. N. Y., Harper \$4

A study of the present high cost of medical care and a proposal for bringing the cost within reach of the average citizen by means of the medical guild which would benefit the doctors as well.

Clarke, Isabel Constance

Sea air. 336p. D. [n. d.] [N. Y., Longmans] \$2.50
A romance, involving religious issues, which takes place on a luxurious liner during a Mediterranean cruise.

Compton's pictured encyclopedia; 1932 classroom ed.; 15 v. il. (pt. col.), maps, diagrs. O ['32] Chic., F. E. Compton & Co. \$69.50; buck., \$62.50

Constant de Rebecque, Henri Benjamin *

Adolphe; an autobiographical novel; introd. by Sainte-Beuve; tr. [from the French] by W. Lalor Barrett. 142p. D c. N. Y., Dial Press \$2

Coulton, George Gordon

Two saints: St. Bernard and St. Francis. 127p. (bibl. footnotes) il. S (Cambridge miscellany) '32 [N. Y., Macmillan] \$1

Coward, Noel Pierce

Cavalcade; a play. 139p. D '33, c. '31, '32 Garden City, N. Y., Doubleday \$2
A pageant of thirty London years from 1899 to 1930

Barzun, Jacques Martin

Visual outline of English history. 62p. front. (map) O (Students outline ser.) [c. '33] N. Y., Longmans pap., 75c.

Betts, M. C., and Ashby, Wallace

Wind-resistant construction for farm buildings. 6p. diagrs. O (U. S. Dept. of Agri. leaflet no. 87) '32 [Wash., D. C., Gov't Pr. Off.; Sup't of Doc.] pap., 5c.

Bradish, Joseph A. von

Goethe als Erbe seiner Ahnen. 35p. D c. N. Y., B. Westermann. 40c.

Bruce, Robert

The fighting Norths and Pawnee scouts; narratives and reminiscences of the old frontier. 72p. il., maps O '32 N. Y., Author, Box 76, Wall St. P. O. pap., \$2.50

as told in the life of an English family. This play was a great hit in London last year. It has just appeared in moving picture form in America.

Coxon, Muriel Hine [Mrs. Sidney Coxon]

Jenny Rorke. 340p. D c. N. Y., Appleton \$2
After an unfortunate love affair, and to escape the tyranny of her aunt, Jenny Rorke takes a job as companion to an American lady who has a farm in southern Italy—and finds romance.

Cragg, Alliston

Understanding investment. 365p. (2p. bibl.) D c. N. Y., Dodd, Mead \$2
A practical, non-technical book explaining the principles of good investment.

Crocker, Francis Bacon, and others

Storage batteries; a practical presentation of the principles of action, construction and maintenance of lead and non-lead batteries and their principal commercial application. 121p. il., diagrs. O '33, c. '32 Chic., Amer. Technical Soc. \$1.50

Croft, Terrell

Practical electricity; 3rd ed. 674p. il. D '33 N. Y., McGraw-Hill \$3

Daudet, Alphonse

La Belle-Nivernaise, et autres contes; ed. for school use by Ruth Hendrickson Allee. 342p. il., map S [c. '33] N. Y., Amer. B'k. 76c.

Davies, Rhys

The red hills. 308p. D c. N. Y., Covici, Friede \$2.50
A novel laid in a Welsh coaling village, of a man who has exiled himself from the ugly life around him, in the seclusion of a lonely ravine in the hills, and of the two women who love him.

Dier, Mrs. Caroline Lawrence

The lady of the Gardens, Mary Elitch Long [foreword by Burns Mantle]. 305p. il. O '32 c. Hollywood, Cal., Hollycrofters bds., \$3; lim., numbered ed., \$10

A biography of the owner of Elitch's Gardens, a famous Denver theatre, where many notable actors have played. A section of the book contains many unique photographs from the "Gardens' family album."

Dobson, Austin

Horace Walpole; a memoir with an appendix of books printed at the Strawberry Hill Press; 4th ed. rev. and enl. by Paget Toynbee. 408p. D (Oxford standard authors) '32 N. Y., Oxford \$1.50

Einstein, Albert

The fight against war; ed. by Alfred Lief. 64p. D (John Day pamphlets no. 20) [c. '33] N. Y., John Day pap., 25c.
A collection of the utterances of Professor Einstein, an ardent pacifist, on the subject of war resistance.

Caldwell, Erskine

Mama's little girl; a brief story. 12p. il. D '32 Mt. Vernon, Me., Author pap., \$1

Chun-hua, Li

Ming Tai Ch'ih Chuan Shu K'ao. 136p. O (Harvard-Yenching Inst. sinological index ser., suppl. no. 3) '32 Cambridge, Mass., Harvard pap., 60c.

Clough, Shepard Bancroft

Visual outline of modern history; pts. 1 and 2. 70p.; 96p. O (Students outline ser.) [c. '33] N. Y., Longmans pap., 75c., ea.

Danielson, Frances Weld, and Moore, Jessie Eleanor

Home stories for the nursery class [religious; rev. ed.] il. '32 Bost., Pilgrim Press pap., 60c.

Everett, Charles Warren

Visual outline of English literature. 78p. O (Students outline ser.) [c. '33] N. Y., Longmans pap., 75c.

Elliott, Mrs. Mary Addeman

Whimsies [verse]. 47p. S '32 Thompson, Conn.,
Author \$1

Ellis, Havelock

Psychology of sex; a manual for students. 389p.
(bibls.) O c. N. Y., Long & Smith \$3

A manual on sexual behavior by an authority on
the science of sexology.

Foss, George R.

What the author meant [Shakespeare]. 196p. il.
D '32 N. Y., Oxford \$2.50

Foulsham's card and conjuring tricks.

156p. il.
D '33 Milwaukee, Caspar, Krueger, Dory \$1

Fry, Theodore Penrose

The church surprising. 95p. D ['32] N. Y.,
Harper \$1.25

A recent convert to Roman Catholicism writes about
his religious experience and new faith.

Gibbs, George Fort

Foul weather. 278p. D c. N. Y., Appleton \$2

Trouble, romance, adventure and murder followed
when the schooner "Witch" rescued a young woman,
the sole survivor of a wreck.

Gillin, John Lewis

Social pathology. 620p. (bibls.) diagrs. O (Cen-
tury social science ser.) [c. '33] N. Y., Century
\$3.75

An attempt to treat social maladjustments in a frame-
work of sociological theory. The author is professor
of sociology in the University of Wisconsin.

Glover, Terrot Reaveley

Horace; a return to allegiance. 111p. (bibl. foot-
notes) S (Cambridge miscellany) '32 [N. Y., Mac-
millan] \$1

Glueck, Sheldon, ed.

Probation and criminal justice; essays in honor of
Herbert C. Parsons. 352p. (bibl. footnotes) O c.
N. Y., Macmillan \$3

Goodrich, Mary

The timbers of the western gate. 173p. (bibl.) O
'32 Oakland, Cal., Author, 240 Perry St.

bds., \$1.50

Ford, Robert S.

Visual outline of economics. 112p. O (Students
outline ser.) [c. '33] N. Y., Longmans pap., 75c.

Ginsberg, Annie, and Turnbull, Margaret

Key to Lessons in English essentials. 96p. D c. '33
N. Y., Longmans pap., 66c.

Greene, Harry Andrew

A criterion for the course of study in the mechanics
of written composition. 64p. (bibl. footnotes) O
(Studies in educ., v. 8 no. 4) '33 Iowa City, Ia.,
Univ. of Ia. pap., apply

Henderson, James Max

Questions and answers with problems and illustra-
tive matter on the law of bills and notes. 113p. D
(Callaghan's quizzer ser.) '32 Chic., Callaghan & Co.
pap., 75c.

Questions and answers with problems and illustra-
tive matter on the law of real property. 117p. D
(Callaghan's quizzer ser.) '32 Chic., Callaghan & Co.
pap., 75c.

Hertzberg, Robert

Modern vacuum tubes and how they work. 64p.
il., diagrs. O (Radio-craft lib. no. 2) '32 N. Y.,
Gernsback Pub'ns pap., 50c.

Hill, Archibald Vivian

Chemical wave transmission in nerve. 83p. (3p.
bibl.) il., diagrs. O '32 N. Y., Macmillan \$1.25

Hochdoerfer, Margarete

The conflict between the religious and scientific views

Grant, Arthur James, and Temperley, Harold William Vazeille

Europe in the nineteenth and twentieth centuries
(1789-1932); 4th enl. ed. 675p. (bibl. footnotes)
maps (pt. col.) O '32 N. Y., Longmans
lea. cl., \$3.75

Gray, Mason De Witt, and Jenkins, Thorntor

Latin for today; first-year course; rev. ed. 591p
(bibls.) il. (col. front), maps (pt. col.) D [c. '27-'33
Bost., Ginn \$1.3

Green, Anne

A marriage of convenience. 303p. D c. N. Y.
Dutton \$2.5

A Parisian romance with an all-French cast by the
author of "The Selbys."

Hale, William J.

Chemistry triumphant. 161p. S (Century of prog-
ress ser.) '32 Balt., Williams & Wilkins \$1

Hare, Robert, pseud. [Robert Hare Hutchin-son]

The crime in the crystal [foreword by J. S.
Fletcher]. 287p. D '33, c. '32 N. Y., Longmans
\$2

Elton Cleaves, an elderly artist, suffers the hallucina-
tion that his ne'er-do-well nephew appears before him
murdered—almost immediately he receives word that
his nephew's body has been found.

Hauptmann, Gerhart

Hanneles Himmelfahrt; ed. by W. D. Zinnecker.
149p. (bibl.) front. S '33 N. Y., Prentice-Hall \$1.20

Jesty, Simon, pseud.

'Ye Drunken Damsel,' the tavern in the Folly.
245p. D '32 c. N. Y., Smith & Haas \$2

A great singer risen from the London slums, the
Damsel, fascinated and held all men spellbound and
became the toast of Rio.

Jones, Edgar De Witt

Blundering into paradise; introd. by Gaius Glenn
Atkins. 136p. D (Harpers monthly pulpit) '32 c.
N. Y., Harper \$1

Ten sermons by the minister of the Central Wood-
ward Church in Detroit.

of Albrecht von Haller (1708-1777). 86 p. (bibl.) O
(Univ. of Neb. studies in lang., lit., and criticism,
no. 12) '32 Lincoln, Neb., Univ. of Neb. Lib.
pap., 75c.

Hoffman, Ross J. S.

Visual outline of medieval history. 152p. O (Stu-
dents outline ser.) [c. '33] N. Y., Longmans
pap., 75c.

Horning, Sister Mary Eulogia

Evidences of romantic treatment of religious ele-
ments in late eighteenth-century minor poetry (1771-
1800). 103p. (bibl.) O '32 Wash., D. C., Catholic
Univ. of Amer. pap., \$1.25

Isaac, Max, ed.

Complete bankruptcy law of the United States; 2nd
ed. 80p. O '32 N. Y., Amer. Bankruptcy Review
pap., \$1

Jacobsen, Carlyle F., and others

Development of an infant chimpanzee during her
first year. 94p. il. O (Comparative psych. monographs,
v. 9, no. 1) '32 Balt., Johns Hopkins Press
pap., \$1.50

Johnson, Edgar Nathaniel

The secular activities of the German Episcopate,
919-1024. 278p. O (Univ. of Neb. studies, v. 30-31)
'32 Lincoln, Neb., Univ. of Neb. Lib. pap., 75c.

Judge, W. Q.

Cyclic impression and return and our evolution. 17p.
D (U. L. T. pamphlet no. 24) ['32] [N. Y., Aryan
Path] pap., 5c.

- Jones, Nard**
Wheat women. 334p. D [c. '33] N. Y., Duffield Green \$2
A story of three generations of women in the Lynch family, pioneers in the wheat country of Oregon.
- Kany, Charles Emil**
Life and manners in Madrid, 1750-1800. 496p. (bp. bibl. and bibl. notes) il., maps O '32 c. Berkeley Cal., Univ. of Cal. Press \$7.50
A picture of everyday life in 18th century Madrid, based upon several years' research by an associate professor of Spanish in the University of California.
- Kelley, Francis C., D.D.**
The forgotten God [apologetics]. 145p. O (Science and culture ser.) '32 Milwaukee, Bruce Pub. Co. \$1.50
- Kilpatrick, Mrs. Florence Antoinette Wharton**
Getting George married. 302p. D c. N. Y., Dial Press \$2
When George became the Duke of Warbury all his relatives and friends try to marry him off properly, to his consternation and bewilderment.
- Knight, Thomas A.**
The strange disappearance of William Morgan. 302p. (4p. bibl.) il., map O [c. '32] Brecksville, O., Author \$3, bxd.
An account of an important affair in the history of American Freemasonry.
- Larg, David Glass**
John Ruskin. 151p. front. (por.) D (Appleton biographies) c. N. Y., Appleton \$2
A biography of the great English art critic and man of letters.
- Lawrence, Ann**
Gin wife. 250p. D c. N. Y., Godwin \$2
Wanda wakes up one morning after a gin party to find herself married to the wrong man.
- Leslie, Shane**
Studies in sublime failure. 295p. front. (pors.) O ['33] [N. Y., Scribner] \$3.75
Biographies of Cardinal Newman, Coventry Patmore, Lord Curzon, Moreton Frewen, and Charles Stewart Parnell.
- Lewis, Sinclair [Tom Graham, pseud.]**
Ann Vickers. 562p. D '33, c. '32, '33 Garden City, N. Y., Doubleday \$2.50
The portrait of a modern American woman who was a successful business woman, social worker and feminist and who, after achieving the career, love, home, child and success she craved, discovered there was something else.
- Lobanov-Rostovsky, Prince A.**
Russia and Asia. 342p. (4p. bibl.) O c. N. Y., Macmillan \$2.50
A history of Russia's political, military, and diplomatic relations with Asia.
- Macartney, Clarence Edward Noble**
Sermons from life. 291p. D [c. '33] Nashville, Cokesbury Press \$1.50
- Leavitt, Sturgis Elleno**
Hispano-American literature in the United States; a bibliography of translations and criticism. 64p. O '32 Cambridge, Mass., Harvard pap., 75c.
- Lindsay, Charles**
The Big Horn basin. 274p. O (Univ. of Neb. studies, v. 28-29) '32 Lincoln, Neb., Univ. of Neb. Lib. pap., 75c.
- Marsh, Lucille, and Marsh, Agnes**
Educational dance series; v. 1. il. F '32 N. Y., J. Fischer & Bro. pap., \$3
- By the minister of the First Presbyterian Church, Pittsburgh.
- McGiffert, Arthur Cushman**
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 Social pathology. Gillin, J. L. \$3.75 *Century*
 Songs of the north country. Tryon, S. \$1.50; \$2 *Smith & Town*
 Spirit of language in civilization, The. Vossler, K. \$3 *Harcourt*
 Storage batteries. Crocker, F. B. \$1.50 *Amer. Technical Soc.*
 Strange disappearance of William Morgan, The. \$3 *T. A. Knight*
 Studies in sublime failure. Leslie, S. \$3.75 *Scribner*
 Sudden sweetheart. Ruck, B. \$2 *Dodd, Mead*
 Tales of trespass. Young, G. \$1.75 *Oxford*
 Tariffs. 60 c. *Longmans*
 Through the lens. Massey, M. \$2 *Penn*
 Timbers of the western gate, The. \$1.50 *M. Goodrich*
 Two saints: St. Bernard and St. Francis. Coulton, G. G. \$1 *Macmillan*
 Understanding investment. Cragg, A. \$2 *Dodd, Mead*
 Voices of living prophets. Mather, T. B. \$2 *Cokesbury Press*
 Walpole (Horace). Dobson, A. \$1.50 *Oxford*
 What is technocracy? Raymond, A. \$1.50 *Whittlesey House, McGraw-Hill*
 What the author meant. Foss, G. R. \$2.50 *Oxford*
 Wheat women. Jones, N. \$2 *Dial Press*
 Whimsies, \$1 *Mrs. M. A. Elliott*
 'Ye Drunken Damsel.' Jesty, S. \$2 *Smith & Haas*

OLD & RARE BOOKS

FREDERICK M. HOPKINS

A LONG HIDDEN COLLECTION OF PAPERS, known as the Hartley papers, few of which have been published, throwing a new light on a little known epoch in American diplomatic history; a group of superlatively important Washington letters; rare Virginia tracts; and rare early works on geography and travels, are features of an important collection of Americana from the library of the late Levi Z. Leiter which will go on exhibition at the American Anderson Galleries on February 4, prior to their sale the evenings of February 15 and 16. In announcing the sale it is said that "the collection may justly be termed extraordinary in a superlative sense. In rarity and importance it is beyond any similar one which has been offered at public sale since the famous Brinley sale of 1880." Among the works on travels, voyages and geography are those of Peter Martyr, Hakluyt, Thevenot and Wytfliet. New England is represented by the works of the Mathers, Eliot, Backus, Morton, Neal, Norton, Cotton, Hubbard, Bishope, Burroughs, Byfield, Josselyn, Letchford and others of equal importance. Works on New York include such extremely rare items as the rare Dutch work of Van der

Donck, Horsemanden's journal of the Negro plot for burning the city of New York, 1744, and a copy of the Charter of the City of New York, printed by Peter Zenger in 1735, known as the Montgomerie Charter. There are similar items of great rarity relating to the Colonies of Pennsylvania, New Jersey, Maryland, Virginia, the Carolinas and Georgia. There are rare early works relating to Florida, of Spanish and Portuguese writers relating to voyages and discoveries in South America; important books in regard to the vast region of New France and Canada, by such authors as Sagard-Theodat, Champlain, Lescarbot, Charlevoix, Hennepin, Lahontan, and Vaughn. The literature of the Indian Wars and the Revolutionary War is well represented. Perhaps the outstanding item is the collection known as the Hartley papers, containing about 180 letters, documents, and other material covering the negotiations for the definitive treaty of peace and a prospective treaty of commerce between Great Britain and the United States of America, from April 18, 1783, to January 16, 1785. All are from the personal file of David Hartley, Minister Plenipotentiary from the Court of Great Brit-

ain, and all are copies of the originals mainly in the handwriting of his secretary, George Hammond, British Minister to the United States in 1791. Most of these papers are unpublished and throw new light on this important period of American history. This sale now bids fair to be the most important of this season.

THE BOOKMAN, OF LONDON, offered a half guinea as a prize for the best paragraph on "The real value of first editions" which was awarded for the following:

"To own a genuine 'first edition' may *per se* be a lasting joy, divorced from laudable pride at possessing a commercially valuable work. But a 'first edition' like a 'museum piece' of old furniture, actually represents the period in which it was reproduced, immediately after the last corrected proofs were handled by the compositor; it is the authentic offspring of the author. Omissions or additions, for better or worse, have not yet been made, although printed errors or omissions do not mar a 'first edition' as a fault in old china makes for deterioration in intrinsic value. A later impression of the same book ten years on is almost an anachronism, being ten years too late for the atmosphere of the book. In the case of rare and valuable works, or *incunabula*, unlikely ever to be reprinted, it becomes almost a sacred charge to protect the 'first editions.' The first published book of an author who has since accomplished greater things, is the first child of his mind, appealing equally to the sentimental and commercial instincts of the collector. The works of great writers of all eras are worthy of preservation, including those of our own times; they represent in turn their own generation. If any copies of their work are to be retained, naturally and logically, they should be 'first editions.' However the auction value of a book may fall or rise, the spiritual value of a good book always rises."

A READER OF *The Publishers' Weekly* in Quincy, Ill., who noticed a paragraph in its issue of December 10, relating to forgeries or fake witch documents, sends us a long clipping describing at length a "death warrant for a witch" owned by a citizen of Quincy. This document purports to be "the death warrant of Rebeckah Nurse, who was sentenced to hang by Philip, king of the Indians, at Salem, Mass., June 10, 1692, the death

sentence being carried out on July 19 of the same year." The Nurse woman, according to the certificate, was a "wich" and practiced witchcraft in the town nearly a century before the Revolutionary War. The warrant was said to be one of twenty-two issued at Salem and is unique because it is one of a few known that bears the autograph of the Indian King, who not being able to write, made his mark in sentencing the "wich" to hang. The certificate, it was claimed, has been pronounced a rare historical item by the South Carolina Historical Society, and a genuine death certificate issued at Salem when King William and Queen Mary ruled Massachusetts. King Philip was killed 16 years before. This appears to be another of the forgeries purporting to be death warrants of Salem witches about which mention has been made in these pages. Enough has already been discovered to warrant the belief that others may turn up. The forgery of historical documents is increasing, and libraries and experienced dealers must be watchful to protect the public.

Auction Calendar

TUESDAY AFTERNOON, JANUARY 31, AT 2 O'CLOCK. Autographs, letters, documents and manuscripts. (No. 1473; Items 195.) Stan. V. Henkels, Jr., 1110 Sansom St., Philadelphia, Pa.

SATURDAY AFTERNOON, FEBRUARY 4, AT 2 O'CLOCK. The library of the late Dr. H. V. Ogden of Milwaukee, Wis., including Americana, first editions, limited editions, medical, ornithological and scientific books. (Items 400.) Chicago Book & Art Auctions, Inc., 410 South Michigan Ave., Chicago, Ill.

Catalogs Received

AMERICANA, SPORT AND NATURAL HISTORY. (No. 125; Items 972.) Dauber & Pine Bookshops, Inc., 66 Fifth Ave., New York City.

ART, FIRST EDITIONS, LIMITED EDITIONS, PRIVATE PRESS BOOKS, MISCELLANEOUS. (Items 595.) Thoms & Eron, Inc., 89 Chambers St., New York City.

CALIFORNIANA. (No. 11; Items 87.) Dawson's Book Shop, 627 South Grand Ave., Los Angeles, Cal.

CURRENT BOOKS, FINE BINDINGS, OLD ENGLISH BOOKS, FIRST EDITIONS, LIMITED EDITIONS, ETC. The Putnam Bookstore, Inc., 2 West 45th St., New York City.

IMPORTANT BOOKS IN NEW CONDITION. (Items 333.) William H. Robinson, Grainger Market, Newcastle-on-Tyne, England.

JURISPRUDENZ, ZEITSCHRIFTEN UND SAMMELWERKE HANDAPPARATE UND MONOGRAPHIENSAMMLUNGEN. (No. 670; Items 1111.) Gustav Fock, Schlossgasse 7, Leipzig, C. 1, Germany.

KOSTUME UNIFORMEN WAFFEN, RÜSTUNGEN, MUSIK. THEATER, SPIEL, SPORT. (No. 623; Items 1198.) Karl W. Hiersemann, Königstrasse 29, Leipzig, Germany.

MUSIK, THEATER. (No. 46; Items 2783.) Karl Max Poppe, Markgrafenstrasse 4, Leipzig, Germany.

OLD AND RARE ART BOOKS, MODERN FIRST EDITIONS, INCUNABULA, MANUSCRIPTS AND EARLY PRINTING. (No. 88; Items 330.) Ernest Dawson, 625 South Grand Ave., Los Angeles, Cal.

OUT-OF-PRINT BOOKS ON VENEZUELA RELATING TO HISTORY, LITERATURE, TRAVEL AND DESCRIPTION, GENERAL TOPICS. (No. 6; Items 78.) International Booksellers, Inc., America-South-of-U.S., 17 East 45th St., New York City.

Spring Book Index, 1933

Complete Announcement of New Publications, Listed by Author, Title and Series

- Abbott, Jane.** Miss Jolley's family. \$2 Lippincott
A B C stamp book and album. Rothschild, S. I. Houghton
50 c. Platt & M.
Abdomen, Culture of the. Hornibrook, F. A. \$2
Doubleday
Ability to pay for medical care. Reed, L. S. \$2
Univ. of Chic.
Abingdon religious education monographs. Abingdon
New titles: Bower, W. C. Religion and the good
life. \$2; Hickman, F. S. Possible self. \$1.25
Abortion: legal or illegal? Rongy, A. J. \$2
Vanguard
About Mr Eccott. Baillie-Reynolds, Mrs. \$2
Doubleday
Abrams, Ray. Success factors of leaders of busi-
ness in New Orleans. 20 c. Gregg
Abstracts of theses. (Humanities ser., v. 9.) \$3
Univ. of Chic.
Abstracts of theses. (Science ser., v. 9.) \$3
Univ. of Chic.
Academic illusions in the field of letters and arts.
Schütze, M. \$3 Univ. of Chic.
Accountancy, Ethical problems of modern. Vawter
Found. Ronald
Ackerman, Phyllis. Rockefeller-McCormick tapes-
tries. \$100 Oxford
Acomb, H. W. See Quinn, J. Henry
Action of the living cell. Turck, F. B. \$3.50
Macmillan
Acton, A. A. O'er land and sea with the Apostle
Paul. \$1.75 Revell
Acts of the Apostles. Lattey, C., ed. Longmans
Adams, Evangeline. Evangeline Adams guide for
1933. \$2 Dodd, M.
Adams (Henry). Adams, J. T. \$2.50 Boni
Adams, Herbert. Golf house murder. \$2
Lippincott
Adams, James Truslow. Henry Adams. \$2.50
Boni
Adams, James Truslow. March of democracy:
v. 2. From Civil War to world power. il. \$3.50
Scribner
Adams, Katharine. Red caps and lilies; reissue.
il. \$1.75 Macmillan
Adjustment and mastery. Woodworth, R. S. \$1
Century (Williams & W., pub.)
Adler, A. Education of children; Guiding the
child. (Psychology dollar bks.) ca. \$1
Greenberg
Adobe walls. White, W. P. \$2 Little, B.
Adolescent boy. Richmond, W. V. \$2.50 Farrar
Adolphe. Constant, B. \$2 Dial
Adrian, E. D. Mechanism of nervous action. \$2
Univ. of Penn.
Advanced composition. Parker, R. E. Prentice-H.
Advances of Harriet. Bottome, P. \$2.50
Houghton
Adventure in Venice. Frank, B. \$2.50
R. O. Ballou
Adventures in a man's world. Borden, C. \$2
Macmillan
Adventures in the unknown. See Claudy, C. H.
Adventures of ideas. Whitehead, A. N. \$4
Macmillan
Adventures of King Pausole. Louys, P. \$1
Godwin
Adventures of the black girl in her search for God.
Shaw, G. B. \$1.50 Dodd, M.
Advertising, manual of modern. Goode, K. \$4
Greenberg
Advertising, Practical. King, H. C. \$2.50
Appleton
A. E. See Russell, George
Aesthetic measure. Birkhoff, G. D. \$7.50 Harvard
African handbook. Martens, O., ed. \$2 Macmillan
After the deacon was murdered. Penfield, C. \$2
Putnam
Again the three just men. Wallace, E. \$2
Doubleday
Age of arsenic. Johnson, W. B. \$3. R. O. Ballou
Agricultural crisis. Goldstein, J. M. \$3 John Day
Agricultural systems of Middle Europe. Morgan,
O. S., ed. \$5 Macmillan
Agriculture, Manure in tropical. Howard, A. \$2.50
Oxford
Agriculture, Planned production in American.
Mead, E. S. \$2 (?) Univ. of Penn.
Ahlers, Lena C. Sons known to fame, new ed.
il. \$1.25 Whitman
Aids to gynecology. Tottenham. \$1.25
Williams & W.
Aids to pathology. Campbell. \$1.50
Williams & W.
Aiken, Conrad. Great circle. \$2 Scribner
Ainslee, Peter. Experiments in living. \$2 (?)
Assn. Pr.
Air adventure. Seabrook, W. \$3 (?) Harcourt
Air combat ser. See Burtis, Thomson
Aircraft and the law. Brown, H. L. \$3
R. O. Ballou
Ajanta; pt. 2. Yazdani, G. \$65. Oxford
Akeley, Delia. Jungle portraits. (McBride dollar
travel ser.) \$1 McBride
Al Aaraaf. Poe, E. A. \$2 Columbia
Alaskans all. Willoughby, B. \$3.50 Houghton
Alcohol and man. Emerson, H., ed. \$3.50
Macmillan
Alcott (Bronson). See Christy, Arthur E.
Alcott (Louisa May). See Meigs, C.

- Aldington, Richard.** All men are enemies. \$2.50 Doubleday
- Aldis, Dorothy.** Any spring. Fair book. ea. \$1.50 Minton, B.
- Aldringham's last chance.** Rees, A. J. \$2 Dodd, M.
- Alexander, Grand Duke.** Always a Grand Duke. il. \$3.50 Farrar
- Alexander, Irene.** Crooked alley. \$2 Penn
- Alexander, Irene.** Villa Caprice. (Copyright fiction. 75 c. Burt
- Alexander, Vera.** Various needlecrafts. (Craft-for-all ser.) il. \$1 Pitman
- Alexander the Great.** Weigall, A. \$3.75 Putnam
- Algebra, First year.** Kingsbury, H. B. Bruce
- Algebra, Intermediate.** Orleans Heath
- Algebra, Intermediate and advanced.** Wells. Heath
- Alice's adventures in wonderland.** Carroll, L. \$2 Macmillan
- Alington, Cyril.** Fool hath said. \$1.75 Longmans
- All about Chicago.** Ashenhurst, J. M. \$1 Houghton
- All for love.** Devanny, J. \$2 Macaulay
- All in the day's riding.** James, W. \$2.50 Scribner
- All men are enemies.** Aldington, R. \$2.50 Doubleday
- All our yesterdays.** Tomlinson, H. M. 75 c. Grosset
- All women die.** Wolfson, P. J. \$2 Vanguard
- All ye people.** Colby, M. E. 75 c. Grosset
- Allardice, Anne.** Opening gate. \$2.50 Knopf
- Allen, Geoffrey.** He that cometh. \$1.35 Macmillan
- Allen, Hervey.** Anthony Adverse. \$3 Farrar
- Allen, Lucy G.** Table service; new ed. il. \$1.75 Little, B.
- Allen, Robert J.** London clubs as literary background in the time of Swift. \$3.50 Harvard
- Allerlei.** Hagboldt, P., ed. 35 c. Univ. of Chic.
- Alone.** Martin, E. \$2 Godwin
- Along this way.** (Autobiography) Johnson, J. W. \$3.50 Viking
- Alpern, Henry.** March of philosophy. il. \$3.50 Dial
- Alpern, Hymen, and Martel, José, eds.** El Capitán Veneno. (Amer.-Spanish ser.) Johnson
- Alpha and omega.** Longenbaugh, A. B. \$1.50 Christopher
- Alschuler, Rose H.** Two to six. \$1.50 Morrow
- Alter, Dinsmore.** Introduction to practical astronomy. \$1.50 Crowell
- A. C., Answers to problems in.** Magnusson, C. E. McGraw H.
- Aluminum and its alloys.** Bodgen, N. F. \$4.50 Pitman
- Alverdes, F.** Psychology of animals. \$2.25 Harcourt
- Always a Grand Duke.** Alexander, G. D. \$3.50 Farrar
- Amateur bride.** Chamberlain, G. A. \$2 Bobbs
- Amateur nurse.** Wheeler, M. W. \$1.75 Bobbs
- Amazing Paladin.** Goldberg, I. \$3 John Day
- Amer, Francis J.** Development of the judicial system in Ohio. 50 c. Johns Hopkins
- America go bust.** Ludlow, L. \$1.25 Stratford
- America in search of culture.** Orton, W. A. \$3 Little, B.
- America in the Great War.** Harbord, Gen. J. G. \$2 Houghton
- America through women's eyes.** Beard, M. R., ed. \$3.50 Macmillan
- American black chamber.** Yardley, H. O. \$1 Blue Ribbon
- American composers on American music.** Cowell, H., ed. \$3 Stanford Univ.
- American constitutional history.** Ericksson, E. M. \$5 Norton
- American diplomatic game.** Pearson, D. \$3 Liveright
- American folk art.** Cahill, H. \$3.50 Norton with Museum of Modern Art
- American girl.** Thayer, T. \$2.50 Kendall
- American government.** Magruder, F. A. \$1.80 Allyn & B.
- American government.** Young, J. S. McGraw-H.
- American gun mystery.** Queen, E. \$2 Stokes
- American history syllabus.** Cheney. Heath
- American industries, Development of.** Glover, J. G. \$6 Prentice-H.
- American literature.** Ward, A. C. \$2.50 Dial
- American patriotic devotions.** Matheny, R. S. \$2.50 Assn. Pr.
- American policy of recognition towards Mexico.** MacCorkle, S. A. Johns Hopkins
- American population before the federal census of 1790.** Greene, E. B. \$3 Columbia
- American presidents.** Moran, T. F. \$2.50 Crowell
- American progress, History of.** Wirth. Heath
- American short stories, 1933, Best.** O'Brien, E. J., ed. \$2.50 Houghton
- American travellers' guide books.** See Thomas, L.
- American, What is?** Hill, F. E. \$2 John Day
- Americana deserta ser.** See Tucker, N. B.
- Amiable adventure.** Jones, A. H. \$2.50 Macmillan
- Amiet, Ernest E.** Palmer House cook book. \$2 Bobbs
- Anatolia, Discoveries in, 1930-31.** Osten, H. H. V. \$2 Univ. of Chic.
- Anatolia, Researches in, v. 5. pt. 1.** Schmidt, E. F. \$8 Univ. of Chic.
- Anatomy of the laboratory monkey.** Hartman. Williams & W.
- Anderson, A. Marie.** Syllabus of design and color. Third grade teacher's plan book and manual. Bruce
- Anderson, J. G.** Le mot juste. \$4.50 Dutton
- Anderson, Sherwood.** Death in the wood. \$2 Liveright
- Anderson, V. V.** Psychiatry in education. \$4 Harper
- Anderson, W. J., ed.** See Lowe, E. A.
- Andreas, Fred.** Death at heel. \$2 Holt
- Andrews, Robert.** If I had a million. (Photoplay title of Windfall) (Popular copyrights) 75 c. Grosset
- Andrews, Roy Chapman.** New conquest of Central Asia. \$10 Putnam
- Andruss, A. J.** Business law cases and tests. Prentice-H.
- Anekdoten.** 35 c. Univ. of Chic.
- Anesaki, Masaharu.** Art, life and nature in Japan. \$3.50 Marshall Jones
- Angell, Norman.** Great illusion: 1933. \$2.50 Putnam
- Angell, Sir Norman.** From chaos to control. \$2.50 Century
- Anglo-Saxon poetic records.** See Krapp, George Philip

ANIMAL-ASTRONOMY

- Animal experimentation. Kolmer. Williams & W.
 Animal industry in the British Empire. Duckham, A. N. \$4 Oxford
 Animals all. Cory, H. \$2 (?) Scribner
 Animals came to drink. Kearton, C. \$2 McBride
 Animals looking at you. Ditmars, R. L. \$1 Blue Ribbon
 Animals, Psychology of. Alverdes, F. \$2.25 Harcourt
 Ann Veronica. Wells, H. G. \$2; \$1.25 Peter Smith
 Ann Vickers. Lewis, S. \$2.50 Doubleday
 Antecedents of post-war Europe. Steed, H. W. \$2 Oxford
 Anthology of 18th century poetry. Tupper, J. W. Prentice-H.
 Anthony Adverse. Allen, H. \$3 Farrar
Anthony, Edward, and Beatty, Clyde. Big cage. \$3.50 Century
Anthony, Katharine. Marie Antoinette. \$3 Knopf
 Antic hay. Huxley, A. 95 c. Modern Lib.
 Antiques. Lucas, A. \$3 Longmans
 Ants, Colony founding among. Wheeler, W. M. \$2 Harvard
 Any spring. Aldis, D. \$1.50 Minton, B.
 Apache devil. Burroughs, E. R. \$2 E. R. Burroughs
 Apartment hotel. Gates, H. L. Macaulay
 Ape turns human. Kellogg, W. N. \$2.75 Whittlesey House
 Aphrodite. Louys, P. 95 c. Modern Lib.
 Apollonius. See Duckworth, G. E.
 Apostle of the Indies. Stranks, C. J. Macmillan
 Appetizing leftovers. Smith, C. \$1 Long & Smith
 Appius and Virginia. Trevelyan, G. E. \$2 Putnam
Appleton, Victor. Tom Swift—his television detector. 50 c. Grosset
 Appleton biographies ser. ea. \$2 Appleton
 New titles: Bryant, A. Macaulay; Larg, D. G. Ruskin; Laver, J. Wesley; Leacock, S. Mark Twain; Mackenzie, C. Prince Charlie; Renier, G. J. William of Orange; Taylor, A. E. Socrates; West, R. St. Augustine; Wilson, M. Queen Elizabeth; Wilson, R. M. King of Rome; Young, G. M. Edward Gibbon.
 Appleton new world of science ser. ea. \$2 Appleton
 New titles: Moseley, E. L. Other worlds; Mott-Smith, M. Heat and its workings; Robbins, M. W. Sex in the plant world
 Arabesque. Kelly, E. M. \$2.50 (?) Harper
 Arc welded steel frame structures. Fish, G. D. McGraw-H.
 Archaeology, Johns Hopkins studies in. Titles: Gude, M. History of Olynthus; Hansen, H. Early civilization in Thessaly; Richardson, B. E. Old age among the Greeks; Robinson, D. M. Excavations at Olynthus, pts. 1-3
 Architecture before the conquest, English romanesque, v. 2. Clapham, A. W. \$10.50 Oxford
 Architecture, Church. Brannach, F. Bruce
 Arctic safari. Sutton, R. L. \$2.25 Mosby
 Arctic village. Marshall, R. \$3 Smith & Haas
 Arden Shakespeare ser. See Shakespeare, W.
 Argentine tango. Guedalla, P. \$2.50 (?) Harper
 Ariadne. Lucas, F. L. \$2.50 Macmillan
 Ariel dances. Eliot, E. C. 75 c. Burt
 Aristophanes. Murray, G. \$2.50 Oxford
 Arithmetic, Self-proving business. Goff, T. T. \$2.50 Macmillan

THE PUBLISHERS' WEEKLY

- Arizona Ames. Grey, Z. 75 c. Grosset
Arkell, W. J. Jurassic system in Great Britain. \$7.75 Oxford
Arlen, Michael. Man's mortality. \$2.50 Doubleday
Armitage, Merle. Rockwell Kent. 9 il. \$6 Knopf
Armstrong, F. H. C. Gray wolf. \$3 Minton, B.
Armstrong, Martin. Lover's leap. \$2 Harcourt
 Around the corner. Pound, A. \$2.50 Sears
 Around the world in song. Gordon, D. 88 c. Dutton
 Arrangement of flowers. Hine, Mrs. W. R. \$2.50 Scribner
 Arranways mystery. Wallace, E. 75 c. Burt
 Arrowsmith. Lewis, S. 95 c. Modern Lib.
 Arsenic, Age of. Johnson, W. B. \$3 R. O. Ballou
 Art and "The Life". Cox, G. J. \$5 Doubleday
 Art, Characteristics of French. Fry, R. \$3.50 Brentano's
 Art for schools and colleges. Smyth, P. S. \$3.75 Pitman
 Art in the classroom. Halpin, L. M. \$2.25 Pitman
 Art in the elementary school, Enjoyment and use of. Todd, J. Univ. of Chic.
 Art, life and nature in Japan. Anesaki, M. \$3.50 Marshall Jones
 Art of block building. Johnson, H. M. 40 c. John Day
 Art of friendship. Bonnard, A. \$2 Simon & S.
 Art of Henri-Matisse. Barnes, A. C. \$5 Scribner
 Art of skiing. Proctor, C. N. \$2 Harcourt
 Arthritis and fibrositis, Chronic. Wyatt. \$3.50 Williams & W.
 Artists' country. Sandilands, G. S. \$3.50; \$2.50 Studio Pubs.
 Artists' year book, Writers' and, 1933. \$1.25 Macmillan
 Arts and crafts, Primitive. Sayce, R. U. \$3 Macmillan
 Arts in American life. Keppel, F. McGraw-H.
 Arundel. Roberts, K. \$2.50 Doubleday
 As the earth turns. Carroll, G. H. \$2 Macmillan
 As the sun shines. Williamson, H. \$3 Dutton
Asbury, Herbert. Book on San Francisco. Knopf
Ashbrook, H. Murder of Sigurd Sharon. \$2 Coward-M.
Ashenhurst, John M. and Ruth. All about Chicago. il. \$1 Houghton
Ashmole, Bernard. See Beazley, J. D.
Ashton, Helen. Belinda Grove. \$2.50 Doubleday
 Asia, New conquest of Central. Andrews, R. C. \$10 Putnam
 Asia, Passports for. Borland, B. \$3 Long & Smith
 Asia, Russia and. Lobanov-Rostovsky, A. \$2.50 Macmillan
 Ask me another. Spafford, J. \$1 Blue Ribbon
 Aspects of Shakespeare. \$3.50 (?) Oxford
Asquith, Cynthia. Silver ship. \$2.50 Putnam
 Assyrian and Hebrew hymns of praise. Cummings, C. G. Columbia
 Asthmatic, Care of the. Feinberg, S. M. Lea & F.
Aston, James. First lesson. \$2 Knopf
 Astronomical atlases, maps and charts. Brown, B. \$5 Warne
 Astronomy, Greek. Heath, T. L. \$1.75 Dutton

- Astronomy, Introduction to practical. Alter, D. \$1.50 Crowell
 Atalanta mystery. Gill, E. \$2 Doubleday
 Atlantic murder. Shaw, F. H. \$2 McBride
 Atom and cosmos. Reichenbach, H. \$2 Macmillan
 Aucassin et Nicolette. Williams, E. B., ed. \$1 Crofts
 Augustine, St. West, R. \$2 Appleton
 Austen, Jane. Complete novels. (Modern Lib. giants) \$1 Modern Lib.
 Austin, Mary. One smoke stories. \$2.50 Houghton
 Austria of to-day. Germain, V. W. \$4.25 Macmillan
 Aveline, Claude. Madame Maillart. \$2.50 Dutton
 Avery, Elizabeth, and Coffin, Isabelle P. Self-expression in speech. \$2 Appleton
 Avery, Royal A. Geometry workbook Allyn & B.
 Awake. Prior, S. \$1.50 R. O. Ballou
 Ayres, Ruby M. Look to the spring. \$2 Doubleday
 Bab ballads, Lost. Gilbert, W. S. \$2 Putnam
 Baby, How smart is your? (Robinson ser., no. 1) 50 c.; \$1.50 Greenberg
 Bach, Giovanni. History of Scandinavian literature. \$2.50 Dial
 Bacheller, Irving. Man from Harley. \$2 Stokes
 Bacteriology for nurses. Calder, R. M. \$2 Saunders
 Bacteriology for nurses. Morse, M. E. \$2.50 Saunders
 Bacteriology, Manual of veterinary. Kelser. Williams & W.
 Bad girl leaves town. Greig, M. \$2 Doubleday
 Baden-Powell, Lord. Lessons of a lifetime. \$3.50 (?) Holt
 Baha'is, Religion of the. Richards, J. R. Macmillan
 Baikie, James. Egyptian antiquities in the Nile Valley. il. \$4.50 Macmillan
 Baikie, James. Lands and peoples of the Bible; 2nd ed. il. \$1.60 Macmillan
 Bailey, L. H. Cultivated conifers. il. \$7.50 Macmillan
 Bailey, L. H. How plants get their names. \$2 Macmillan
 Bailey, T. Grahame. History of Urdu literature. (Heritage of India ser.) \$1 Oxford
 Baillie-Reynolds, Mrs. About Mr Eccott. (Crime Club) \$2 Doubleday
 Bain, Ethel. It is finished. 20 c. Morehouse
 Bainville, Jacques. Napoleon. il. \$3.75 Little, B.
 Baker, Elizabeth F. Study of technological unemployment in commercial printing. Columbia
 Baker, Margaret and Baker, Mary. Patsy and the Leprechauns. il. \$2 Duffield
 Balance of the continents. Cornejó, M. H. \$2.25 Oxford
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Century of Population Growth. Rossiter.
Journal of Julia Le Grande. Pub. 1911.
Drums of Jeopardy. McGrath.
Treatise on Archery. Waring.
The Involuntary Chaperone. Cameron.
Mr. Potter of Texas, Barnes, N. Y. Gunter.
History of Bridge Engineering. Tyrrell.
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Smith, H. Spinoza and His Environment.
Strange Women. Mohawk Press.
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Seguin. Our Fragrant Leaves. Balto., 1891.
Guedella. Second Empire. Star Books.
Gilbreth. Applied Motion Study.
Five-Day Week in Manufacturing Industries. Pub. by Natn'l Ind. Conf. Bd.
Foxcroft. War Poetry.
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 Mann. Flight of the Bullet.
 Hist. of the Popes. Bohn Ed. Vol. 1.
 Pain, T. B. Thomas Nast.
 Le Gallienne. Worshippers of the Image.
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Central Book Co., 245 Broadway, New York
 Bar Association Reports, Laws of All States and
 Legal Periodicals.

Central Book Shop, 906 9th, N.W., Wash., D. C.
 Harper's Magazine. May, 1902.

George M. Chandler, 75 E. Van Buren, Chicago
 Blowitz (H. G.), Memoirs of. 1903.
 Bullock. Secret Service in Confed. States.
 Carver Travels. 3rd ed. 1781.
 Cook. Bygone Days in Chicago.
 Encyclopaedia Britannica. 24 vols. 14th ed.
 Kinzie. Waubun. 1856-57.
 Maltby. Life of Lincoln. 1884.

Channel Bookshop, 283 Park Ave., New York
 Adams, Brooks. Railways as Public Agents.
 Howe, F. C. Why War?
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 Soma Sen-rei. Methods of Ivory Carving.
 Saghaphi. In the Imperial Shadow.
 Wilson, Woodrow. The New Freedom.

Charles Book Haven, 238 7th Ave., New York
 W. T. Hornaday. Natural History.
 Fortune mag. Oct., 1932.
 N. Y. Newspapers. Any. July, Aug., 1914.

Chaucer Head Book Shop, 32 W. 47th St., N. Y.
 Walter. Complete Edwin Drood.
 Montague. Hind Let Loose. Any ed.
 Taine. Philosophy of Art. Holt ed.
 James. Golden Bowl. 2 vols. Scribner.
 Art News for April, 1929.
 Proust. All titles. 2nd hand reading copies.
 Emerson. Beverages Past & Present. 2 vols.
 Eliot. Wasteland. 1922. 1st.
 Sparks. Hist. of Loyalists of Mass.
 Jones. Hist. of N. Y. During Amer. Rev. 2 v.
 Bradley. United Empire Loyalists.
 Abbott, W. C. N. Y. During Amer. Rev.
 Sabine. Hist. of the Loyalists. 2 v.
 Fanning, Col. David, Life of.
 Moody, Life of. A Col. in Amer. Rev.
 Ryerson. Hist. of Loyalists & Their Times.
 Savary. Hist. of Annapolis Co., Nova Scot.
 Kings. Handbook of N. Y.
 Robinson's Arithmetic. About 1892.
 Swinton. Word Book.
 Muller, Max. German Workshop. 5 vols.
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 Psychotherapy in the Practice of Medicine and Surgery. By Sheldon Leavitt.
 The Other Side of Psychotherapy. G. L. Parker.
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 The Address in Support of Interaction at the Congress of Psychology at Munich in 1876. By Prof. Stumpf.
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 Hebrew-Eng. Lexicon. Brown. 1906.
 Mitchell on Falconry, or any others.
 Letters Jennie Allen-Jane Musgrave.

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 Compton's Encyclopedia.
 Dewey. Essays in Experimental Logic.
 Cantor, G. Theory of Transfinite Numbers.
 Trans., Jourdain. Open Ct.
 Amer. Literature Quarterly. Vol. 1, No. 3.

Columbia University Library, New York
 Brant. Ship of Fools. Tr. by A. Barclay. 2 vols. 1874. Appleton.
 Cleaveland, L. W. Probate Law and Practice of Connecticut. 1915. Banks.
 Crashaw. Poems of Richard Crashaw. Dutton.
 Forbes, Eugene. Diary of a Soldier, and Prisoner of War in the Rebel Prisons. 1865. Murphy & Bechtel.
 Gaskoin. Alcuin, His Life and His Work. Putnam.
 Holland, John. Poems. 1858. Williams & Co.
 Jenkins, J. W. James B. Duke, Master Builder, Doran. 1929.
 Moody, John. The Truth About the Trusts. Moody Publ. Co. 1904.
 Mudford, William. Nubilia in Search of a Husband. Bradford & Inskeep. 1809.
 Quarterly Journal of Economics. February, 1931. Vol. 14, no. 2.
 Raynal. Modern French Painters. Brentano. 1928.
 Salter, Wm. M. Nietzsche. Holt. 1917.
 Thiebault, D. Original Anecdotes of Frederick the Great. 2 vols. 1806. Robert Gray.
 Trent, W. P. John Milton, A Short Study of His Life and Work. 1899. Mac.
 Behind the Mirrors. Putnam.

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 Sanborn, Kate. Educated Dogs of To-Day.

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 Cattle. Youatt and Martin. Pub. 1851. Old Saxton Co., New York City.

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 Hemenway, F. D. Life and selected writings of. Horton. In Argolis.
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 Macmillan. Life of George Matheson.
 Surette. Development of Symphonic Music.

Dauber & Pine Bookshops, 66 Fifth Ave., N. Y.
 American Scientific Receipt Book. 1895.
 Brinton. American Race.
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 Strang. Freedom Through Right Thinking.

C. L. Dauphinee, 1700 Walnut St., Philadelphia
 Winthrop, John. History of New England.
 History of World War. 22 vols. Printed by London Times. Full mor.
 Winthrop, R. C. Life and Letters of John Winthrop. 2 vols. Early ed.
 Some Old Puritan Love Letters. Pub. 1894.
 Scoggins. House of Darkness.

Owen Davies, 346 N. Clark St., Chicago
 Anything By or About. Rev. John Williams.
 Genealogical Notes of Williams and Gallup Families. By C. F. Williams. Hartford, 1897.
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Clarence. Stage Encyclopedia.
Adams, J. Q. Memoirs. 12 vols.
Craddock, Abe. The Renaissance.

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Iles, F. Malice Aforethought.
Bradford, G. Types of American Character.
Byrne, D. O'Malley of Shanganagh. 1st ed. N. Y. 1925.

Cox, Leonard. The Arte or Crafte of Rhetoryke. Univ. of Chic. Press.

Dickens, C. Edwin Drood in Any Foreign Language.

Eckinrode. Virginia List of Revolutionary Sol-

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diers. Virginia State Liby. 8th Annual Report. 1910-11.

Craddock, C. E. In the Tennessee Mountains. 1st ed.

Egilssaga, English translation by Rev. W. G.

Emerson, R. W., Wisdom of. Brentano. 3 copies.

Encyclopedia of Formula.

Englemann. Pompeii.

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Franklin, B. Imprints—any.

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Helm, Wm. H. Vigee Le Brun.

Hugo, Victor. Poems—cloth, in English.

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Kerrigan, F. Practical Treatise in Eclipses.

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Löckyer, J. Recent and Coming Eclipses.

Montesquieu. Spirit of the Laws.

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Snooke, W. D. Brief Astronomical Table for Expeditions; Calculation of Eclipse.

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Todd, D. P. Total Eclipses of the Sun.

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Knox, T. W. Decisive Battles Since Waterloo.

March, Gen. Nation at War. Limited ed.

Twain. Definitive ed., 37 vols. Wells.

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Faulkner. All 1sts.
Oppenheim. Lehrbuch fur Nervenkrankheiten.
Oppenheim & Bruce. Textbook of Nervous Dis-
eases.
Potts. Electricity, Medical & Surgical.

Weekly Book Exchange

Moore Stationery Co., Topeka, Kan.
The Literature of France. By E. Faquet. Eng-
lish translation.

Moss & Kamin, 1423 6th Ave., New York
Kauffman. Seventy Six. 2 copies.
The Odyssey. Trans. Shaw, T. E. 1st. N. Y.
trade ed.
Irvin Cobb. To Be Taken Before Sailing. 2 cop.
Burton Stevenson. Gloved Hand.
Faulkner. Sanctuary and other 1st eds.

Adrian Ely Mount, 547 N. Main, Hightstown, N.J.
A Historical or Genealogical Record of the Messler
(Metselaer) Family.
An Historical Narrative of the Ely, Revell and
Stacy Families.

National Bibliophile Service, 347 5th Ave., N. Y.
Scott. History Oregon Country.

New Republic Bookstore, 419 W. 21st St., N. Y.
Chamberlain, E. M. Sovereigns of Industry.
Haynes, F. B. Third Party Movements.
McNeil, Geo. E. The Labor Movement.
Martin, E. W. History of the Great Riots.
Mitchell, John. Organized Labor.
Sylvis, J. C. Life, Letters Wm. H. Sylvis.

L. I. Newton, 8 Genander, Auburn, Mass.
Martial. Trans. T. May. 1629.

Ninons Book Shop, 1435 Hyde Park Bl., Chicago
Memoirs of Count Witte. 3 vols.

Norman Remington Co., 347 N. Charles St., Balto.
Andrews. Memoirs of a Poor Relation. Dutton.
Brooke, Rupert. Collected Poems. 1st Eng. ed.
1914.

Buchanan. My Mission to Russia & Other Diplo-
matic Memoirs.

Burgess. Are You a Bromide? 1906.
Busbey. Uncle Joe Cannon. 1927.
Butler. Lombard Communes.
Cannon. Writing & Selling a Play. 1915.
Cotterill. Italy From Dante to Tasso. 1919.
Cummings. Tulips and Chimney Corners. 1923.
Dante Divine Comedy. Trans. by Henry Johnson.
1915.

Davies. Collected Poems. 2nd ser. 1923.
DeMorgan. Joseph Vance; When Ghost Meets
Ghost.

Encyclopaedia Britannica. 14th ed.
Foraker. Notes of a Busy Life. 1916.
Keesbey. Nicaragua Canal and the Monroe Doc-
trine.

Kline. Prince of Peril.
Moll. Perversions of the Sex-Instinct.
Petrie, Flinders. Courses of Civilization.
Por. Fascism. 1924.
Reese. Wayside Lute.
Rowson. Charlotte Temple.
Sacco-Vanzetti Anthology of Verse. 1927.
Sassoon. Satirical Poems. 1926.
Sturzo. Italy and Fascism.
Thomas. Indians of N. A. in Historic Times.
1903.

Wilson. Selected Address & Public Papers.
Wylie. Nets to Catch the Wind.

Northwestern Univ. Library, Evanston, Ill.
Porter, A. K. Mediaeval Architecture. 2 vols.

Harold Ober, 485 Madison Ave., New York
Dane Coolidge. Lorenzo the Magnificent; Under
the Sun; Silver and Gold; Wunpost; The Man
Killers; The Fighting Fool.

Books Wanted—Continued

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 Parnassus on Wheels. 1st ed.
 Anything on Philadelphia.
 Beveridge. John Marshall. 4 vols.
 Corpus Juris. Odd vols. or set.
 Buck. Good Earth. Reading copy.
 Gordon. Pennsylvania Mineralogy.
 Harvard classics. Vol. 36. Red brown cloth.
 Johnson. American High Spots.
 Melville. Moby Dick. 1st issue.

Old Capitol Book Shop, Chillicothe, Ohio
 Little Women. Alcott. Vol. I. Binding Immaterial. Must be reasonable.

Old Corner Book Store, 50 Bromfield St., Boston
 Calvin Coolidge. His First Biography. 1924, 4th ed. Robert M. Washburn.
 Hull. Music, Classical and Modern.

Palo Alto, Cal., Book Shop
 The Night Has a Thousand Eyes. Bourdillon.
 John Quincy Adams. Report of the Sec. of State Upon Weights and Measures. Feb. 22, 1821. Wm. Seaton & Gales, 1821. (U. S. Doc. 55.)
 Sixteen Two Character Plays. 1st series. Phelps & Short.
 Myths & Legends of the Pacific Northwest.

Parkway Book Store, 1930 Prospect Pl., Bklyn.
 Private Book Collectors. Used copy.
 Science of Keeping Healthy. Alfred W. McCann.
 Berlitz Method of Learning Italian.

Peabody Book Shop, 913 N. Charles St., Baltimore
 Lucas, E. V. Wanderer in Rome.
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 Pancha Lutra. (Eng. Ryder.)
 Dometta, Alfred. Anything by this man.
 Life & Times of Frederick Douglas.
 Reymont. The Peasants.
 Practical Book of Oriental Rugs. (B. Lewis.)
 Baseball. Anything—printed or pictures.
 Poker (Game). Anything.
 Tammany Hall. Anything—printed or pictures.
 White Building. Crane.
 Santayanas. Life of Reason.
 Vollard. Cezanne.
 Prisoner of Trotsky.
 Elliot. Wasteland. 1st only; Ash Wednesday.

Paul Pearlman, 1711 G St., N.W., Wash., D. C.
 Cumberland's Plays.

Penguin Book Shop, 9675 Wilshire Blvd., Beverly Hills, Calif.
 American Book Prices Current. 1929, 1930, 1931.
 Douglas. South Wind. Eng. 1st with top lines untransposed on p. 335.
 Huxley, Aldous. Antic Hay. Eng. 1st in d. w.
 Faulkner. All 1sts.
 Johnson, Merle. Amer. 1st eds. 1932. 2 copies.
 Maugham. Moon and Sixpence. Eng. 1st.
 Tarkington. The Guardian. N. Y. 1907. 1st ed.

Perine Book Co., 1411 University Ave., S.E., Minneapolis, Minn.
 Schreiner. Heavenly Twins. Novel form.
Pettibone McLean, 14 W. 1st St., Dayton, O.
 Turgenev. On the Eve.
 Wm. Winter. Life and Art of Edwin Booth.
 Davis & Peck. Mathematical Dictionary.

N. A. Phemister Co., 42 Broadway, New York
 Proceedings of the National Conference of Social Work, 1906, 1907 and 1924.

Phoenix Book Shop, 41 E. 49th St., New York
 Byrne. Destiny Bay. 1st with d.w.
 La Fontaine. Adonis. In French.

Pickwick Book Shop, 225 S. 17th St., Phila.
 Any American novel published 1789-1830.
 Rackham. Rip Van Winkle. 1st; Gulliver's Travels. 1st.
 The Power of Sympathy. 2 v. Boston. 1789.
 (Brown.) Wieland, 1798; Ormond, 1799; Edgar Huntly, 1799; Clara Howard, 1801.
 (Relf.) Infidelity or Victims of Sentiment. 1797.
 The Castle of Serrein. Portsmouth. 1800.
 Letters or Mss. of Charles Brockden Brown and Herman Melville.
 Back numbers of Fortune Magazine.

Plainfield Bk. Shop, 321 Park Av., Plainfield, N.J.
 Silver Horn. Derrydale Press.

Powers Merc. Bk. Dept., Minneapolis, Minn.
 Bryan. Dictionary of Paintings. Last ed.
 Foley. Book of Decorative Furniture. 2 vols. leather. Dodge.

Presby. Bd. of Christian Educ., Witherspoon Bldg., Philadelphia
 F. B. Meyer. Moses.
 Hugh Miller. Footprints of the Creator.
 H. Grattan Guinness. Creation Centered in Christ.

Preston & Rounds Co., 49 Exch. Pl., Providence
 Braunt. Practical Treatise on the Raw Materials and the Distillation, Rectification of Alcohol, Preparation of Alcoholic Liquors, Cordials, etc.
 Mew & Ashton. Drinks of the World.

Princeton Univ. Library, Princeton, N. J.
 Collingwood. The Lake Counties. London. 1902.
 Ryan. Biographia Hibernica. London. 1821. Vol. 2.
 Price. Literary Remains. London. 1855. Vol. 1.

Putnam Bookstore, 2 W. 45th St., New York
 "Quote by mail only."
 Hannay. Spanish Gold.
 Moran of Lady Letty.
 Harnack's Bible Reading in the Early Church.
 Gogarty. Wild Apples.
 Green. Analysis of Derivative Words.
 Merriman & Woodward. Higher Mathematics. (Edited.)
 David Crockett's Autobiography.
 Sturgis. Dictionary of Architecture. 3 vols.
 Undine & Sintrim & His Companions.
 Singing Pilgrim. (Gospel Hymns.)
 Smith. History of Assurbanipal. Transcribed cuneiform texts. 1871.
 Johns. Oldest Code of Laws in the World. Edinburgh. 1903.
 Leighton's Complete Book of the Dog.
 Automobile, 1915. Jan. 7, 21, 28; Feb. 4, 11, 18, 25; Mar. 4; Apr. 8, 22; Aug. 5; Sept. 9, 23; Oct. 21; Dec. 30 (1916); May 4, 11; Aug. 3, 17; Dec. 14. (1917.) July 12, 26; Aug. 30; Sept. 13, 27; Oct. 11, 18, 25; Nov. 1; Dec. 6, 13.
 Weizsaker. Apostolic Age.
 Empire of Tsars and Russians.
 Memoirs, Journal & Correspondence of Tom Moore. By Russell. 8 vols. 1854.
 Let's Make a Flower Garden.
 Croeker. Procedure in Deliberative Bodies.
 Wall of Partition.
 Murrays. English Grammar. N. Y. 1826.

Putnam Bookstore—Continued

Benson. Altar Fire, at Large, Beside the Still Waters, Silent Isle.
 Peh-Mal-Yan. Witch of Galgotha. 1913.
 Gurteen. Epic of the Fall of Man.
 Woodhull. Paradise Lost.
 Catalogue of Kozlay's Collection.
 Bret Harte's Deacon Jones' Experience. 1874.
 (Chromos.)

Rand Book Store, 7 E. 15th St., New York
 Life Sketches of Eminent Lawyers. C. J. Clark.
 Memories of Rufus Choate. By Neilson.
 Life of Lord Russell. By O'Brien.
 What the Judge Thought. By Barry.
 Autobiography of Seventy Years. Hoar.
 Extraordinary Cases. By H. L. Clinton.
 Lincoln the Lawyer. Frederick Trevor Hill.

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 Grand Rapids, Mich.**
 Optic. Young Lieutenant; Fighting Joe; Ocean
 Born; The Coming Wave; Going West; Lake
 Breezes.

Peter Reilly Co., 133 N. 13th St., Philadelphia
 The Gentleman. By M. F. Egan.

Robson & Howgate, Box 472, Saratoga Sp., N. Y.
 Maury. Native Trees of Ky. 1910.
 Anything on Fire Insurance.
 Battles of Concord & Lexington.
 Books containing chemical formulae.
 American editions of Pope.
 Davis, W. M. Geographical Essays.

Charlotte B. Rogers, 16 E. 96th St., New York
 Good Companions. Priestley. 1st Am. or Eng-
 lish ed.

Rosenbach Co., 1320 Walnut St., Philadelphia
 Wells. When the Sleeper Wakes. 1st ed.
 Wells. War of the Worlds. 1st ed.
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 Bacon. Laws of Maryland.

St. Paul, Minn., Bk. & Sta. Co., 55 E. 6th St.
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 Bennett. Old Age: Its Cause and Prevention.
 Dante. With Dore illustrations.
 Pike. The Prostrate State.
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 Must be cheap.

Sanger Bros. Bk. Dept., Dallas, Texas
 Spoopendyke Sketches. By Stanley Huntley. Pub.
 by Brooklyn Daily Eagle.

Satyr Book Shop, 1622 N. Vine, Hollywood, Cal.
 The True History of the Conquest of Mexico. By
 Dias.

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Schermerhorn Co. Bk. Dept., Fort Worth, Tex.
 The Escape and Suicide of John Wilkes Booth.
 F. L. Bates.

Alwin J. Scheuer, 26 E. 56th St., New York
 Lewis, Sinclair. 1st eds. Hobohemia; Cheap and
 Contented Labor; Nobel Prize Address; Laun-
 celot; On the Valley of the Moon.

G. Schmidt, 415 Woodland Ave., Leonia, N. J.
 Sargent's Trees & Shrubs. 2 vols.
 Forbush. Birds Mass. Vol. 3.
 Bent. North Amer. Birds.
 Botanical Gazette. Any vols.
 N. Y. State Mus. An. Rep. Any after 22, 1868.
 Peck, C. H. Report State Botanist.

A. Schonholtz, 139 5th Ave., New York
 All books pertaining to brewing in English, Ger-
 man or other languages. Will consider quan-
 tities. Describe, with price.

Schulte's Book Store, 80 4th Ave., New York
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 Dramas.
 Daboll. School-Master's Assistant, a Practical
 Arithmetic, 1800.
 Angling, Anything on.
 Campbell. Lives of Chief Justices of England.
 Vol. 4.
 Holmes. News Wars for Old.
 Ferdinand Schevill. Siena.

Schuman's, 4840 Cass Ave., Detroit
 Stevenson. Vols. I & II only of Vailima ed.
 O. Henry. 1sts.
 Legge. Forerunners and Rivals of Christianity.

Scrantom's, 334 Main St., Rochester, N. Y.
 Spaeth. Barber Shop Ballads.

Scrantom's, 21 State St., Rochester, N. Y.
 Baskerville & Harrison. Anglo Saxon Reader.
 Rath. Gas Drive In.

Chas. Scribner's Sons, 597 Fifth Ave., N. Y.
 Austin. Principles and Practice of Fur Dressing
 and Fur Dyeing.
 Bartlett. One Year of Pierrot.
 Benson, E. F. Lucia in London.
 C. E. L. My Man, Letters from a Wife to a
 Husband.
 Carr, W. G. By Guess and By God.
 Coit, H. A. School Sermons.
 Conyington, Knapp & Peberton. Wills, Estates
 and Trusts.
 De Morgan, M. In a Pincushion. Il. by W. De
 Morgan.
 Fenn, G. M. Dick O' The Fens; Brownsmith's
 Boy; Yussuf the Guide; The Golden Mag-
 net; Nat the Naturalist; Quicksilver;
 Devon Boys; Mother Carey's Chickens;
 Bunyip Land; In the King's Name; Men-
 hardoc; Patience Wins.
 Forster, J. Life of Charles Dickens.
 Hale, E. E. Franklin in France.
 Horack. Government of Iowa.
 Hutchins & Page. House Boats.
 Macalister. Bible Side-lights from the Mound
 of Gezer.
 Mackenzie, C. Extraordinary Women.
 Norcross, F. W. History of the New York
 Swamp.
 Osler. Principles and Practice of Medicine. 1st ed.

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Pakington. Four in Family.
 Post, M. My Little Red Indian Book.
 Smith, G. A. The Pagan.
 Stirling. Coke of Norfolk.
 Stocking. Business Man of Sigrid.
 Tassin, A. Magazine in America.
 Williams, A. B. Game Trails in British Columbia.
 Winter, W. Henry Irving.

Seattle, Wash., Public Library

Geister. Fun book.
 Haydon. Riders of the Plains.
 Marx. Poverty of philosophy.
 Pollock. Genius of the Common Law.

Charles Sessler, 1310 Walnut St., Philadelphia
 Woodbury's Life of Poe.
 Riding & Hunting. By Hayes. 1901 ed.
 The Fountain. 1st English ed.
 Our Times. Vols. 1 & 2, 1st eds.
 Colophon. 1930.
 The Common Law. By Holmes.
 Honorable Peter Sterling. 1st ed.
 Renaissance of Italy. 1st ed. of last two vols.
 Any early Milne first eds.
 Life of Montrose. By Buchan, 1875.
 Philosophy of Management. By Oliver Sheldon.
 About 1900.

Shapiro's Book Shop, 7 Beach St., Boston
 Books related to Balkan States, especially Albania.
 History, Travel, Etc. Describe contents fully.

John V. Sheehan & Co., 1550 Woodward Ave. Detroit
 Sims. Victory at Sea.

Shepard Bk. Co., 408 S. State St., Salt Lake City
 Stowe's Uncle Tom's Cabin. 1st ed. Same.
 1st ed. Cruickshank's Ills.

Siler's, 1000 Canal St., New Orleans, La.
 Wilstach. Mount Vernon.
 Battles & Leaders of the Civil War. Century.

Sixteenmo Bookshop, 1105 N. Larrabee St., West Hollywood, Cal.
 Cryptography. Anything, any language.
 English 1st editions, old or modern.

Clarence W. Smith, 343 East Ave., Rochester, N.Y.
 Starr. Doll Book. Blackmore. Riddle of Hamlet.
 Smith. Dreamthorp, 2 copies. Mosher edition.

Smith & Butterfield, 310 Main St., Evansville, Ind.
 Life of Henry The Seventh. Lord Bacon. 1 vol. preferred.
 Personal Memoirs of Earl of Rochester. 1 vol.

A. J. Souweine, 611 W. 177th St., New York
 Chess Items and Chess Curios. Any.

Stamford Bkstore., 482 Main St., Stamford, Conn.
 Norris. Fun of Being a Mother.

G. E. Stechert & Co., 31 E. 10th St., New York
 Bailey. The Flush of Dawn.
 Encyclopaedia Britannica. Latest edn.
 Eucken. Problem of Human Life.
 Gauss. Curved Surfaces.
 Kingsland. Book of Indoor & Outdoor Games.
 Lewes. Story of Goethe's Life.
 Lowe. Books and Libraries.
 Munsterberg. Photoplay, 1916.
 Norton. Bernini & Other Studies.
 Shantz. Vegetation Soils of Africa.
 Framingham, Mass. Town Reports 1921-1932.
 Viner. Dumping.
 Wall. Hist. Three Colour Photography. 1925.

E. Steiger & Co., 49 Murray St., New York
 Lewis. Development of American Prisons.
 Fosdick. American police systems.
 Bailey. Chemistry of wheat flour.
 WEW MacKinlay. A handbook & grammar of the Tagalog language. 1905.
 C. C. Smith. A Grammar of the Maguindanao tongue. transl. from the Spanish by Juan-marti. 1906.
 Metereological Course Professional Notes No. 1 (Alverd & Smith—Tepigraph).

B. F. Stevens & Brown, 28 Little Russel St., London, W.C.1

American Naturalist. vol. 50 and 56.
 Bryan. Dialects Kentish Charters. 1915.
 Clifford. My Exper. as an Aviator. Badger.
 Cummings, E. E. Tulips and Chimneys.
 Durrie. Bibliographia Genealogica Americana and Supplement.
 Henschel. Johannes Brahms. 1907.
 MacIver. Labour in Changing World. Last Edn.
 Modern American Poets. vol. 1 Porter Pub.
 Traubel. Walt Whitman at Camden. v. 3. 1914.
 Wallace. Alban the Pirate. 1848; Meditations in America. 1851.
 Wit and Wisdom of Chesterton. Dodd. 1911.

Stewart Kidd, 19 E. 4th St., Cincinnati
 Benner's Prophecies of Future Ups and Downs in Prices. Clarke publisher. Any ed.
 Du Bose Heyward. Porgy, 1st ed.

Stix, Baer & Fuller Bk. Dept., St. Louis, Mo.
 Beveridge. Life of John Marshall. vol. 4.

Stokes & Stockell, 232 6th Ave., N., Nashville
 Baby World. Mary Mapes Dodge.

Stone & Thomas, 240 Madison Ave., Wheeling, W. Va.
 Seven Purposes. Margaret Cameron.

C. A. Stonehill, Jr., 77 Mt. Auburn St., Cambridge, Mass.
 Mr. Dooley. P. F. Dunne. 1st or early reading copy.
 Automobiles. Anything before 1905. Magazines to 1910, any lang. or condition.
 Schleiermacher. Reden Uber Die Religion. Monologon. Christlicher Glaubenzehre. Quote first or early German editions.
 Mark Sullivan. Our Times. 1st three volumes.
 Green. Short Hist. of English Illustrated ed. (Harpers. 1894.) Red cloth. vol. i only.

Charles K. Stotlemeyer, Hancock, Md.
 O. Henry. 1st eds. Fine copies only.
 Hearn. Exotics & Retrospect. 1st Am.
 LeGallienne. Trav. in England. 1st ed.
 Best Short Stories. 1918 ed. Masson
 Daughter of Samurai. 1st ed. 1925.
 C. Morley. Any inscribed 1st eds.

Swan-Books, 1144 Broadway, Tacoma, Wash.
 Allen. Bulbs and Tuberous Rooted Plants.
 Bingham. Early Buffalo Gunsmiths.
 Bolton. Spanish Explorations in the Southwest.
 Dillon. The Kentucky Rifle.
 Farnham. Travels on the Great Western Prairie.
 Haworth. At the Headwaters of the Peace River.
 Mulford. Your Forces and How to Use Them. 6 vols.
 Murry. Adventures in the Wilderness. Boston, 1869.
 Pollard. Book of the Pistol & Revolver.
 Sawyer. The Revolver. Vol. 2.
 Stockbridge. Breechloading & Mag. Small Arms.
 Webb. Buffalo Land.
 Wissler. Social Life of the Blackfeet Indians.
 Arms & the Man Magazine. Any.
 Antique Firearms. Anything on.

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Bulletin N. Y. Zoological Soc. Nov.-Dec., 1929.
Buffalo hunting. Anything on.
Old musical comedy scores. Words & music.
Bound.
Spalding Baseball Guides. 1889, 1891, '92, '94.
Spalding Football Guides. 1901, '06, '14, '19.
Wide World Magazine. 1903-1909. Inc. odd nos.
When quoting, please describe fully.

Syracuse, N. Y., Univ. Book Store, 303 Univ. Pl.
Hibbard. History of Public Land Policies.
Henry. Forests, Woods, Trees in Relation to
Hygiene.
Watt. Commercial Production in India.
Graves. Study of Forestry.

Tacoma, Wash., Public Library

Stokes. A Dictionary of Characters & Proper
Names in Works of Shakespeare. Houghton.

William Targ, 808 No. Clark St., Chicago, Ill.
Any Transactions of "Asiatic Society of Japan";
All books on Japan. All Lafcadio Hearn
items.

Tecolote Book Shop, Santa Barbara, Calif.
American Catalog. 2 vs. 1876; vols. for 1876-
84; 1884-90; 1890-95; 1895-1900.
Becke, L. & W. Jeffrey. Mutineer: Romance of
Pitcairn Island.
Buchanan Genealogy. Munsell Sons, Publ.
Burgess, Ed. Lark (Periodical) Complete 25 nos.
with Epilark.
Dow & Edmunds. Pirate of the N. E. Coast
1630-1730.
Endicott, Wm. Wrecked among Cannibals in the
Fijis.
Horseless Age (periodical) any Nos. between
1895-1901.
McNeile, C. Mufti.
ONeill, E. Mourning becomes Electra. 1st.
Shaw. Odyssey. 1st.

Thoms & Eron, 89 Chambers St., New York City
The Gairies and Their Friends.
Cooke. Mohun.
New York Herald Tribune Indexes. Quote any yrs.
Discovery & Conquest of the New World. Fergu-
son Pub. Co.
Patten. Christianity the True Religion. 1795,
or other editions.
Patten, Mrs. Ruth. Memoirs. 1834; Interesting
Family Letters.
Fillippi. Karakorum and Western Himalaye.
Moulton's Library of Literary Criticism.
Frank Leslie's Illustrated Weekly. Bound vols.
1891, 1892, 1894, 1907.
James Buchanan's Works. Lippincott. 12 vols.
or vols. 1, 5, 6.
Encyclopaedia Britannica. 14th edition.
Rostand. Cyrano de Bergerac. Tr. by Thayer.
Shaw. Homer's Odyssey. 1st trade ed. 2 copies.
McDonald. White Crow. Dial Press.
Bronte. (set) Haworth Edition.
Gardener. Electorate or Commonwealth. vol. 3,
or complete set.
Godey's Lady's Book. July, 1844.
Democratic Review. 1843, 1844, 1846.
Atlantic Monthly. 1860-67 incl. 1872.
Dane. A regiment of women.
Barlow. Voices.

Tulsa, Okla., Book Shop, 517 S. Main St.
Schnitzler. Lonely Way.
Odyssey. Trans. T. E. Shaw. 1st.
Buck. Good Earth. 1st.

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Wild Pilgrimage. Ward. 1st edition.

Union Theological Seminary Book Service,
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Montefiore. Synoptic Gospels. Sec. hd.
Smith. Twelve Prophets. 1928.
Thayer. Greek Lexicon. sec. hd.
MacIntosh. Justification and Recon.
Sturgis. Simon Peter Rock.

Univ. of N. Carolina, Library, Chapel Hill, N. C.
Cooke, G. W. Guidebook to poetic and dramatic
works of Robert Browning.
Foulché-Delbosc. Manuel de l'hispanisant, v. 1.
Pottle. Shelley and Browning. Pembroke Press,
1923.
Irving. Day on Cooper River. Charleston, 1842.

University of Oregon Co-operative Store
Eugene, Oregon
Bjornsen. When the Young Wine Blooms. Either
in German or English (Not Norwegian).

University of Toronto Library, Toronto 5, Can.
Grote, G. A history of Greece. vols. 1 & 2.
Allison.

Van Norman Book Co., 1415 Howett St., Peoria,
Ill.
Anything relating to Abraham Lincoln.

Van Riemsdyck Bk. Service, 15 W. 45th St., N. Y.
Clark. The Church of Saint Bunco. 1901.
Case. The Masculine in Religion.
Schroeder. Christian Science and Sex.
Brown. Subject Classification.
Franckle. Glimpses of Modern German Culture.
Harris. My Life. vol. II. (Amer. expurgated ed.)

Vassar Coop. Bookshop, Poughkeepsie, N. Y.
Lawrence, D. H. Kangaroo. Selzer.
Dos Passos. 42nd Parallel. 1919. 1st ed.

H. S. Victorson, 6 Beacon St., Boston
Irish Literature. 10 vols. Collier. About 1905.
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Village Bookshop, 63 Washington Sq. S., N. Y.
Rafinesque. Medical Flora. U. S. vol. 2.
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Vroman's Book Store, 329 E. Colorado St.,
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Peabody. Singing Leaves.
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Frank Walters, 512 Grand Central Pal., New York
Heilprin. Geographical Dist. of Animals.
Thomson. Voyage of the Challenger. 2 vols.
Proceedings Biological Society of Washington.
Vol. 7. 1892.

John Wanamaker Bk. Dept., New York
Nellie's Memories. By R. N. Carey.
Life of Frederick the Great. By N. Young.
Frederick the Great in the Seven Years' War. 2nd ed. By F. W. Longman.
His Robe of Honor. By E. F. & J. F. Dorrance.
Published Moffat Yard.

Edgar H. Wells Co., 602 Madison Ave., N. Y.
Aero Club of America. Year Book.
Ballou's Pictorial. 1857.
Day. This Simian World. 1st edn.
Twain. Jumping Frog. And separate edn.
Cary. Pictures of Country Life. 1866.
Clark. Numerical Phraseology in Virgil.
Crittenden. Sentence Structure in Virgil.
Alice in Wonderland. Boston, Lee, 1870, 1871;
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Forthcoming Issues

❖ ❖ ❖ The leading article in the January 14 issue was one called "Is There a Market for Staple Stock?" This article discussed many of the problems of staple stock as seen by the publisher and the bookseller. This question of the market for staple stock has been before the Joint Board constantly this past year. The American Book Councillor Selected Lists will begin to appear in March, with a list of Garden books. In the next issue of the *Weekly*, an article will tell of some of the other good lists which are available to the bookseller to send his customers.

❖ ❖ ❖ And, while we are on the subject of staple stock, in the near future, we will run an article by Doris Patee formerly of the National Association of Book Publishers on "Signs to Sell Staple Stock." This is a very practical article full of suggestions as to how staple stock may be arranged so that it will attract the attention of customers.

❖ ❖ ❖ Following up the good work of Alfred van Ameyden van Duym on behalf of window

display and window-cards and posters, Ken McCormick, of the Doubleday, Doran Bookshop in the Philadelphia Terminal, has written of a plan which would secure for each shop just as many posters as it will need. At present, Mr. McCormick points out many posters are wasted by shops which have no place to display them, while other shops do not receive posters enough to keep their displays fresh and arresting.

❖ ❖ ❖ Earle Walbridge, librarian of the Harvard Club in New York, has prepared a third in his series of compilations of *Romans à Clef*. The earlier articles appeared in the issues of February 7, 1925 and August 18, 1928. These articles were later reprinted in a pamphlet by the New York Public Library, but are now entirely out of print. The third series is compiled largely from recent novels. "Key novels," he says, "were once scarcer than they are now. Whether novelists are suffering from a paucity of invention or are inflamed with a spirit of sheer recklessness—whatever the reason, *romans à clef* now come from the presses not as single spies but in battalions."

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